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No. 31,396

PARIS, SATURDAY-SUNDAY, JANUARY 28-29, 1984

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## Reagan Promises 'Serious' Bipartisan Talks on Deficit

WASHINGTON - President Ronald Reagan asserted Friday that there was no political trickery behind his plan to cut the budget deficit by \$100 billion through bi-

partisan negotiations.

Mr. Reagan, who will announce Sunday whether he intends to run for re-election, met Friday with Republican congressmen at a White House breakfast as part of an effort to blunt attacks by his Democratic

Mr. Reagan said, "I want you and your Democratic colleagues to know that I'm serious about negotiating a down payment on the defi-cit. This is not a political posturing as some suggested."

However, Democrats in Congress say they will wait to see the president's budget and ideas for cutting the deficit before accepting his invitation to bipartisan talks.

"I'm not ruling anything out as beyond the bounds of legitimate debate," Mr. Reagan said Friday. "But I do think that we should try to concentrate on the less contentious issues. If we all focus on what's 'do-able' we can get something done for the American peo-

Senator Lawton Chiles of Florida, the senior Democrat on the Senate Budget Committee, said Mr. Reagan's offer is either "a great opportunity or a very good political ploy."

The House Republican leader, Robert H. Michel of Illinois, said, "This is our best shot, and it may be our only shot, at doing something constructive about the deficits."

During his State of the Union address to Congress Wednesday night, Mr. Reagan offered to have top White House aides negotiate

By Jane Seaberry

Washing Past Service
WASHINGTON — The United

States last year suffered a record

\$69.4 billion merchandise trade

foreign automobiles, office ma-

equipment.
U.S. manufactured and agricul-

tural goods, meanwhile, went un-

Public and private economists

predicted Thursday that the trade deficit, which reached \$42.7 billion

in 1982, would pass \$100 billion

this year, threatening the expan-

sion of the economy and new job

growth and providing ammunition for import protection from Con-

"The deficit will be even larger in

He said that exports should grow

1984," said Commerce Secretary

moderately during the year, en-

couraged by faster growth in for-

But he said that export gains would be limited because the high

value of the dollar against other

currencies made imports relatively cheap and U.S. exports more ex-

"So far, exporting and import-compening industries have borne

the brunt of the adjustments to the

large federal deficit and the failure

to bring government expenditures

into line with revenues,4 Mr. Bal-

In previous years, the merchan-

However, economists noted

dise trade deficit suffered because

Thrusday that oil imports declined

during the first three quarters of

last year and the major problem

seemed to be that Americans were

unable to sell machinery, iron and

steel and chemical products, bitu-

minous coal and some agriculture

products. In the past, agriculture had been one of the bright spots in

Imports last year rose 5.9 percent
while exports declined by 5.5 per-

cent over 1982 levels. The largest trade deficit was with Japan, \$21.7

Canada, America's largest trad-

INSIDE

The Portuguese parliament

approved a bill to liberalize abortion. Page 2.

The U.S. admitted acid rain is

a problem but rejected an at-

tack on its sources. Page 3.

■ The U.S. announced plans to

sell mortgage-backed securities

■ The SEC issued subpoenas to

leading investment bankers in a

probe of a Washington state

■ The U.S. money supply fell

\$2.7 billion in the latest week,

exceeding estimates. Page 7.

Page 7.

BUSINESS/FINANCE

drige said.

U.S. trade.

of large oil imports.

pensive than foreign goods.

Malcolm Baldrige.

and telecom

sold in foreign markets.

delicit as Americans bought more to the United States, the Com-

with a bipartisan delegation on trimming the budget deficit by \$100 billion over three years.

House Speaker Thomas P. O'Neill Jr., Democrat of Massachusetts, insisted Thursday that Mr. Reagan must be willing to go along with reductions in military spending and increases in taxes or there will be no compromise.

The House majority leader, James C. Wright Jr. of Texas, who would represent House Democrats in the talks, said he was concerned about Mr. Reagan's "proven pro-pensity for going back on agree-ments and turning them into public

relations ploys."

If the bipartisan talks get off the ground, Mr. Wright would be joined by Republican Representatives Barber B. Conable Jr. of New York, Silvio O. Conte of Massachusetts, Delbert L. Latta of Ohio and Trent Lott of Mississippi.

Senators Paul Laxalt, Republican of Nevada, and Daniel K. Inouye, Democrat of Hawaii, were named to represent their parties. ■ Senate Votes to Repeal Raise

Legislation to repeal a raise of \$2,400 for members of Congress is headed for House action after winning a hearty 66-19 endorsement from the Senate Thursday, The Associated Press reported from

The repeal would return congressional salaries to \$69,800 a year, the level before the 3.5-percent, costof-living increase that increased them to \$72,200 Jan. 1.

The 10-nation European Com-

munity sold \$45.9 billion in goods

goods from U.S. suppliers and Ja-pan bought \$21.9 billion, and the EC \$44.3 billion, the Commerce

Generally during economic ex-

pansions, the import sector picks

up as more people have more mon-

badly during this recovery because

high interest rates have increased

the exchange value of the dollar, making U.S. exports more expen-

sive relative to foreign goods.

Interest rates are high in part

because large federal borrowing to finance the budget deficits has

pressured credit markets to keep

is overvalued by as much as 15 to

Reagan, Abe

Differences

Discuss Trade

The Associated Pres

WASHINGTON - Japan's for-

eign minister on Friday explored

with President Ronald Reagan and

other U.S. officials ways to ease

trade frictions before they become

issues in the American election

ties with Washington despite the

kyo. Quoting sources. Kyodo said

Japan saw the offer as the basis for

extending the current three-year

farm import agreement, due to expire March 31.]

After meeting with Mr. Reagan at the White House, Mr. Abe,

speaking through an interpreter, told reporters: "The Japanese-

United States relationship is the

most important bilateral relation-

ship in the world and in order to

further the relationship, it's impor-

tant to have frank exchanges of

Vice President George Bush,

(Continued on Page 2, Col. 6)

views on these matters."

these sources.

Some economists say the dollar

Exports have done unusually

merce Department said.

Department report said.

ey to spend.

rates high.

20 percent.

**U.S. Trade Deficit Hits** ernment outpost. The ministry in Paris, in a com-Record \$69.4 Billion

United States totaling \$52.5 billion last year, followed by Japan with \$43.6 billion. the northern limit of the surveil-

force south of the Salal-Arada Military sources said this effec-

miles to the north.

Arada line. The French force had estab-

lished that line as its forward limit after arriving last August to support the government of President Hissène Habré. The French arrived two months after rebel troops, led by former President Goukouni Oueddei and supported by Libya, launched an offensive from the

The new front line brought the French forces to within 125 miles of the main rebel stronghold at aya-Largeau, the sources said.

A previous OAU effort to hold reconciliation talks between the Chadian factions in Addis Ababa. Etkiopia, collaj seu Jan. 17 amis a patrolling the new zone; despite dispute over protocol.

#### TEL AVIV - Chancellor Helmut Kohl of West Germany told Prime Minister Yitzhak Shamir of Israel on Friday that Bonn would He declined to specify what kind of guarantees would be sought. The chancellor, visiting a collecstand firm on proposed arms sales to Saudi Arabia despite Israeli op-

When asked by West German in Bonn and not in Israel," The

Mr. Kohl on Thursday told Mr. Shamir that West Germany would Saudi Arabia would not end up in other Arab countries.

In their third round of talks since Mr. Kohl arrived Tuesday, Mr. Shamir called on the chancellor no:

dio messages indicating vehicle li spokesman said. But a West German spokesman, Peter Boenisch, said Bonn already movements from the north. There had a credit of \$5.5 billion for the The correspondent added that

The television, quoting unidentied West German officials, said Mr. Kohl told Mr. Shamir that The latest arrivals would more Bonn could not renege on the deal. The Saudis have reportedly prepared a shopping list that includes French military sources said the Gepard anti-aircraft tanks, Roland ground-to-air missiles and Marder most likely target of a retaliatory armored personnel carriers. These

Mr. Kohl made it clear in Octo-In Lagos, Nigeria's head of state. Major General Mohammed Buber that West Germany had no intention of selling Leopard-2 bat-tlefield tanks to the kingdom. The hari, called for an Organization of African Unity meeting on Chad tanks are considered "offensive" following the increase in tension weapons that could be used in an attack on another country.

there, the News Agency of Nigeria

to local at it again."

Mr. Boenisch, asked if West Ger-

Jimmy has been one of the ben-

eficiaries of scientists' discovery

of the depths of the body's ability

Dr. Tanz, in explaining the in-

fantile diving reflex, said, "Under

certain circumstances, including

plunging into very cold water, ev-

erything sort of shuts down to

protect the brain." In this state,

the brain's metabolism slows

down, reducing the need for oxy-

As a result of the discovery of

the infantile diving reflex, mem-

bers of rescue units now know to

begin resuscitation efforts rather

than pronounce the victim dead.

In Jimmy's case, Steve Baum-

gart, a paramedic, said: "When

we started work, there was just

nothing. His skin was pale and

his eyes were fixed straight ahead.

There was no pulse and no

breathing. Nothing. He was clini-cally dead."

At the hospital, doctors placed

Jimmy in a phenobarbital, or

drug-induced, coma. That, too, is

a recently developed technique.

The boy remained in the coma

about four days.

to protect itself.

## Kohl, in Israel, Is Firm On Arms Sales to Saudis

said his government would pursue

a balanced approach to the Arab-

Mr. Kohl, who spent the fourth

day of a six-day tour visiting holy

sites in northern Israel, has been

faced with constant reminders of

Israeli conflict.

position, news reports said.

reporters if he would refrain from selling arms to the Saudis, Mr. Kohl said, "German policy is made Associated Press reported.

Israeli television, according to United Press International, quoted Mr. Kohl as telling Mr. Shamir: "Israel makes huge weapons deals with many countries. Sometimes Israeli weapons reach enemies of

seek guarantees that arms sold to Saudi Arabia is technically at

war with Israel and gives financial and political aid to Israel's enemy, the Palestine Liberation Organiza-

to supply arms to Riyadh, an Israe He said they had intercepted ra-

air force reinforcements in Ndjasales from Rivadh.

weapons are considered "defenwhether a retaliation was being

> heard here will be taken into consideration," Mr. Boenisch said. "We will take everything to Bonn

Germany's Nazi past, including demonstrations by survivors of would not be transferred to other Arab states, replied: "Yes, yes, def-Nazi death camps. initely, and that is what we told the

The opposition newspaper Davar reported Friday that talks be-tween Israel and West Germany were on the verge of collapse Thursday night. tive farm beside the Sea of Galilee,

The pro-Labor Party daily said Mr. Kohl was surprised by the vehemence of the Israeli opposition to the arms sale. It said that the German delegation reacted very strongly when it realized it would not be able to soothe the Israelis.



Helmut Kohl talked Friday with children at a kibbutz.

## **U.S. Plans Missile Sales** tack on another country. "All the thoughts and fears we ard here will be taken into con-

WASHINGTON - The Penta - Thursday that they believed the gon said Friday that it had informed Congress of plans to sell Maverick air-to-ground missiles to of the reason is that Israel seems Saudi Arabia and ground-to-air willing to reserve judgment on the

from Washington that the United States had told Israel that it intenddan with equipment for an 8,000man rapid deployment force for

use in emergencies in the Gulf.] The Pentagon put the value of the 1,600 anti-tank Maverick mis-siles for Saudi Arabia at \$119 million. The Pentagon said the Saudi Arabians already have heat-seeking Mavericks but needed more to provide their F-5 fighters with a full

60-day war reserve stock.

The Pentagon also told Congress it intended to sell Egypt 424 ground-to-air Sparrow missiles to defend cities and military installations. It put the cost of the Soar-

rows, with test equipment and training, at \$96 million. ■ U.S. Revives Jordan Plan Earlier, Bernard Gwertzman of

The New York Times reported from Washington:

The Reagan administration's latest plan to supply Jordan with equipment for an 8,000-man strike force is similar to last year's effort to supply equipment worth \$220 million to Jordan through secret financing in the Defense Department budget. That was blocked by Congress.

Israel, might now be possible. Part missiles to Egypt. arrangement, and another is that the secrecy is expected to be ended. The officials said the administra-

deal, which has been explained to

tion would submit the new \$220ed to renew efforts to supply Jor-million request next Wednesday as part of a Defense Department supplemental request for the current 1984 budget Officials said they believed that

the effort failed last year because secrecy prevented a full debate. The project is known as Joint Logistic Planning between Jordan and the United States. Washington would provide the money to supply the 8,000 troops with the equipment needed to respond to requests for help within a 1,500-mile (2,400-

kilometer) radius from Jordan. Even though three C-130 military transports are included in the package, to be added to the five C-130s already owned by Jordan, of-ficials said the U.S. Air Force would be responsible for ferrying the Jordanian troops to their desti-

nation as part of the joint program. Under the arrangement, the strike force equipment can be used only to aid friendly Arab governments faced with insurrection, officials said, and not for any other

purpose. One reason the program was blocked last year was that many members of Congress were angered over the secret financing. Another

reason was Israel's opposition. On Thursday, however, an Israeli Embassy spokesman indicated a softening of Israel's position, ap-

parently after extensive discussions with the administration. Victor Harel, the spokesman.

said Israel opposed in principle the transfer of sophisticated weapons to a country not at peace with Israel. But as to Jordan's rapid deployment force, he said his government was studying the matter.

This was regarded by Israeli diplomats and administration officials as a signal of a shift in Israel's attitude, a result in part of the improved U.S.-Israeli relations since Prime Minister Yitzhak Shamir and Defense Minister Moshe Arens visited Washington last November.

During that visit, the United States and Israel agreed to enhance "strategic cooperation." Washington has made it clear that it expects Israel to be more sympathetic to its efforts to help friendly Arab gov-Administration officials said it

was crucial for the United States to support King Hussein of Jordan at No one believes increased American support could have saved Mr. this time. Jordan is at odds with Syria and Iran, the countries which have caused the United States the most trouble in Lebanon. Hussein is also planning talks with Yasser Arafat, the Palestine Liberation Organization leader, and possibly with President Hosni Mubaras of Egypt on ways of reviving diplomatic efforts on behalf of the Palestinians living on the Israeli-occu-

PHILIPPINE BALLOTING — President Ferdinand E. Marcos with his wife, Imelda right, in Manila after she voted in a national referendums Friday. Partial results showed a low voter turnout. At least 10 persons were killed in violence at polling places. Page 2.

## France Orders Troops in Chad to Move The White House chief of staff, James A. Baker 3d, would lead the administration contingent, which probably would include Richard G. Darman, a presidential aide, and Budget Director David A. North to Engage Rebel Forces There | Part | Par

PARIS - French troops in Chad moved Friday to an area 63 miles (100 kilometers) to the north line." of their previous forward line, according to reports from the Chadian capital of Ndjamena. They were given orders to engage any

hostile forces in the area. The Defense Ministry in Paris announced the orders for the move. In Ndjamena, meanwhile, sources said that France was building up its air strength following the loss of a Jaguar aircraft and the death of itsilot in a clash with an attacking Chadian rebel column on Wednes-

Sources in Ndjamena also said that the rebels and their Libyan allies had returned to territory under their control after the attack, which was aimed at a Chadian gov-

munique, said that after the rebel assault, Defense Minister Charles Hernu had asked military commanders to extend the northern limit of the French defensive zone.

They had been told "to apply to

By E.R. Shipp

New York Times Service

pened seven years ago, Jimmy Tontlewicz would be dead. In-

stead, the 4-year-old, whose limp

body was hauled from beneath

the ice floes of Lake Michigan

In the past few years, research-

ers have discovered that, after to-

tal submersion in cold water for

even as long as an hour, one is not

necessarily dead. In addition,

new methods of treating the vic-

tims once they have been revived

have sometimes left them with

What could have been more

catastrophic began when Jimmy was out with his father sledding

along the lakefront. According to his father. Terrence N. Tontlewicz, Jimmy pushed the

little or no brain damage.

Jan. 15, is beginning to recover.

CHICAGO - If it had hap-

engage hostile forces already in 330 feet (100 meters).

tively meant that the 3,000-member French force was moving about 60

Until Friday, French troops had not been authorized to attack hostile forces unless they penetrated beyond the 63-mile "surveillance zone" to the south of the Salal-

A French radio correspondent in idiamena reported late Friday that French troops and planes were

A Beneficiary of Research, 4-Year-Old Survives Drowning

body temperature had fallen to

was no elaboration.

contemplated.

reported Friday.

mena were continuing. A further 10 combat planes, notably Mirage F-

than triple French air power in

strike would be Faya-Largeau. But

officials in Paris declined to say

Is, were expected there shortly.

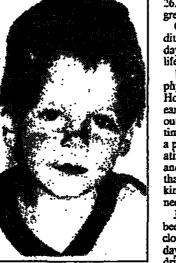
Chad to at least 24 attack jets.

26.6 degrees centigrade (80 degrees Fahrenheit). On Wednesday, Jimmy's condition was upgraded to fair. A day earlier, he had been taken off life-support equipment.

Dr. Robert R. Tanz, Jimmy's physician at Children's Memorial Hospital, said: "He's sort of in an early rehabilitative phase. He's out of the coma. He is awake at times. He moves around. We're in a phase now where we are evaluating what he can and can't do. and once we've finished doing that, hopefully we can tailor the kinds of therapy he is going to

Jimmy's mother, Kathy, has been at the hospital around the

when I was there." The doctors said that with work he can be brought up to his normal abilities," Mrs. Tontlewicz said. "It'll be like teaching him when he was small



sled down an embankment and onto the lake. When Mr. Tontlewicz went down to retrieve the sled, Jimmy jumped onto the ice and both fell through. Jimmy was under water more than 20 minutes; his father was able to

Jimmy Tontlewicz

Mr. Tontlewicz was eventually rescued by passers-by, including a local television news crew. Minutes later a Fire Department rescue unit, including divers, pulled Jimmy to the surface. His

#### clock since the incident. Wednesday, she said, Jimmy was able to drink juice. She said she knew Jimmy would recover when, a few days ago, "he opened his eyes

## Nigeria's Economic Woes Obscure Diplomatic Ambitions

By Glenn Frankel Washington Post Service

stay affoat much of the time.

campaign, Japanese diplomatic sources said. Foreign Minister Shintaro Abe. LAGOS - For Nigeria's new military government, solving the economic crisis is the principal goal who arrived in Washington on Thursday for several days of talks, but an underlying theme is to rebore a message saying that the newgain for Africa's largest nation its ly reorganized government of Prime Minister Yasuhiro Nakaformer status as the continent's dominant black-ruled power. Leading newspapers and politisone is "anxious to deal with pending issues" and will pursue closer

Nakasone government's recent anti-Western, foreign policy that was a hallmark of the last military election reverses, according to [Japan has offered to increase Such a policy would certainly include a strong challenge to the Reagan administration policy of beef and orange imports from the United States over four years in an effort to break a stalemate in farm "constructive engagement" trade negotiations, the Kyodo news white-ruled South Africa and U.S. service said Friday, United Press attempts to link independence for International reported from To-South African-ruled South-West

> neighboring Angola. But Nigeria's new leaders, while endorsing in principle the theme of re-establishing claim to being Africa's spokesman, have cautioned that the country's economic weakness and internal problems may make that impossible.

Africa, or Namibia, with the with-

drawal of Cuban troops from

Murtala regime," said the Nigerian leader, Major General Mohammed Buhari, referring to the last military rulers who left power in 1979.

foreign policy research organiza-tion, was named external affairs But analysts see two minister. Mr. Gambari is considered a cautious, pragmatic diplomat who is known to believe that Nigeria must tend to its internal problems before stepping back on the world stage.
"He's an advocate of little Nigecal analysts have called for a re-

newal of the aggressive, at times ria," said a Western diplomat. At the same time, however, the government appointed retired Ma-

> **NEWS ANALYSIS** jor General Joseph Barba, an exter-

nal affairs commissioner under a previous military government, representative to the United Nations. A Harvard-trained administrator, General Barba was credited for many aggressive and outspoken Nigerian positions and is expected to push hard for a return to that

For the United States, the new regime presents a dilemma. While criticizing the downfall of a democracy, U.S. diplomats have been quick to focus on the new govern-"We cannot be as dynamic as the ment's apparent popularity and moderation.

As one sign of confidence, the United States has gone ahead with the previously planned appointreflected in the military's two top rent ambassador to Ghana as the largest and wealthiest black-ruled trading partner in black Africa.

But analysts see two problems. If Nigeria does regain its economic

health, it is more likely to challenge U.S. policy. If the new regime fails, radical officers with far more uncertain results. "Now is not the time for a passionate public embrace of the new government," said a senior West-

some quiet, backroom support and an interests above Western ones in a good deal of caution." [General Buhari said his new growth. military government will never mortgage Nigeria's economy to foreign interests, The Associated Press reported Friday, quoting Lagos

ern diplomat. "It is the time for

UN secretary-general, Javier Pérez as Nigeria's oil wealth ran down de Cuellar, General Buhari said and Mr. Shagari had to seek loans that, while his administration and credits from the West. would welcome foreign assistance, it would not compromise Nigeria's independence. Nigeria's total inter-nal and external debts stand at 29.9 editor of the Sunday Concord billion naira (\$39.8 billion), the newspaper.

new government has said.]

foreign policy appointments. Ibrahim Gambari, a Nigerian academic who directed the country's leading that the new government appears state, and South Africa because it is the sole remaining white-ruled one. In reality, Nigeria's grasp of African diplomatic leadership has often seemed tentative and half-

> beginning in 1966 and the bloody three-year civil war with rebel Biahowever, it could face the prospect fra that killed nearly one million of a takeover by younger, more people caused Nigerians to look inward. Nigeria also adopted an active Third World stance in the UN that some interpreted as anti-American.

the heady days of oil revenue When the military returned the country to civilian rule in 1979, the government of President Shehu Shagari pledged to continue the policy. But while the outlines re-[At a farewell ceremony for the mained the same, the style changed

> "We became a beggar nation and we were in no position to say 'no' to



Mohammed Buhari

Shagari, who was desposed Dec. 31. "It might have delayed things a little longer, but that's about all." The Reagan administration has said one U.S. analyst. Still, some On paper at least, Nigeria and been criticized for concentrating critics say, increased U.S. aid could South Africa are the poles around mainly on southern Africa in its have put more food in the markets which most of Africa revolves - Africa policy, to the virtual exclu- and given Mr. Shagari extra time to General Buhari's ambivalence is ment of Thomas W.M. Smith, cur-

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## At Least 10 Die in Philippines; **Turnout Low for Referendums**

The Associated Press

MANILA - The turnout was low Friday for a national referendum boycotted by opponents to President Ferdinand E. Marcos's government. At least 10 persons were killed in scattered violence at polling places.

Partial results broadcast by government television and other media showed most of those who did vote favored the four constitutional amendments on the ballot, including the restoration of a vice presidency, which was abolished by Mr. Marcos in 1972.

Election officials contended that 80 percent of 30 million registered voters cast ballots, but none of the voting centers checked at random by The Associated Press in Manila and in some provinces had turnouts of more than 50 percent.

Private radio stations reported turnouts averaging 30 percent to 40 percent in many places.

Vicente Santiago, chairman of the Commission on Elections, said the returns would take several days to compile, because ballots would have to be collected from many

As more than \$0,000 polling places opened, about 500 opponents of Mr. Marcos joined a 75mile (120-kilometer) "ignore run" from Tarlac to Manila, Tarlac is the home province of Benigno S. Aquino Jr., the opposition leader who was assassinated Aug. 21 at the Manila airport.

Voting was generally peaceful, but widespread stealing of ballot boxes by armed men, described as Communist guerrillas, was reported on the southern island of Mindanao, where most of the killings

In the island's largest city, Davao, 610 miles southeast of Manila. police said two men were killed in a shooting when intruders tried to steal a ballot box at a school. Police also said two Communist guerrillas were killed in a clash with soldiers

in an outlying province.
At another Davao school, a hand made exploded as votes were besaid four persons were wounded. two of them seriously. Police said the explosion was preceded by a burst of automatic rifle fire.

The other killings were reported in Cotabato and Misamis Oriental provinces, on Mindanao, and in Albay province on the southern tip

Besides restoring the vice presi-dency, the proposed constitutional amendments provide for smaller legislative districts, urban land re-

form and new housing projects.

Opponents said the referendum was a ploy to allay public dissatis-faction with Mr. Marcos's rule without making any real concessions. They demanded that Mr. Marcos resign or radically trim his is saying. own powers.

Former President Diosdado Macapagal described the referendum A slightly larger number staged a as an effort to "placate the people

"sit-down" demonstration at a pla-za in the central city of Bacolod. and to give the regime an aura of credibility among international creditors.

Investors are disturbed by demonstrations triggered by the assassination of Mr. Aquino. The government wants to reschedule a foreign debt of \$25 billion and also is seeking new loans to pay for badly needed imports.

It was difficult to determine to what extent the boycott was responsible for the low turnout, which compared with the 70-percent to 90-percent turnouts in previous referendums.

Teachers who manned polling booths attributed the low turnout to apathy. Solicitor General Estecounted Friday night. Police lito P. Mendoza said there was less voter interest because the referendum involved amendments and not

The partial results broadcast on Friday showed up to 85-percent approval for the amendments on the vice presidency and smaller legislative districts; the other two amendments received 66-percent

José Diokno, an opposition leader, said reports he received indicated a national turnout of 30 percent

He said it would make a planned boycott of the May 14 parliamentary elections easier, because "now we know the people no longer are interested in what the government The referendum was the eighth

since Mr. Marcos revamped the constitution under martial law in



Students in a dormitory at Warsaw University watching "The Day After" on television.

## Polish Television Shows 'The Day After'

WARSAW --- Poland became the first Soviet-bloc country to telecast the American nuclearwar film, "The Day After," nationwide, and the government made only one alteration, garbling a reference to a revolt by East German troops.

Polish viewers interviewed after the prime-time broadcast Thursday evening commended the film's aim of presenting the issues of nuclear conflict, but some claimed it minimized the

destruction likely to result from a nuclear explosion.

Polish television purchased

the film from ABC for just over \$6,000 for one broadcast, sources said. The contract gave ABC the right to verify that the Polish translation adhered to the original in English. The only exception was that the Polish narrator slurred a television newscast, which, in the English version, depicted "widespread rebellion among several divisions of the East German Army."

One of the national heroes, Khan

there were such restrictions as a

A patriotic uprising, in which the

cherrywood in the mountains, was

massacres of Christians. Accounts

With Soviet backing, the country

Polish critics said the atomic bombings of Hiroshima and Nagasaki in 1945 caused greater destruction and suffering than that depicted in the movie.

Although the broadcast marked the first time "The Day After" reached a wide East European audience, it has been shown to selected audiences in the Soviet bloc by U.S. diplomats and Communist government agencies, which acquired it either from ABC or taped it from

## Russia and Bulgaria: Two Peoples, One Organism

By John Kifner New York Times Service

SOFIA - Czar Alexander II sits securely astride his horse in the center of this Balkan capital, a monument to the Russian whose soldiers freed Bulgarians in the 19th century from 500 years of Ot-

toman rule.

A few blocks away, there is a statue of a lumpy, helmeted figure in a greatcoat carrying a machine gun, a monument to the Soviet soldiers of World War II.

Throughout Eastern Europe, the Russians are known in official pronouncements as the "liberators." But here, the word "liberators" refers to the czar's soldiers of the Russian-Turkish War of 1877-

Czar Alexander's statue is a prominent reminder that Bulgaria, unlike other members of the Soviet bloc is a country that is penuinely pro-Russian.

Sometimes referred to as the 16th Soviet Socialist Republic, Bulgaria is the closest of all the satellites to Moscow in its political, economic and foreign policies. Indeed, diplomats say, the Soviet ambassador functions almost as a provin-

'We are as one organism, breathing with the same lungs," Bulgaria's long-time Communist ruler, Todor Zhivkov, once said of his country's relations with the So-

In addition to its historic and cultural ties to Russia - the two peoples share the Cyrillic alphabet and the rites of the Orthodox Church — Bulgaria is also one of the few countries where the prewar Communist Party played a relatively important role

A few blocks from the czar's statue is the mausoleum of Bulgaria's Krum, who would drink from gobfirst Communist ruler, Georgi Di- lets made from the skulls of his mitrov, who is said to have been enemies, united the Thracian, Slav embalmed by the same wax artisan and Bulgar tribes to establish a

ho did Lenin. powerful kingdom at the beginning On Sunday afternoons, many of the ninth century, but then came who did Lenin. people, some bringing their chil-invaders. Perhaps the worst period dren, file by the spotlighted, glass-topped coffin, gnarded by soldiers subjugation. During the harsh rule, in the 19th-century cavalry uniforms of red tunics with gold braid ban on any building taller than a and caps topped by an eagle feath- man on horseback. er worn by the czar's personal guard. The soldiers snap their fin- rebels used cannons carved from gers impatiently if anyone lingers too long.

oo long. crushed in 1875, and there were Dimitrov is somewhat of a local fierce reprisals by the Turks and hero. He was accused by the Nazis of having plotted with other Com-munist leaders to set the Reichstag rope and helped prompt the czar to on fire, an event used by Hitler in rising to power. He successfully de-fended himself in what was to be a newly freed Bulgarians, in effect, propaganda trial in 1933. He had let in some German princelings to en in exile since a failed uprising rule them, but the rulers aligned in Bulgaria in the 1920s and returned from Moscow after World both world wars. War II to lead a violent takeover.

He died in 1949. With the end of World War II. one of the better economies in the after years of misrule and misfor- Eastern bloc. Its debt to the West tune. Bulgaria was one of the most stands at \$2 billion, regarded by backward and neglected countries experts as relatively manageable. then are one factor in helping to dated into vast agricultural collecaccount for the relative acceptance tives. Bulgaria is an exporter of of Communist rule here.

"We started from scratch," said an official of the state press agency. Situated athwart the Balkan Penground from the earliest times, perfumes. Those who have fought on Bulgarian soil have included Greeks, Romans, Visigoths, Byzantines and Turks, and Attila the Hun and Genghis Khan staged raids.

struction projects, complete with labor, mostly in the Middle East and Africa.

"What you have here is a Third World country that made good," a Western economic specialist said. But, the same Western specialist said, Bulgaria could be "the next Communist country to take its turn on the chopping block."

One of the potential problems, he said is that many of the nation's projects are in the Middle East, particularly in Iran and Iraq, both hard pressed by their long war. He also cited new pressure from the Soviet Union for payment in hard currency, rather than bartered veg-etables, for oil and other vital Other problems, endemic

throughout much of the Eastern bloc, include the shoddy quality of most goods that are produced.

Fear of the potential economic problems, Western diplomats here themselves with the losing sides in say, was behind the shake-up of the party and government leadership Today, a relatively small country at the beginning of the year. A diplomat said the shuffle appeared of nine million people, Bulgaria has designed to put "economists with good reputations in front-line posi-

The main benefactor of the shake-up appeared to be Chudomir Alexandrov, who had headed the fresh and processed fruit and vegenamed first deputy chairman of the tables. It is one of the major grow-Council of Ministers and was also ers of tobacco, lambs are raised for the Middle East market and the appointed to the party's Politburo. At 47. Mr. Alexandrov is relatively Valley in the Roses produces most insula connecting Europe with Asia Valley in the Roses produces most At 47, Mr. Alexandrov is relatively Minor, Bulgaria has been a battle- of the rose attar for the world's young by the standards of Commu-

The shuffle also included the has also industrialized, specializing consolidation of various agencies in electronics within Comecon, the into three new "super ministries" Eastern bloc's economic grouping, and the naming of prominent ex-Bulgaria has also sold entire con- perts to head them.

## Reagan, Abe Discuss Trade

(Continued from Page 1)

who escorted the foreign minister to the microphones outside, said be was "optimistic that progress can be achieved." Mr. Bush has been charged with coordinating attempts to resolve outstanding Japanese-American problems.

Earlier, Mr. Abe conferred with Secretary of State George P. Shultz. He also was scheduled to talk with key officials in the Defense, Treasury, Commerce and Agriculture

departments.
"The prime minister is directing [our] people to negotiate," said a Japanese diplomatic official, who commented on condition he not be identified. He said Mr. Nakasone would like to see as many issues as possible headed for resolution "before the election approaches and becomes very hot." He was referring to the U.S. election in Novem-

This official said Mr. Abe will "try to pave the way" and to emphasize that "the Japanese government will make a very hard effort" so that "hopefully, by March or April, various decisions would be taken care of."

The Nakasone government acted before Mr. Abe left Tokyo to remove one potential irritant by rec- For the Record ommending that the Diet, or parliament, approve a 6,5-percent increase in defense spending despite severe budget pressure for a smaller figure.

One key trade issue also is apparently on the verge of resolution A State Department official, who also spoke on condition he remain unidentified, disclosed that Mr. Abe and the U.S. trade representative, William Brock, are ex-pected to sign on Monday an improved three-year agreement expected to give U.S. telecommunications companies a greater chance government-owned communica-

## WORLD BRIEFS

## Aide Says Beirut Stands By Israel Pack White House

Aide Says Beirut Stands By Israel Pack Thile House Reading Reading Stands Beirut (AP) — A senior official of President Anna Genage Reading Reading government said Friday that Lebanon will not abrogate its U.S. mediate in a serior with troop withdrawal pact with Israel without prior Syrian commitment with the pull out from Lebanon.

The official, who asked not to be identified, also said that it will be all the array him government was uncertain whether its concession to reinstate inactive and activity government was uncertain whether its concession to reinstate inactive and the security plan to disensage Lebanon's civil war antaponists.

"We were told by all, the Americans and the Sandis, that this is the late with the Reagan issue and that once it's resolved, everything will start rolling," the office that Mr. Reagan issue and that once it's resolved, everything will start rolling, the office that Mr. Reagan is this government decision Thursday to reinstate Druze who left the Letion of the amountees the said there had been no official response from Druze leadens in the House Army during army battles with Druze rebels last September.

The Propagate Said to Rar R. Correctors the late of the amountees the said there had been no official response from Druze leadens of the amountees the said there had been no official response from Druze leadens of the amountees the said there had been no official response from Druze leadens of the amountees the said there had been no official response from Druze leadens of the amountees the said there had been no official response from Druze leadens of the amountees the said there had been no official response from Druze leadens of the amountees the said there had been no official response from Druze leadens of the amountees the said there had been no official response from Druze leadens of the said there had been no official response from Druze leadens of the said there had been no official response from Druze leadens of the said there had been no official response from Druze lea

## U.S. Embassy Said to Bar E. Germans leader the announce white BERLIN (Renters) — The U.S. Barrier to Its Is the White

BERLIN (Renters) — The U.S. Embassy in East Berlin general to the number of East Germans seeking asylum Monday and Tuesday, is a fine of for reformed sources said Friday.

They said the individuals had been increased.

formed sources said Friday.

They said the individuals had been inspired by a group of six pession delivers it They said the individuals had been inspired by a group of six person in carly four hours who were allowed by East German authorities to leave for West Berk in release is seen as Sunday night after a weekend sit in at the embassy. An embassy spoke of release is seen as sunday night after a weekend sit in at the embassy. An embassy spoke of release is seen as man would only say there had been a number of inquiries about that the speech will possibility of reluge in the embassy.

The West German mission in East Berlin refused comment on a report white House refriday that 12 persons, including two children, made their separate was white House reto the mission Monday by clambering over roots and were allowed to steel in stock prices the night. The West Berlin daily BZ said the 12 were given safe passage in the numbers that he West Berlin Thesday after negotiations.

Belgium to Get Cruise Experts in Ma, not dealing in ru-BRUSSELS (Reuters)—U.S. military technicians will begin activity for the Reussel, a in Belgium in May to start preparations for the deployment of cruising House press sec-nuclear missiles, barring an unexpected breakthrough in the suspend for 12 of Jan. 29, arms control talks, according to Defense Minister Frieddy Vreven.

The disclosure in a written answer to a parliamentary questi published Friday, also named the Florennes Air Base in southwest People Belgium as the only deployment site. Mr. Vreven said the number of UP

technicians would increase gradually to about 400 by the end of the year. Oninger. Demotrations would increase gradually to about 400 by the end of the year. Oninger. Demotration missiles themselves will not arrive until 1985.

The Belgian government has not yet formally agreed to deploy the depl

#### Dismissals Halt Times of London

LONDON (Combined Dispatches) — A management spokesman The Times of London said Friday the paper would not be publish Saturday, for the second consecutive day, because of a deadlock between an agent and a print union over the firing of 750 clearcal workers. I spokesman said that publication of The Sunday Times, the sister newsper of the 198-year-old Times, also was in doubt. On Thursday, the paper fired 750 clerical workers, who have been

wildcat strikes for two weeks. That caused 130 pressroom employ belonging to the same union, the Society of Graphical and Allied Trad to walk out in sympathy, and The Times did not appear Friday.

The dispute centers on a management decision to appoint a pict librarian to integrate the libraries of The Times and The Sunday Tim which the union says is against agreed procedures for reallocating to The Times and Sunday Times were bought three years ago by it Australian press magnate Rupert Murdoch.



Arne Trebolt, left, with two Russians in Vienna on Aug. 2 hard wasteful and Arne Trebott, lett, with two reasons to Norwegian government. Danford L. 1983, in a photograph released by the Norwegian government. Said the White ment in connection with spy charges against Mr. Trebot. Said the White ment in connection with spy charges against Mr. Trebot.

#### Mile General Ser-FBI Had a Role in Oslo Spy Inquiry items but Mr. Car-OSLO (UPI) — The U.S. Federal Bureau of Investigation help will become the UN

OSLO (UPI) — The U.S. recent bureau or investigant diplor Great new U.N. Norwegian security police collect evidence against a Norwegian diplor Great next month, who admitted spying for the Soviet KGB, Norway's attorney general sale on candidates A Mr. Sawyer said.

Norwegian anthonities asked the FBI to help investigate the activity intell as "deeply of Arne Trebolt when he began serving as adviser to Norway's mission?" It Sawyer said he Flornes. The Flornes statement said representatives from the Norwegian security police went to New York several times to work with FBI office Norwegian officials have said that Mr. Treholt, 41, the Foreign Ministry's information chief and a former deputy minister, administry spying for the Soviet intelligence agency after his arrest a week ago.

#### Gibraltar Centrists Retain a Majority

GIBRALTAR (UPI) - Sir Joshua Hassan, Gibraltar's chief ministe retained control of the House of Assembly Friday in a general election Dies dominated by fears over the economic future of the British colony.

His centrist group, called the Gibertee Laborated La dominated by fears over the economic future of the British colony.

His centrist group, called the Gibraltar Labor Party-Association it a Service Advancement of Civil Rights, retained its 8 seats in the 15-seat assemble. Justin Dart, giving it a majority of one over the rival Gibraltar Socialist Labor Party in the dispulser who The Socialists, who are led by Joe Bossano, captured the remaining in the drugstore

The Socialists, who are led by Joe Bossano, captured an array of drugstore seven seats, a big gain from the one seat they held in the previor and of a heart seven seats, a big gain from the one seat they held in the previously of a heart assembly, according to official results. The old opposition group, it Democratic Party, which held six seats in the last assembly, failed to write of the Republiany seats, and three independent candidates conceded defeat. The minimal service fundamy was a British plan to close the navy dockyard, Gibraltan's bigger and a handful of employer, by the end of the year because of British military cuts.

Wörner Won't Resign, an Aide Says Reagan to enter BONN (Reuters) — The West German defense minister, Manfrey 186 The group over the dismissal of General Gunters Mr. The group

BONN (Reuters) — The West German defense minister, Manfret 186 The group Worner, is not prepared to resign over the dismissal of General Gunter Mr. The group Kiessling, a spokesman for the minister said Friday.

At a press conference, the spokesman, Colonel Hirgen Reicharder, Cabinet denied newspaper reports that Mr. Wömer had offered his resignation by himselday, Mr. Chancellor Helmut Kohl. However, diplomatic sources and political and a close fate was likely to be quickly settled once Mr. Kohl returned Sunday from and a close fate was likely to be quickly settled once Mr. Kohl returned Sunday from and a close fate was likely to be quickly settled once Mr. Kohl returned Sunday from additional a visit to Israel.

General Kiessling, 58, one of NATO's two deputy supreme command sympating and exers, was dismissed by Mr. Womer as a security risk after the Wes, and an early caGerman military counterintelligence service produced witnesses who said the Walthey had seen him in a homosexual bar.

Secretary of State George P. Shultz of the United States will It's Tuesday to El Salvador at the start of a Latin American and Caribbean tour, the State Department announced Friday. Mr. Shultz had planned in make his first official visit to El Salvador last October, but the trip way postponed because of the situation in Lebanon. (Reuters)

Prime Minister Margaret Thatcher said Friday, after conferring briefly with Prime Minister Bettino Craxi of Italy in Rome, that Britain wanted befter relations with Argentina following their war over the Falkland Islands, but she ruled out any Italian mediation in the matter. (Renters)

Islands, but she ruled out any Italian mediation in the matter. (Renters) to 50 compa-against a British High Court judge Friday dismissed contempt of court charges in Dart. Kraft newspaper strike in November. He granted the National Graphics to 500 was esti-Association's request to recover its £11 million (\$15.4 million) in asset to 500 milseized Nov. 25, 1983, but refused to revoke fines of £675,000. (AP)

Ernest Whitington, governor of the Maze. Northern Ireland's biggest, prison, in Bellast, has resigned following an inquiry that found him chiefly to blame for a mass breakout by IRA prisoners in September in which one guard was killed and five injured. Thirty-eight prisoners escaped; at least 19 are still free. (Remers)

## Portuguese Parliament **Eases Abortion Law**

A Bulgarian couple walking past a statue of Czar Alexan-

der II in Sofia. The statue, one of the few remaining

monuments to the Romanovs in the Soviet bloc, is a symbol

of Bulgaria's long and close relationship with Russia.

Compiled by Our Staff From Dispatches LISBON — Portugal's parliabill liberalizing abortion laws. The crats voted against both bills. vote after an all-night debate was 132-102 with one abstention.

The marathon debate provoked the first major split in the eight-month-old coalition of Portugal's two major parties, the Socialists of Prime Minister Mário Soares and the Social Democrats of Deputy Before the debate, Mr. Mota Pin-

to warned that approval of the So-cialist measure could "most seriously perturb" the governing But Mr. Soares, who was absent because of a Socialist International meeting in Geneva, said the abor-

from its more urgent task of saving "No, that will not happen," Mr. Soares said of the withdrawal threat. "There is some restlessness, certainly, but nothing like that will

tion debate was a side issue that

should not distract the coalition

happen."
The Socialist measure does not legalize abortion but waives prosecution in cases of fetal deformity, pregnancy after rape and when the mother's life is in danger because of

the pregnancy.

A Communist bill to legalize abortion on the lines of more liberal legislation in other European countries was rejected, 128-44 with 63 abstentions. right to abortion maintained a vigil outside the assembly building dur-

about 10,000 young Catholics and whipped by any court in Pakistan.

The Communists, whose bill was President Zia.

rejected for the second time in 18 months, voted for the milder Soment approved Friday a Socialist cialist version. The Social Demo-

A woman in the public gallery who made a noisy protest when the vote was announced was removed Government sources estimated that women have more than

100,000 abortions a year in Portugal. The country has Western Europe's highest infant mortality rate and lowest standard of living. Feminist groups said the figure on abortions was closer to 200,000, and they estimated that about

2,000 women died yearly during the illegal operations.

Current law provides a penalty of up to three years imprisonment for an abortion, but the law is seldom applied and underground abortionists abound, according to

experts on family planning. The vote to liberalize the law left only Ireland and Belgium as West European countries forbidding all forms of abortion. (Reuters, UPI)

#### Zia Outlaws Whipping Of Women in Pakistan The Associated Press

ISLAMABAD, Pakistan Whipping women has been prohibited in Pakistan by a martial law regulation by General Mohammer abstentions.

Zia ul-Haq, president and chief martial law administator, according to Associated Press of Pakistan. The regulation issued here

ing the two-day debate. There was Thursday said that no woman of a demonstration Tuesday night by any age shall be sentenced to be eir families.

Six weeks ago, a woman was
Deputies of the staunchly Cathowhipped in Peshawar prison, in lic Christian Democratic Party, North-West Frontier province for now in opposition, fought a fillibus-committing adultery. Women's orter-type campaign to delay the ganizations throughout the country reacted sharply and protested to

## U.S. Releases File on Vatican Help for Nazis

WASHINGTON - The State Department on Friday made public a formerly top secret report alleging that Vatican officials helped Nazis escape from Europe after World War

The report, which was dated in 1947, said the Vatican's motives apparently were "the propagation of the faith" and that church officials asked few questions of those they helped. "It is the Vatican's desire to assist any person, regardless of nationality or political beliefs, as long as that person can prove himself to be a Catholic," it

Officials said they did not know what, if any, follow-up action was taken as a result of the report, which said the Vatican was "the largest single orga-nization involved in the illegal movement of emigrants" after World War II, assisting a wide variety of persons, including ■ Santiago Demonstration

About 50 demonstrators protested Thursday in front of the home of Walter Rauff, a former SS colonel wanted for wartime killings of Jews, Reuters reported from Santiago. They demanded his extradition or expulsion from Chile. The demonstration was led by Beate Klarsfeld, who with her husband, Serge, has specialized in tracking down former Nazis.



A policeman in Santiago confiscated a can of paint from Beate Klarsfeld, who is seeking the extradition of Walter Rauff, after she sprayed "SS Rauff" on the pavement outside his apparently vacant house on Thursday.

## Jakarta Group Studies Paper on Press Controls

JAKARTA - Information ministers at the first Nonaligned Information Ministers Conference studied Friday a draft document declaring the right of governments to control the flow of news.

A preliminary copy of the decla- ple." The declaration, obtained by ration said, "Every developing The Associated Press, is to be iscountry has the right to exercise sued Monday at the end of the fivefull sovereignty over information.

day conference.

The draft went on: "Every naof making sales to Nippon Telephone and Telegraph Co., Japan's both that concerns its day-to-day tion has the right and obligation to realities and that diffuses to its peo- determine its own cultural identity." tions monopoly.

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Career

## BRIEFS

Stands By Israel Searching for Clues Searching Searching At the White House As President Ronald Regard's Smiday night amount gan's Smiday night amount tentions toward As President Ronald Reagan's Sunday night announce-ment of his intentions toward a

to be identical also and tentes of the second by The series of th disease the South from the country than the country that PRINTING DESCRIPTION OF THE Process of the same of the

Kald to Bar E. Gern as indications that Mr. Reagan will run for re-election is his scheduling of a White House party for 200 Republicans a few hours before the announce-W.S. Embraches Services Services ment. Another is the White A find been inspired to a store House's plan to issue the text of October authorized the boom a number of his five-minute speech to the news media on a "hold for release" basis nearly four hours before the president delivers it Control Cast Beran live. The early release is seen as a signal that the speech will chaine the chair deby 52 and the

La militari ...

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contain no surprises.

Apparently relishing the suspense, the White House remained tight-lipped even after a midweek tumble in stock prices Get Cruise Experts triggered by rumors that he would not run for a second

"We're not dealing in remors," said Peter H. Roussel, a deputy White House press secretary. "Tune in on Jan. 29."

second term draws near, with-

out any formal word from him

on whether he will run again political observers are carefully

sifting all White House words

and deeds for clues.

Among the clues being cited

#### Notes on People

Richard L. Ottinger, Demo-crat of New York, who has spent 16 of the past 20 years in the House, plans to retire at the end of this session. Mr. Ottinger, 55, a liberal, says he has



Richard L. Ottinger

grown weary of the grind on Capitol Hill and disenchanted with his party's leadership and mitiatives. In an interview with The New York Times, he said he had made his decision because of "the frustration of achieving things I want for this country through this institution and the fact I think it is likely to remain more or less the same."

The head of the Government with harsh criticism directed at the White House, saying that the way in which it selects se-nior political appointees is "degrading, absurd, wasteful and counterproductive." Danford L. Sawyer Jr. said the White House had promised him a new job as head of the General Services Administration to replace Gerald P. Carmen. But Mr. Carmen, who will become the UN delegate in Geneva next month, promoted his own candidates for the job, Mr. Sawyer said. Describing himself as "deeply frustrated," Mr. Sawyer said he

Justin Dart,

Confidant of

Los Angeles Times Service

LOS ANGELES — Justin Dart.

76, a Republican kingmaker who made his fortune in the drugstore

Mr. Dart was one of the Republi-

raisers. He was among a handful of wealthy Southern California busi-

nessman who, two decades ago, persuaded Ronald Reagan to enter

politics and then run for governor

of California in 1966. The group

In a statement Thursday, Mr. Reagan said: "Justin Dart was an

outstanding American and a close and dear personal friend. Nancy

and I are deeply saddened and ex-

Mr. Dart parlayed an early ca-reer as general manager of the Wal-

green drugstores into Dart Indus-

Inc. to form the nation's 27th larg-

Mr. Dart was born in Evanston,

Ellinois, the son of a successful shirt

salesman. He was educated at

In his lifetime, he bought, sold and merged more than 50 compa-

nies, ending up with Dart-Kraft

Inc. His personal worth was esti-

tries. His first marriage was to Charles Walgreen's daughter. In

1980, Mr. Dart merged Dart Indus-tries with the much larger Kraft

est industrial company.

Northwestern University.

Harold Gary, 77,

Stage, TV Actor

tend our most sincere sympathy."

California Kitchen Cabinet.

no longer wanted either job and would leave government ser-

**AMERICAN TOPICS** 

Armand Hammer, the millionaire businessman and art collector, has booked Washington's historic Ford's Theater. where President Lincoln was shot, for the Washington pre-miere Monday of his feature-length film documentary, "Backstage at the Kirov." The first look by a Western crew at the Kirov's inner workings, the film commemorates the 200th anniversary of the Leningrad

#### A Television Version Of Citizen's Arrest

In an effort to catch criminals, communities around the country are re-enacting un-solved crimes, showing the dramatizations on television and offering viewers rewards for in-formation. The creators of 'Crime Stoppers," which is similar to programs in Europe, say about 39,000 felonies have been solved, \$148 million in stolen property and drugs have been recovered and 10,000 persons have been indicted since it first began in 1976.

In Houston for example, news station KTRK-TV and the police department cooperate to videotane a re-enactment of the "crime of the week" and broadcast it several times a week. Newspaper and radio versions are made as well Cash rewards, paid from private donations by businesses and inviduals, are offered for information leading to arrests and indictments. Since it began three years ago the Houston program has paid \$423,700 in rewards, and citizen tips are credited with clearing up 2,581 serious crimes, including 56 murders.

New York City began a program in October, and it says information from viewers has helped solve 65 violent crimes, including 16 bank robberies committed by the same person.

#### Heroes for the '80s: Modest and Grateful

Five Americans expressed surprise and gratitude Thursday at being cited by President Reagan as "heroes for the '80s." But each tried to sidestep hisac-complishments, some deflecting the honor by saying that they were only doing their jobs.

In interviews, the five all said they were delighted at being mentioned Wednesday night in the president's State of the Union address. All said they were supporters of the president, but several were moderately critical of some administration policies.

The five were: Sergeant Stephen G. Trujillo, an army medic cited for bravery in the inva-Carson, whose legs are para-lyzed, the founder of the Spinal Cord Society to help paralysis victims; the Rev. Bruce Ritter, a Roman Catholic priest who founded Covenant House, an organization to aid young peo-ple in trouble in New York, Houston and Toronto; Carlos Perez, "a Cuban refugee who turned \$27 and a dream into a successful importing business," Banana Services Inc. in Coral Gables, Florida: and Barbara Proctor, "who rose from a shetto to build a multimillion-dollar advertising agency" in Chicago.

Justin Dart

"The Price" on Broadway, died of a

stroke Saturday.

Mr. Gary appeared in more than
40 Broadway plays and 300 television productions. His TV appear

ances included the lead in the series

"Captured." On Broadway, he ap-

peared in "Arsenic and Old Lace,"
"Billion Dollar Baby," "Ilya Dar-

ling" and, opposite Mae West, in "Diamond Lil."

Gary Gabelich, 43, who held the

world land speed record from 1970

until last year, in Los Angeles of injuries suffered when his motorcy-

cle hit a truck Thursday at high

speed, the police said. In 1970, he reached 622,407 mph (996 kph) in

his rocket car on the Bonneville Salt Flats in Utah.

Mocen Bseisso, a Palestinian

poet and an adviser to Yasser Ara-

fat, in a London hotel room, the police said Wednesday. A spokes-

circumstances ... We are not inves-

tigating." He was believed to be in

Rosser Reeves, 73, who was the

■ Other deaths:

his mid-50s.

mated at \$20 million to \$200 mil- man said there were "no suspicious

NEW YORK (AP) - Harold head of the Ted Bates & Co. adver-

Gary, 77, whose acting career rising agency, of a heart attack spanned 50 years and who won Tuesday at his home in Chapel

critical acclaim in Arthur Miller's Hill, North Carolina.

## Mobsters Clash in the Sun as Canadians Divide Up Florida Turf

By Sclwyn Raab New York Times Service

HOLLYWOOD, Florida — Hundreds of Canadians active in organized crime have entrenched them-selves in narcotics trafficking and other rackets in southern Florida, according to law enforcement

Federal and state investigators said that in the last four years ranking members of two crime groups from Montreal, the Vincent Cotroni and the Dubois Broth-

ers gangs, have moved extensively into Florida. These groups now appear to be eager to battle their criminal counterparts in the United States for a segment of the local underworld profits, the investigators

The Canadians are starting to get a little greedy. said Duane J. Lane, a special agent in the U.S. Customs Service who is attached to a Federal Organized Crime Strike Force in Miami. "They are making a lot of money, and the U.S. mobs want some of this."

Investigators said the Canadians had developed a multimillion-dollar drug network in which they sell about one million methaqualone tablets a week in Florida and smuggle cocaine to Canada and parts of

the northeastern United States. Disputes between the Canadian and U.S. crime groups in the last two years have resulted in at least seven killings in Florida and Canada.

The emergence of the Canadians as a significant underworld force here also brought a "pizza war" in southern Florida in which 11 fast-food pizza restau-

rants were firebombed in two years. Mr. Lane and other investigators who track the Canadian racketeers said they believed the Canadians had arranged the bombings to keep competitors from pening stores near the ones they controlled.

The Florida Department of Law Enforcement esti-mates that 400 to 600 members of the Cotroni and Dubois crime groups and their associates have moved to Hollywood and other communities near Miami in

Dade and Broward counties. Bruce T. Nill, an agent in the department, said the igration was spurred by economic uncertainty due to the Quebec independence movement and by a police crackdown in the 1970s against organized crime in

"Because of the political instability in Quebec, a lot of legitimate Canadian investments started flowing down here," Mr. Nill said. "When the Canadian money came here, the mob guys followed the money to intimidate and extort, and they have branched out into other things like narcotics, loan-sharking and automo-

Mr. Nill said that the Canadian underworld ligures through "covers and dummy corporations" were buying hotels in the expectation that casino gambling might be authorized soon in southern Florida.

Because of the thriving Canadian tourist trade, camouflage for the racketeers as tourists or businessmen is easy. A 12-mile section of the coast in Dade County and just to the north in Broward County has long been a winter vacation retreat or retirement haven for hundreds of thousands of French-

Many of the hotels in a strip of Collins Avenue from North Miami Beach to Hollywood Ily the Canadian flag. In the cafes and restaurants, the menus and the entertainment are in French. On the beaches and

sidewalks, French is the predominant language.

The Miami area has been a winter play spot for U.S. gangsters since the 1920s when Al Capone built a mansion on Palm Island in Biscayne Bay. Although underworld deals are made in the area, especially in narcotics, none of the U.S. crime factions have carved ont territorial claims. Miami was considered an "open

where a mobster could relax safely. The Canadians apparently are playing by different

They are establishing turf in places like Hollywood," said Lewis Wilson, another special agent with the Florida Department of Law Enforcement. "This is the first time an organized crime group has started grabbing territory, running hotels, restaurants, chop shops for stolen cars. And they're also into big-time

Mr. Wilson said the acquisitions of hotels and

Canadian mobsters have recently led to disputes with the Gambino, Lucchese and Genovese crime groups

based in New York. Mr. Nill said intelligence reports from informers and court-authorized wiretaps indicated that the Gambino group alone has sent 100 "muscle men" to the Miami area to counterbalance the Canadians in

the event of more violence. Canadians with criminal records can be barred from the United States. But investigators said the criminals have little difficulty entering as tourists with false identification and with the right to remain as long as

six months. Because south Florida is already deluged with illegal aliens, the investigators said it was unlikely that the mobsters would be traced by immigration authorities for overstaying their tourist permits.

This is a great place for them to come, and it's not just the weather." Mr. Nill said. "The crime organizations provide safe harborages and criminal fellowship. After we picked up one mob guy, he told us the Miami area was a perfect place for one-stop shopping, where you can easily hide, get a new identity, a driver's

In the last 18 months, six of the top 10 fugitives wanted in Canada have been arrested in Florida, Mr.

Battle in

El Salvador

SAN SALVADOR - Govern-

ment troops and leftist guerrillas

fought Friday in the area where a

California woman was shot and

killed Thursday, U.S. officials said.

testimony from persons living near

the scene of the killing, in the rebel-

dominated eastern province of

Morazán, U.S. spokesmen reported

fighting in the area. They gave no

details, but residents of Santa Rosa

de Lima, 6 mile (10 kilometers)

from fighting, reported hearing sporadic gunfire early Friday.

The embassy is investigating the

killing of Linda Cancel, 23, who

was shot in the chest while travel-

ing in a converted bus toward Hon-

duras with her common-law hus-

Meanwhile, unidentified gun-

men killed a rightist member of the Salvadoran parliament, police said.

Mario Pohl, 39, of the extreme na-

tionalist Republican Alliance

(ARENA), was killed as he fled on

foot after being shot at in his car

outside his home. He was the third

ARENA deputy killed by gunmen

The embassy said Miss Cancel

and her husband, Curtis H.

Lewenz, were planning to move to

Costa Rica and crossed El Salva-

dor's northern border from Guate-

When the bus was 18 miles (30

kilometers) from the Honduran

border to the south, Mr. Lewenz,

was signaled to stop by a car fol-

lowing their vehicle and by two

armed men on the road ahead, a

spokesman said. Mr. Lewenz ig-

nored them and accelerated. Shots

from the surrounding hills pierced

the bus and one struck Miss Cancel

in the right chest, he said. The em-

bassy has not said whether the

shots came from government forces

band and two children.

in the last two years.

mala on Wednesday.

As the embassy began collecting

Army, Rebels

## **EPA Says Reagan Shifts** His Acid-Rain Strategy

By Philip Shabecoff New York Times Service

WASHINGTON — William D. Ruckelshaus, administrator of the Environmental Protection Agency. says that President Ronald Reagan's strategy for dealing with acid rain is a significant change in administration policy because it is "a clear admission we have a prob-

Mr. Ruckelshaus adds however, that the president does not believe that there is enough information about the problem to warrant "a very expensive and potentially socially disruptive program" to control the sources of acid rain.

He said Thursday that the president's program, which calls for a doubling of funds for research on acid rain as well as programs to monitor lakes and develop techniques dealing with the problem, does not call for a program to re-duce sources of the pollution "because the president is not persuaded we know enough to launch a major control program."

But members of Congress, environmentalists and other critics expressed deep disappointment in what they said was a do-nothing approach to a serious problem. The critics vowed to fight for a law to require sharp reductions in emissions of sulfur dioxide. The studies have found that

emissions of sulfur along with oxides of nitrogen from coal-fired power plants and factories are transformed chemically in the atmosphere and fall to earth as acidic rain, snow or solid particles. Such acid precipitation is now widely believed to be killing life in lakes and streams in the Northeast, Canada and other areas and is also suspected of damaging crops, for-ests, buildings, and, possibly, of threatening human health.

The critics also said that the president's failure to endorse a controls program would be a political issue in the coming campaign.

The government of Canada, meanwhile, expressed "deep disappointment" in the president's decision and said that United States and Canadian scientists had developed "a virtual consensus that ac- months or two years.

By Dale Russakoff

Washington Post Service

ranking Interior Department offi-

coal-company lawyer more than a

month before the agency's disputed auction in April 1982 of more than

one billion tons of federally owned

coal in the Powder River Basin of

Wyoming and Montana, according

to sworn statements in an inspector

The Interior official, David C.

Russell, who was recently dis-

missed by Secretary William P.

Clark, told the lawyer the mini-

mum amount that the agency

would accept as a bid from his

company on a large coal tract being

put up for auction, the report said.

port as denying that he passed the

information to an attorney, Brent

Kunz, of Cheyenne, Wyoming. Mr. Russell could not be reached for

The independent commission

created by Congress to investigate

sell, United Press International reported from Washington. The

ocrat of Massachusetts I

Mr. Russell is quoted in the re-

general's report.

WASHINGTON - A high-

Report Says Watt Aide

**Divulged Coal-Bid Data** 

ranking Interior Department offi-cial passed confidential data to a Mr. Russell and another Interior

cials said.

the Interior Department's coal- of charges that Mr. Watt allowed

leasing program will also investi-

gate the charges against Mr. Rus- one billion tons of coal for about

reported from Washington. The commission took the action after receiving the report from Representative Edward J. Markey, Demonstrative Edward J. Markey Demonstrative Edward J. Markey Said that Interior officials decided without explanation March 19, 1982, to change bidding systems for that auction, a

The report quotes Mr. Kunz, a the minimum bids that companies

lawyer for Texas Energy Services would be allowed to submit.

tion on emission controls and not simply further research should be undertaken now.

However, representatives of the utility and coal mining industries praised the president's decision. William McCollam Jr., president of the Edison Electric Institute, a utility trade group, called Mr. Reagan's proposal "the only sound and sensible course of action?

Mr. McCollam said that sulfur emissions were already controlled by existing law to a large extent and that such emissions will continue to decline as electric utilities use advanced techniques for reducing emissions as they build new plants to replace old ones.

The environmentalists and other critics also said the president's statement in his State of Union that the increase in the environmental agency's budget was among the highest granted to any U.S. agency was misleading. They said it was less than a 5-percent increase over the current budget, or just enough to compensate for anticipated in-

They also said that the increase in funding for the program to clean up toxic wastes was no more than Congress had already authorized for the program.

But Frederick N. Khedouri of

the Office of Management and Budget said that the president would propose a \$1.209-billion operating budget for the environment agency for the year 1985 compared to \$1.114 billion in the current fiscal year. He said this was an increase of 8.5 percent and, as the president said, one of the largest ncreases of any agency.

Mr. Khedouri also said that the president is asking for a \$50 million to supplement the \$410 million appropriated for the toxic waste cleanup fund for this year and that the request for the fund for next year would be \$640 million. Mr. Ruckelshaus said Thursday

Inc. of Cheyenne, as saying Mr.

Russell volunteered the data in mid-March 1982 without mention-

ing that it was confidential. The

official, William P. Pendley, and

their wives to dinner at a Washing-

ton restaurant several days after

Mr. Pendley and Mr. Russell, the

principal architects of former Inte-

rior Secretary James G. Watt's con-

troversial programs to lease off-shore oil and coal, were replaced in

November on the ground that they

were poor managers, interior offi-

Mr. Markey urged the commission chairman, David F. Linowes,

in a letter Thursday to "re-examine

any [commission] conclusions as to whether an inappropriate lobbying campaign by industry, or by the department," accounts for low bids

received at the Powder River Basin

The Powder River auction has

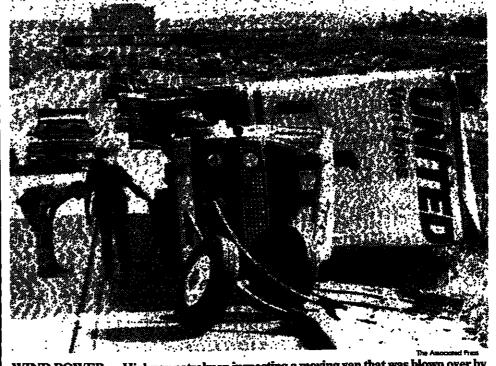
been under investigation because

\$100 million less than its worth.

move that led the agency to halve

the conversation about the data.

that he did not know when enough information would be accumulated to begin a program to reduce the sources of acid rain. He said there was no immediate emergency and there would be none even if noth- cause a bottleneck" in the country's ing were done over the next 18



WIND POWER — Highway patrolmen inspecting a moving van that was blown over by a gust of wind Thursday on a busy highway in southern California. At least three deaths were reported in high winds in the Los Angeles area, which also caused power blackouts and fanned a brush fire into a blaze that destroyed a house and damaged three others.

## Japan Rivaling U.S. in Biotechnology Rich Commercial Future Seen for Gene-Splicing Field

By Harold M. Schmeck Jr. New York Times Service

NEW YORK - The United States is in danger of being overtaken by Japan as the world leader in the commercial applications of gene-splicing research, according to a study prepared for Congress. What the report calls the new

biotechnology is based on gene-splicing and other new research techniques. The field has potential for the development of drugs and foods, other medical, agricultural and chemical products, and means for disposing of toxic wastes. The United States leads in the

basic biological research that has made the technology possible. But the report said a low level of federal support for applied research "may commercialization efforts

"Japan may very well attain a

Reagan Lands

In Emergency

In Helicopter

New York Times Service

sudden flashing of a warning

light caused the pilot of a Sikor-

ski military helicopter carrying

President Ronald Reagan to

make an emergency landing

Thursday at Anacostia Naval

Air Station.
Two minutes later, according

to White House officials, the

president was aboard a standby

Marine helicopter that preced

ed without incident in ferrying

the president from the White House to Andrews Air Force

Base, where he boarded a plane

president was quoted as joking as he boarded the second heli-

copter. "I kicked the tires on

Larry M. Speakes, the presi-

dent's spokesmen, said there was no immediate explanation

of whether there actually was

an engine problem or if the

warning light had malfunc-

"This one's all right," the

for a flight to Atlanta.

WASHINGTON - The

(OTA).

prehensive ever made on the new biotechnology and the growing international competition in its prod-

measured in billions of dollars," Mr. Gore, a Tennessee Democrat. produce the new products. made the report public at a briefing Thursday in Washington.

The report emphasized that American pre-eminence in biologi-cal science does not guarantee fuogy products than the United positions of the United States, Jaidly apply results of basic research France and Switzerland Japan was available from other countries," rated most likely to contest Ameri-

Glenn Campaign

**Again Undergoes** 

New York Times Service

dent, and currently the chief Glenn

The reorganization comes as the

Ohio Democrat's standing in every

major poll has dropped dramatical-

campaign official in Iowa.

Reorganization

said the report from Congress's Of- can leadership. "The Japanese confice of Technology Assessment sider biotechnology to be the last major technological revolution of The report, "Commercial Bio- this century and the commercialtechnology, an International Analization of biotechnology is accelerysis," is considered the most com- ating over a broad range of industries, many of which have extensive

bioprocessing experience, it said. Bioprocessing includes industrial processes necessary to manufac-"Even if the OTA is only approx- ture beer, antibiotics and many imately correct, we can anticipate a other biological products. The use massive new economic entity to be of gene-splicing makes it possible to produce such products as human said Representative Albert Gore insulin and growth hormone in Jr., chairman of the investigations bacteria or yeasts. Bioprocessing is subcommittee of the House Com- necessary to make efficient, largemittee on Science and Technology, scale cultures of these microbes to

"Japan does not have superior bioprocess technology," said the report, "but it does have relatively more industrial experience using old biotechnology, more estabture commercial leadership. The lished bioprocessing plants and larger market share for biotechnolozv products than the United positions of the United States, JaUnited States, Second, the Japa-States because of its ability to rap- pan, West Germany, Britain, nese government has targeted biotechnology as a key technology of the future."

## or guerrillas. **Unusual Activity** By Russian Subs

Washington Post Service WASHINGTON — U.S. intelligence officials in recent days have detected unusual Soviet submarine activity in the Atlantic Ocean, Analysts said this may be connected to U.S. deployment of cruise and Pershing-2 nuclear missiles in Europe.

Detected Off U.S.

The Soviet Union normally keeps one or two Yankee ballistic missile submarines off each coast of the continental United States. In the past week, however, there have been as many as seven there, including two types not normally seen so far from the Soviet Union.

The presence of the submarines does not significantly improve the Soviet ability to reach U.S. targets with nuclear missiles. Instead, U.S. analysts said they believe that the Russians, having threatened to retaliate for deployment of U.S. missiles in Europe, are using the sub-marines to send a political message

## WASHINGTON - Senator John Glenn, whose support in the campaign for the Democratic presidential nomination has been drop-ping sharply in public opinion polls, has announced the second major reorganization of his campaign in three months. The major element of the reorganization is the removal of William R. White, a longtime aide to Mr. Glenn, as campaign manager. He is to be replaced by Gerald R. Vento, a former political organizer for Jinney Carter, the former presi-

John Glenn

Vento, as campaign manager, is to

to the United States. Within the past six days, two Delta-2 ballistic missile submarines direct daily activities. Robert J. have moved to about 1,000 miles Keefe is to remain senior adviser to off the U.S. coast. They have misthe campaign and Mr. White is to siles with a range of more than assume the new title of campaign 4,000 miles. A third Delta-2 appears headed in their direction.

#### ly, a decline underscored this week by findings of a New York Times-CBS News Poll that show him tied for second place with the Rev. Jesse Jackson as the first choice of 14 percent of registered Democrats. Walter F. Mondale, the former vice president, was the first choice of 44 Under the reorganization, Mr.

percent of those polled.

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No. of the same

## How Christie's Scooped Sotheby's in Getting the Gould Jewels

L has now heard about the jew- site emerald and diamond necklace els of the late Florence J. Gould, which are to be auctioned by Christie's in New York on April 11. Phillip's auction house who had to the first floor at Christie's Lon-

Souren Melikian

don premises, where the jewels were being displayed, sent everybody sprawling on the floor as they produced shotguns from their raincoats, smashed open two glass cases including the one in which the most prized item of the collection

was supposed to be, and took off. They removed one of a pair of diamond earrings by Harry Win-ston, valued at \$250,000 to

ONDON - Most of the world lets, beautifully cut, and an exqui- put it in her will. by Boucheron of Geneva.

Andrea Reynolds, a trainee at On Jan. 21, three men rushed up come with her boss, head of the Phillip's jewelry department, to view the exhibition, achieved momentary fame because she happened at the time to be holding a sapphire necklace valued at between \$1.5 million and \$2 million - the prize item in the Gould collection. She slipped it into the hand of Humphrey Butler, of Christie's jewelry department, who pocketed

> However, the real story behind the scenes went unnoticed

When Florence J. Gould, daughter-in-law of the U.S. railroad mil-\$300,000, and a square cut-diamond bracelet estimated at \$20,000 are lionaire, died last February aged \$7, she left an estate valued, Christo \$25,000. They also grabbed a tie's said, at "many millions of dolvariety of jewels from other lars" - most of it to the Florence J. sources, running into several hun- Gould Foundation, which was set

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FINANCIAL CONTROLLER

There was El Patio, her house in Cannes, the furniture, a collection jewels. of Barbizon and Impressionist Masters and the jewelry. Peter Wilson, former chairman of Sotheby's and one of the auction world's foremost business-getters, who retired to the Riviera in 1980 (he now sits on Sotheby's board again) was almost a next-door neighbor.

It seemed probable that the game would be his once the executors, based in the United States, made up their minds to sell. The executors included two lawyers, John R. Young and William E. He-garty of Cahill, Gordon & Reindel, and a bank, the United States Trust Company of New York.

Christie's, according to one source, moved on the day following Gould's death. Stephen Lash, senior vice president of Christie's trust and estates department, months, for example, he has been which keeps an eye on the market, putting emphasis on such trivia as by account for less than 20 percent contacted the executors. Lash tact-biographical footnotes concerning of Christie's New York sales. Did dred thousand dollars, including a up "to promote Franco-American contacted the executors. Lash tact-

INTERNATIONAL POSITIONS

to get Christie's jewelry expert tures, familiar as they may be to the sion? François Curiel to appraise the

Businessmen with no specialist knowledge of the auction market could only be favorably impressed with Curiel's record. The son of a French dealer in antique silver and jewelry, Curiel joined Christie's in 1969 and became vice president of of 1976.

He staged their first sale in May 1977, which netted \$1.1 million. For the 1977-78 season, Christie's jewelry sales in New York totaled \$5.3 million. By 1981-82, they had reached \$18.7 million, on a par with Sotheby's \$18.9 million. In the 1982-83 season, the total was \$20.1

Curiel is a careful man who pays attention to details. In the past 18

trade, mean nothing to the layman. Rather than mention "signed by death, Curiel had a call from execu-Raymond C. Yard," he will note tor Young, who said that Lash had that Yard was a New York jeweler offered Curiel's services to him and that Yard was a New York jeweler on Fifth Avenue in the 1920s and his fellow executors for the apprais-'30s. He can be shy to the point of

Curiel is beginning to have a reputation for being sound and lion—and left No straightforward like Christie's pened for weeks. Hans Nadelhoffer, the Swiss expert who has been a key participant in the success of the firm's jewelry sales. And Curiel, better than most, knows how not to convey the impression he is talking down to his audience.

All of which has helped him reach the private clientele on a large scale - trade goods reportedly account for less than 20 percent

diamond necklace made of 22 col- amity and understanding," as she fully suggested that they might like 20th-century jewelers whose signa- that weigh in the executors' deci-

Within four days of Gould's al. Would he go to Cannes at his iciness but he manages to turn his carliest convenience? With Nadel-handicap into an advantage -- pri- hoffer, who had left Christie's at vate customers feel safe with an that time. Curiel appraised the jewthe jewelry department when the expert who does not play up to els in a bank in Juan-les-Pins. They firm opened in New York in the fall them. million - it now stands at \$7 miltion - and left, Nothing more hap-

> Christie's decision-makers knew that Sotheby's people, including their top expert Graham Liewellyn, universally respected for his profes-sional skills, had seen the collection. They decided to move. In a detailed offer sent to the executors, they specified the kind of sale they envisaged - from the estimated prices for every item, carefully described, to traveling exhibitions, complete with dates, locations and all matters relating to the terms of

> They suggested a sale in Geneva or in New York, stressing that New York would be preferable given such a glamorizer as the name Gould. The executors objected that there would be a 9.9 percent duty payable on any goods dating back less than 100 years and imported by U.S. citizens into the United

> Christie's experts, after some frantic research, found a law allowing the executor of the estate of a deceased person who resided abroad to import into the United States all the personal belongings duty-free. The executors were impressed. Early in May, after two months' silence, they called in Christie's U.S. president, David Bathhurst, Curiel and Lash, and confirmed their intention to let Christie's handle the jewelry sale. Why?

> Sotheby's people were under tremendous psychological pressure all the way through. They were operating in a vacuum at a time when they were desperate to deter Stephen Swid and Marshall Cogan from proceeding with their takeover bid. The key figure at Sotheby's side was Llewellyn, one of the great ex-perts in his field but, as Sotheby's group chief executive, in the eye of Souheby's maelstrom. Neither he nor Sotheby's best negotiators were able to concentrate all their energy on the matter - a must in such

hotly disputed contests. To outsiders watching Sotheby's at this difficult time, as Gould's executors were - hence, presumably, the long delay in making their decision — the firm's image had deteriorated. No businessman would willingly concede that he decided against the firm because it had given up its Madison Avenue and transform it. If we were attenlocation a few months before. But certain names and addresses click. York Avenue at 72nd Street, Sothall, glamor matters when you sell achi stones that, unlike paintings or furniture, can only be bought by glam- Gallery, 13 Rue de Téhéran, Paris 8,

orous people. 🗷 Van Buren Table Sold

An early 19th-century "accordion" table once owned by U.S. President Martin Van Buren prought \$137,000 at an auction of Christie's, the Associated Press reported from New York.

**Expert Blames Alcohol** For Many Ski Accidents

KLAGENFURT, Austria Drunken skiers are to blame for up to 40 percent of ski accidents in Austria, a forensic expert said. The problem is particularly acute during holidays or festivals. when 80 percent of skiers are under the influence of alcohol, if not drunk, Dr. Richard Dirnhofer told an international skiing conference in Klagenfurt Thursday.

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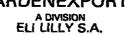
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## The constants **Bacon's Grim Sensibility** and compared by

By Michael Gibson International Herald Tribune

PARIS — There is a very mod-ern sort of cruelty in the art of Francis Bacon, no doubt the most potent painter working today. His sumptions and despairing theme is in key with a certain grim sensibil-ity of our century. What other age could have sensed the painful significance of these mutilated anatomies displayed on dubious pedestals or enclosed within the arbitrary geometry of a glass and metal showcase?

Bacon's current show is donnnated by a number of large paintings, including two triptychs. One of these presents three dreadful natomies, limbs knit into taut attitudes, the head half eaten away. each attended by an implausible, quasi-detached shadow and enshrined in an intensely warm red space framed in heavy gold. The other, more ominous still, refers to the Oresteia - Aeschylus's tragic trilogy, in which murder generates more murder and revenge more revenge - and shows anatomies that are even vaguer and more radically mutilated.

There is an intensity in such works that provokes questions: Why do such icons seem appropriate today? Does their horror bring a form of catharsis, and if so, why? How does the pure delight of a necessary brushstroke coexist with the desperate statement it conveys?

The connection appears to reside in the artist's creative act, which brings together the grimness of a vision and the deep drive to absorb tive only to the content and not to the artist's devotion to the intimate York Avenue at 72nd Street, Soth-eby's new location (which has since duce with whatever is available. proved to work) did not. And, after then we would only see half of this evennent of awful beauty.

"Francis Bacon," Maeght Lelong to Feb. 25.

zac's house in Passy offers a collec-usually associated with compar writers. There are narrative car-plague in Europe. American furniture conducted by toons by Alfred de Musset, some

large collection of drawings and watercolors by George Sand and items by Rimbaud, Verlaine, Jules Laforgue, Stephane Mallarme, Gerard de Nerval, Guy de Manpassant and many others. The value of this part is the state of the sta much of this work is that it shows most of these writers and poets in a lighter and more playful mood. 📸

Some talents are rather unex-pected. Engene Fromenia turns out to have a solid if unimaginative academic form. George Sand, who drew with astonishing case, seems to have invented a technique that was to be used much later by Max Ernst and consists in producing treelike formations by applying watercolor to paper, laying another sheet of paper on top of it and then lifting it off. Sand, like Ernst, uses this technique to produce imaginary landscapes.
"Dessins d'Ecrivains du XIX Siè-

cle," 47 Rue Raynouard, Paris 16, to -

What connection can there be between Saint Sebastian, a marty who was shot full of arrows by his fellow solders because he was Christian, and the several plague that swept through Europe over the centuries? The answer appears in a picturesque exhibition at the Musee des Arts et Traditions Popu-laires that attempts to give some thing of an anthropologist's view of the worship of saints in the French

provinces. As it turns out, the connection arises out of a poetic association of ideas: the blague, ever since Homer, seems to strike men down at random, like arrows shot from heaven — the simile is, I believe, in the Iliad. And who could be better placed to protect one from this danger but a man who had been martyred precisely by a rain of arer world?

So the show is devoted to various aspects of the cult of Saint Sebastian, the holy images found in An amusing exhibition in Bal- churches, various local ceremonies tion of 220 drawings by French of archers, and the history of the

"St. Sébastien, Rituels et Figportrait sketches by Charles Bau-delaire, doodles by Balzac, Gothic visions by Victor Hugo, competent Gandhi, Bois de Boudogne, to April landscapes by Prosper Mérimée, a 16.

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- 1 To 1 September 1985 MARK OF BURNEY AND A STATE OF THE STATE OF T Ne -

## Paris Opera Scene Widens

By David Stevens ional Herald Tribune

DARIS - The operatic land-A scape has suddenly acquired fich variety here. The Theatre Musical de Paris-Châtelet has opened sical de Paris-Châtelet has opened at Russian season with a superb production of Mussongsky's "Rhovanshchina." the Opera has acquired Giorgio Strehler's celebrated staging of Mozart's "Abdaction From the Seragio," and a new sub-urban-based troupe has launched itself with a work more often talked about than seen — Virgit Thomson and Gertrade Stein's "Four Saints in Three Acts."

Mussorgsky's vast fresco of the complex historical conflicts of Old Russia on the eve of Peter the Great's clean sweep, not easy to clarify, have been given here in a lean, powerful and atmospheric realization by Pier Luigi Pizzi (first seen in Geneva two seasons ago). Pizzi's basic set — a huge onion dome with Orthodox cross looms beyond a forbidding wall (the Kremlin, a symbol, or both?) overlooking a rough, dirt-covered downstage area — is constantly varied by mobile elements and

evocative lighting.

Among the mobile elements was the chorus, richly augmented by Bulgarian male reinforcements, used by Pizzi with great animation to underline the continuity of history. The oppressed mass that trudges across the stage in the opening bars reappears at the end, as a red drop curtain falls. No prize of the Old Believers, as a young, for solving that symbolism. No prize, either, to Pizzi or choreogra-pher Rudi van Dantzig for the trashy anachronism of the solo Persian dance, the evening's sole jar-

The cast, in part the same as

the Public Schools.

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The "abduction," in Strehler's Paris Opéra production. Geneva's, was without weakness, first-class singing actors correctly employed — no small matter in a work that has no principal role. dition. Chief among them were Harry Dworchak, a young American bass rich tone and acted Dosifei, leader

Stefan Elenkov as the rough-hewn

conspirator, Prince Ivan Kho-

lovity, and Stefka Mineva, the passionate, tormented Marfa, a mezzo soprano in the authentic Slavic tra-

By no means least, the Colonne Orchestra was hoisted to impressive heights by Woldemar Nelsson. who conducted the Shostakovich version of the score with confipolitically active monk; the bass dence and ease.

The arrival at the Opéra of Strehler's version of "Abduction" vansky; the tenor Robert Tear, a marvelously subtle and devious — essentially the same as the one that broke Salzburg Festival endur-Galitsyn; the baritone Hartmut Welker, a powerfully sinister Shakance records from 1965 to 74 — is roughly akin to the hanging of a

recent masterpiece in the Louvre. Freshly done for Paris, again in the flexible, sliding sets of Luciano Damiani, it remains a model of its kind, worthy to stand with Strehler's celebrated re-creation of Goldoni's "Arlecchino." There is the same apt and precise comedy, the same elevation of archetypes to convey universal emotions, the same musicality. Only here, Mozart's music replaces Goldoni's lan-nearly 1,500 theatrical costumes. guage, and the play of side lighting and silhouette replaces the mask of commedia dell'arte.

But what is one to think about an 'Abduction" in which Blonde and Pedrillo (the young soprano Kath-leen Battle and the veteran Gerhard Unger) carry off vocal hon-ors; in which the Constanze gets her top notes only at the cost of harsh tone and awkward phrasing (Catherine Malfitano) and Osmin the richly comic Helmut Berger-Tuna) does not get his bottom notes at all? The Belmonte, Claës H. Ahnsjö, was handsome and vo-cally bland, even when he was not singing flat, James Conlon conducted with a wide range of tempos, a tight rein, and a touch of heartlessness.

the late-'20s Thomson-Stein work made a delightful calling card for the Théâtre Lyrique Nouveau, a new professional-amateur enterprise. The only other record of "Four Saints" in Paris, where it was presumably conceived, is in 1952 by a troupe of black Americans conducted by the composer, but the new one was certainly a

French-language premiere.
The satirical surrealism of Stein's words may work just as well in any language (although "Vois les pigeons sur le gazon" does not quite pass for "Pigeons on the grass alas"), but the sophisticated simplicity of Thomson's idiom, with its hymnal and barn-dance allusions, can be more elusive. It was captured nicely by the conductor, Alexander Myrai, and a large cast.

Rebecca Horn's Feathery Art painter of comparable stature has different way of seeing the world suffered more vicious denigration." ONDON - The first major ret-L rospective in England of the

artist Rebecca Horn has been mounted by the Arts Council of Great Britain in its Serpentine Gal-lery. (It was organized by the Kunsthaus, Zurich.) All the works are concerned "with touch, sensitivity, and the way we relate to others and to our environment," according to the catalog,

Many are closely related to birds, either because they are made of feathers, or because of the empathies that they adduce, - for example, the "Cockatoo Mask" (1973), the aluminum construction "White Fan Wings" of the same year; the "Cockfeather Mask" (1974); the "Paradise Widow" (1975) and the "Small Feather Wheel" (1982). Many of these are also featured in drawings and photographs, and in Horn's films.

By Max Wykes-Joyce

sculptures and related work, in-cluding film, of the West German

Sensitivity to the environment is particularly emphasized in "The Chinese Fiance" (1976) a large construction of lacquered wood and metal, a cage-space that closes upon a viewer who steps upon its platform center, and then further disconcerts with its mysterious and musical whisperings in Chinese.

"Submission to the darkness and the tight-closed moment," as the artist describes the prisoned viewer's customary reaction, "and then, so suddenly, the doors all opening to release you once again, out into the most dazzlingly alarming brightness.

\*Rebecca Horn," Serpentine Gallery, Kensington Gurdens, W2, to

the art historian Sir John Rothen- showing that, except in high quality

This originated with Joseph and Elizabeth Pennell, friends and biographers of Whistler, with whom Greaves and his brother had worked in Chelsea from 1859 to

Rediscovered in 1911 by William Marchant, owner of the fashion-able London Goupil Gallery, Greaves achieved a great success with a large retrospective show at the gallery, a success that the Pen-nells attributed to his having at best copied Whistler or at worst stolen

In "Walter Greaves and the Goupil Gallery," the Parkin Galand in two Paris street scen giving the lie to this, for many of the works in this show are drawings and etchings long in the Marchant family's collection which the many of the works in this show are drawings and etchings long in the Marchant family's collection which the many of the ma family's collection, which by no stretch of the imagination can be seen as derived from Whistler, though inevitably many are concerned with themes Whistler and Greaves shared in mid-19th-century Chelsea — the Thames at Chelsea, Old Battersea Bridge and night scenes at the Cremorne Pleasure

The works of the French painter Eugène Boudin (1824-1898) and his contemporary and friend the Dutch painter Johan Barthold Jongkind (1819-1891) are frequently considered as almost carbon copies of each other. This exhibition, "Boudin and Jongkind: Paint-ings, Watercolors and Drawings" at Noortman and Brod, does both Of Walter Greaves (1846-1930), artists the considerable service of

and spend some on new sheet mu-

Bridget said stoically. It was her

grandfather Richard who brought

Sir William Gilbert and Sir Arthur

Elwes of Christie's, commented:

Every lot was sold and we esti-

mate the total to be £31,820. But it

The auctioneer, Christopher

## D'Oyly Carte Sells Costumes

The Associated Press ONDON — The D'Oyly Carte sic for loaning out.

Opera Trust staged a hit show "You see, if we ever do a new Opera Trust staged a hit show earlier this week, an auction of

Two years after the D'Oyly Carte company wound up for lack of cash after a 107-year run, fans of the Gilbert and Sullivan operettas, from as far as San Francisco. packed the Lyric Theatre, Hammersmith.

Below hundreds of dresses and suits suspended from the flies, is very sad when such collections making the stage resemble an old are disbanded." clothes shop in more colors than a rainbow, professional and amateur refused a subsidy by the state-fundsingers modeled the designs and sang snatches from the lyrics.

The audience from the orchestra en. stalls to the gallery was issued with fan-shaped bidding numbers. An outfit for the Pirate King,

with two extra costumes and a couple of suits, made £260 (about \$360) against a top estimate of £60. Elaborate, embroidered kimonos The performances in Villejuif of from "The Mikado" proved the most popular items, one cream imitation-costume for the Mikado

> Dame Bridget D'Ovly Carte, 75. head of the trust, said she will put most of the money by for the future

#### Texas Casino Bets on Losers

you don't win anything," said the casino's general manager. Winners will get chips for further play.

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about him, and of portraying it. Boudin, as befitted one whom Corot called "the master of the

skies," gives almost two-thirds of each picture space, whether the subject is "Deauville Racetrack," the "Port of Anvers" or the "Main Harbor of Le Havre" to an incisive and searching portrayal of the sky. Jongkind, on the other hand,

never completely free from the example of his first academic master in Holland, Andreas Schelfhout, and though influenced somewhat by the proto-Impressionism of Boudin, betrays his Dutch origins in each work, particularly so in the "Moonlight Landscape" of 1865,

"Boudin and Jongkind," Noort-man and Brod, 24 St. James's Street, SWI, to Feb. 24.

Several recent exhibitions at the

Canada House Cultural Center Gallery have shown the lively inteligence and pioneering spirit of some Canadian artists, none more Gardens. than the current show, "Beyond the "Walter Greaves and the Goupil Repeatable Image," which consists Gallery, "Michael Parkin Fine Art, of work by three innovative print-11 Motcomb Street, Belgravia, makers from the province of Ontar-SW1, to Feb. 17. makers from the province of Ontar-io. J.C. Heywood, Richard Sewell and Otis Tamasauskas constructively explore their medium, soins beyond the mere duplication of a

popular or successful image. Heywood has worked both in Paris with Stanley W. Hayter and in Japan, and considers himself "a formalist with a collage mentality. To me the artist's job is one of judgment and organization." Sewell, born in St. Louis, Missouri, but a Canadian citizen since 1973, in some of his works, "Opera Buffa" for example, incorporates film prints, silkscreen prints and sculp-

ture to achieve his major effects.

Tamasauskas speaks for all three artists when he observes: "There is something appealing to me about ink and paper and the 30,000 pounds per square inch which a printing press is capable of exertperformance, the producers are ing. My personal definition of printmaking is the harmonious cosure to want new costumes." Dame



Rebecca Horn's "White Fan Wings" (1973).

existence of those three elements within the bounds of my own cre-

ative interpretations."
"Beyond the Repeatable Image, Canada House Cultural Center Gallery, Trafalgar Square, London WC2, to Feb. 28. It will appear at the Canadian Cultural Center in Paris in March-April and the Canadian Cultural Center in Brussels

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ed Arts Council, after its perfor-mances were described as "wood-Since then, however, other pro-

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United Press International HOUSTON - Gambling Texans are to have a casino where they can't win a dime. Operators say the Casino gambling establishment, to open Feb. 21, will comply with state gambling laws by not paying off winners. "To gamble you've got to have a monetary reward. Here,

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## **Argentina and Chile**

Beagle Channel. After quarreling for a century over three rocky islands lodged in a strategic waterway connecting the Atlantic and Pacific oceans at the continent's tip, they have now accepted a Vatican proposal to commit them-selves to a peaceful resolution of the issues: whose flag flies over the islands, and whether

the oil and fish in the strait should be shared. It will take more than a blessing to make this agreement stick. Pope John Paul II failed in a previous mediation effort, in 1981, when Argentina's military rulers rejected a detailed proposal for "a sea of peace." They then pressed their claim for full Argentine sover-

eignty with at least implicit threats of force. That, of course, was before the Falkland fiasco. But some Argentine nationalists are again denouncing negotiation as "treasonous," contending that Chile has no rights to islands that it usurped. It is therefore courageous for Argentina's new president, Raul Alfonsin, to move toward compromise.

And courageous he is, in many matters. Mr. Alfonsin has already moved to hold Argentina's generals accountable for human rights outrages during their "dirty war" against ter-

Good for Argentina and Chile for charting a rorism. Just as boldly, he is demanding demonstrate through the choppy waters of the cratic elections in trade unions ruled by Peronist bosses. He seems to understand that a Beagle Channel bargain that yields up the islands but assures Argentina's access to resources in the surrounding waters would well serve his nation's interests, end a demoralizing quarrel and promote amity in the Americas.

The hemisphere's list of territorial disputes is lamentably long. Venezuela claims a third of Guyana. Peru and Ecuador quarrel over Amazonian jungle. Guatemala claims Belize. Honduras and El Salvador dispute their frontier. And Argentina still says the Falklands are really its Malvinas. The prize in a Beagle settlement would be the example of constructive territorial diplomacy.

A beginning has been made in the matter of the Faiklands. Margaret Thatcher and Mr. Alfonsin have exchanged civil messages, and Britain has shown good faith by beloing a near-bankrupt Argentina refinance its debts. But while renouncing force, Argentina will not proclaim a cessation of hostilities until Britain agrees to negotiate on sovereignty. Finding a way out of that deadlock would truly promise a South Atlantic sea of peace.

-THE NEW YORK TIMES.

## The Democrats' Reply

It is not an easy act to follow: the president making his State of the Union address when the economic indicators are up and dissatisfaction with foreign policy is limited. The Democrats' televised response, partly prepared ahead of time and partly live, was called slick by some. If the segments seemed contrived, so is any political performance, including the nt's speech. For all their preparation, the Democrats could not avoid being embarrassed when Mr. Reagan proposed a deal to negotiate the very deficits that the Democrats were complaining so much about.

The important question is what the Demo-crats told about how they would govern and will campaign. They sounded, most notably in Speaker O'Neill's summation, the theme of fairness and compassion and concern." They charged the Reagan administration with overemphasizing the military buildup and being overly confrontational in foreign policy. They zeroed in on several weaknesses in Mr. Reagan's record: the deficits, his eagerness to cut education spending, his sometimes scandalous record on the environment. By showing the Cortezes of Texas, the Wileys of New Hampshire, the Hugheses of Kentucky, the Democrats suggested how government decisions affect the lives of ordinary people.

But they were unable to present an attractive general theme to contrast with the president's lofty optimism about the future.

As the incumbent, President Reagan is in

the perfect position to identify his own fortune with the nation's. As the out party, the Democrats are always in danger of seeming to root against America. Warning that upward economic trends might not continue, pointing to the continuing problems of minorities and women, dwelling as Governor Michael Dukakis of Massachusetts did in his peroration, on the funeral of a marine killed in Lebanon in each of those cases the Democrats risked being seen as crossing the line between pru-

dent criticism and doom-mongering. They also left largely unanswered, as nonincumbent campaigners usually do, the un-comfortable question of how they would actually govern. Yes, they would raise domestic spending and cut defense spending somewhat. But what is their strategy for eliminating those awful deficits? What macroeconomic policies do they have to produce the permanent growth and prosperity they say we're not assured of now? Governor Dukakis said he feared that current policies would "put us right back where we were in 1982." He and the other Democrats sound pretty much the way they did in 1982, when the election coincided with the trough of the recession. But do they think the same themes will work again this year?

Democrats criticize the president for not having a realistic vision of the future. But their useful and often interesting broadcast suggests

they haven't fully developed one themselves. - THE WASHINGTON POST.

## Other Opinion

#### What Do Soviet Citizens Feel?

What do Soviet citizens generally feel about the fearsome concentration of power they live under? There's no way of knowing, of course, since theirs is not an opinion-poll-type culture. possibly most of them, approve of the Soviet system, precisely because it provides this fearsome concentration of power.

They want their State to inspire fear in foreigners first of all. Their terrible past, and especially their recent past, suggests to them that if their State fails to inspire fear in foreigners, their land will be overrun.

But it is not just for its function of frightening foreigners that Soviet citizens (I think) approve of the power concentrated in the Kremlin. They approve of it also because it frightens themselves. They want a government that is at least fairly frightening, because they are even more frightened of the possible consequences, internal and external, of having a government that failed to frighten. The whole vast empire might fall apart, in a welter of factions, national rivalries, anarchy, civil war and foreign intervention - as happened to the old Empire of the Tsars after World War I.

- Conor Cruise O'Brien. writing in The Observer (London).

#### Reagan: Not Quite Perfection

In briefing reporters on the [State of the Union] address, an aide said it was recom-mended that President Reagan quote from the inaugural of James Monroe as follows: "In contemplating what we have still to perform, the heart of every citizen must expand with joy when he reflects how near our government has approached to perfection; that in respect to it, we have no essential improvement to make." The citation was rejected "on the grounds it is

too static, too modest," the aide said. "We have a more dynamic approach. We believe there is more that can and should be done, and as you'll see with quotations at the end of the speech, the president is hardly satisfied with an America that would be satisfied with itself."

In previous addresses, Mr. Reagan's tone has been confrontational with regard to the Soviet Union. This year he was conciliatory, saying the United States would establish a more stable foundation for peaceful ties with Moscow, which is to be welcomed. Regrettably, the address fell short of presenting actual steps to mend the bilateral relationship.

- The Daily Yomiuri (Tokyo).

#### About Quotas and Civil Rights

By urging that numerical quotas be dropped from the country's fight for equal opportunity, the U.S. Commission on Civil Rights has acted bravely. But at the same time it has also staked out for itself the task of finding an equitable method of achieving what quotas did not.

The Waterbury (Connecticut) Republican. The reconstituted U.S. Commission on Civil

Rights has denounced quotas as "unjustified discrimination" that create "a new class of victims." But for women and minorities in a time of economic hardship - and despite a temporary recovery for some sectors and some classes, this is still a period of extremely high unemployment — the usual pattern is last hired, first fired. In order that the gains of the past few years not be lost, groups that have been discriminated against need protection. Fairness demands that the group that for hundreds of years received preferential treatment now take its turn at suffering.

- The Daily Iowan (Iowa City).

#### FROM OUR JAN. 28 PAGES, 75 AND 50 YEARS AGO

#### 1909: Chinese Mission in London

LONDON - The Chinese mission headed by Tang-Shao-Yi and Prince Tsai-Fu arrived in London [on Jan. 27]. It is expected that the mission will remain in Europe three or four months. In an interview Tang-Shao-Yi ex-plained, according to the "Westminster Gazette," that the object of the mission to Europe was to study financial methods and conditions of England, France, Germany and probably other countries. He denied the report that while in America he endeavored to arrange an alliance with the United States. He declared that such a matter never entered his thoughts. He also said it was not true that he tried to raise a big loan for his government in America.

1934: Chantemps Cabinet Resigns PARIS - After braving the ire of public opinion, exasperated by revelations in the Stavisky affair, the French cabinet, headed by Camille Chantemps, resigned [on Jan. 27], as the gathering storm threatened to break into violence. One has to go back to the Dreyfus affair and the Panama scandal at the beginning of this century to find a parallel to this extra-parliamentary crisis, which occurred to the accompaniment of street disturbances in the heart of Paris. A crowd of 100,000 applauded the havoc wrought by rioters in the vicinity of the Opera. Cafe conversations turned on the Chautemps cabinet's alleged repeated attempts to crush a full inquiry.

#### INTERNATIONAL HERALD TRIBUNE JOHN HAY WHITNEY, Chairman 1958-1982

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## Why Ronald Reagan Should Run Again

WASHINGTON — Ronald Reagan is right to run for reelection. He has done some of what he came to Washington to do, but not all of it. What he has done is sufficient for the voters to judge it. What he proposes to do is clear enough so that they can say whether they want more or not.

He is the best defender of his record, and the clearest and most persuasive advocate of his plans. In personal terms, President Rea-

gan would have been justified in choosing retirement to his Califor-nia ranch at the end of this term. The Republican Party would not have criticized that decision, and there was no risk that it would nominate anyone who would repu-

diate his record or his leadership.

But Mr. Reagan and his policies are the central issues in this elecare the central issues in this elec-tion, and it is right that he be per-sonally engaged in the campaign where that judgment is made.

I do not think it is going to be easy for America to decide if it

wants four more years of Reagan and Reaganism. The strengths and the weaknesses of Mr. Reagan and his record are closely interlocked. At the level of personal leader-

ship, for example, there is no doubt that he has brought strength and vitality to an office that had begun to appear distinctly diminished. Even a Democrat of Clark Chilford's standing has remarked that Mr. Reagan restored his belief in the "workability" of the presidential system of government.

Mr. Reagan has achieved that distinction by identifying clearly his principal objectives, and by working steadfastly to obtain them. He

WASHINGTON — One of America's nightmares is that

all its manufacturing jobs are headed

overseas. It is said that technology is

mobile and foreign wages are lower,

so why would anyone stay in Ameri-

ca? The fears will not be quieted by

the 1983 trade figures showing a record deficit of \$69.4 billion.

The number is staggering, but the fears are exaggerated. Although

many industries suffer from foreign

competition, the imagined mass mi-gration of jobs is farfetched. When

foreigners accept dollars for their ex-

ports, they do so because they can

buy something for the dollars. If the

United States had nothing to sell, there would be few imports.

A trade deficit says only that U.S.

imports exceeded exports. It does not

mean, as some will argue, that em-

ployment would have been higher if

the deficit had been lower or that

U.S. technology is in eclipse. The huge growth of 4 million jobs over the

past year shatters the presumed con-

nection between trade surpluses and

nigh employment; the last trade sur-

plus occurred in 1975 when unem-

Today's trade delicits are best un-

derstood as a consequence of the most profound deflation — meaning

a squeezing of inflation - in the past

quarter century. To a large extent this

deflation was a global phenomenon,

started by the United States in late

1979 and transmitted to the rest of

the world through high interest rates

What resulted was worldwide re-

cession, declining trade, dropping

prices for oil and other raw commod-

ities, and an international debt crisis.

WASHINGTON — The new

proved U.S. Commission on Civil

Rights is troubled by the concept of quotas. So am I. And so, I sus-

pect, is nearly everybody. I find it

difficult to imagine any American not at least wishing that there was

no necessity for quotas.

Everybody's ideal is that all of us

be judged on our individual merit

when it comes to jobs, promotions, graduate school seats and the other

goodies of life. What we are argu-

ing about — and rather heatedly

these days — is the best way to move toward that ideal: By trying to create it directly, or by proceed-

ing as though it already existed.

Civil rights leaders take the first

oath. Racism and sexism are so

thoroughly built into society, they say, that only through a color-con-

scious, numbers-based process can

we hope to reach the point at which

color-blindness becomes workable.

The Civil Rights Commission

takes the other route, saying the

way to accomplish individual fair-

ness is to practice individual fair-

ness. Merit — not quotas, numeri-cal targets or efforts to redress

The problem with the first ap-

proach is that when the numbers

are translated into quotas the cure looks a good deal like the disease:

racial (or gender) discrimination.
The problem with the second ap-

proach is that it assumes that in

most real-world cases menit is a

concrete, quantifiable thing; that it is possible to rank people in

Sometimes it is. If you are orga-

nizing a track team, there is a reliable way to find who has the

most ment as a sprinter or a high

jumper. You let them run and

jump and see who does it best. The trouble comes when proxies are

substituted for the direct measure-

ment of merit: a written test to

determine the best mail carrier or

firefighter or voucher examiner.

precise order of their merit.

group grievances — is the way.

and not necessarily im-

and shifting exchange rates.

ployment averaged 8.5 percent.

By David S. Broder

has not been distracted by other causes, nor has he been deflected by objections to the wisdom of the course on which he set himself. Those who work closely with him

say that they have never seen Mr. Reagan more confident of the rightness of his own instincts than today. That confidence is perhaps the se-cret of his personal leadership. The converse is that Mr. Reagan

remains today, as he was when he came to the presidency, indelibly resistant to the challenge of serious policy analysis. He says, I think sincerely, that arms control is his greatest dream for the years ahead. But no one in his administration even pretends that he has tried to educate himself on the intricacies of disarmament strategy. After three years in office, his public pronouncements on the subject are still at the level of a primer.

Facing high interest rates and lower

prices for commodity exports, devel-

oping countries could not pay their

debts. At the same time, exchange

rates changed. In 1980 the Deutsche

mark was worth more than 50 cents;

today it has sunk to about 35 cents.

Against all major currencies, the dol-

lar has risen more than 30 percent.

Unfortunately, the dollar's value cannot be predicted or controlled

easily. Much of the rise since 1980

has little to do with trade. High U.S.

interest rates and a belief in U.S.

political stability have apparently

suffered. Developing countries, which buy two-fifths of U.S. exports,

reduced their purchases sharply. The

rise of the dollar meant that U.S.

goods became less competitive

against foreign products. Foreign firms costs are in their local curren-

cies; when the dollar rose, those costs

Examined in isolation, the deterio-

ration of America's trade balance has

hurt income and employment in

trade-dependent sectors. Farmers

suffered because prices and exports

ery, automobiles, steel - lost sales

and, equally important, were forced

to restrain prices to keep customers.

And there's the rub. The rising dol-

Competition keeps prices down; demand for dollar-denominated

commodities - from oil to bananas

- falls and so do their prices. Econo-

mists estimate that every 10-percent rise of the dollar reduces U.S. price

It is the second sort of test that,

for reasons not fully known, tends

to trip minority applicants. Try choosing members of your basket-

ball team on the basis of test scores

in such job-related areas as basket-

ball history or tactics and you might wind up with George Will

playing center while Moses Ma-lone watches from the stands.

only suggests that we sometimes

use inappropriate ways to measure merit. Shouldn't merit still be the

basis for our choices?

the best. It depends.

tives and academicians.

But, it might be argued, that

Theoretically, yes. Practically, it

rheorencary, yes. Fractically, it seldom is. For most of the coveted jobs there simply is no way to select a "best" applicant. You simply cannot say which patrolman will make the "best" sergeant on the Detroit police force; you cannot even say which existing sergeant is the best. It depends

And one of the things it depends

on is impact on representation, the appearance of fairness. To take a

personal example, I am a member of the Pulitzer Prize Board, a group

of 16 journalists, newspaper execu-

Was I chosen, at least in signifi-cant part, because I am black? Of

course I was. So was Hannah Gray,

president of the University of Chi-

cago, named to the Pulitzer group

in part because she is a woman.

Sandra Day O'Connor and Thur-good Marshall sit on the U.S. Su-

preme Court in part because she is female and he is black.

tion against white males not cho-

sen for these posts? Of course not.

Does the appointment of these

particular people, all of them de-monstrably competent, accomplish something worthwhile? It does.

It is important that institutions,

including work places, reflect the

society. Are the people thus selected the best-qualified of all those

who might like to give? The ques-

The Washington Post.

tion simply can't be answered.

Does that constitute discrimina-

translated into fewer dollars.

siumped. Basic industries

lar also punishes inflation.

The Social Merit of Quotas

Where Merit Is Debatable

By William Raspberry

So the American trade balance has

lured overseas investment.

CONTRARIANS are people who bet the other way. On Wall Street, they watch the small investor and take the opposite course. Political contrarians do that, too; when we bet a long shot and are wrong, nobody notices, but when we're right we make a killing. Will President Reagan stun the world and decline to run? Contrarians have been saying that there is

However, his campaign committee has spent \$400,000 on air time for an announcement Sunday; the text will be distributed in advance; 200 Republican bigwigs will be assembled for the celebration. You don't do that to say no unless you take a fiendish glee in disappointing your troops.

Never say die. The next contrarian square-off is against the Democratic "inevitability factor" — the widespread, poll-fed assumption that Walter Mondale will be the man to face Ronald Reagan in the fall. Now is the time

- William Safire in The New York Times.

from people's lives. But the cost that

about recovery, a million more peo-

He has slowed the growth of do-

mestic government, but he has ex-

ented no fiscal discipline on the

equally wasteful bureancracy of the

Pentagon. He has adjusted tax rates

that were made punitive by infla-tion, but he has done so in a way

that unarguably has magnified in-

equality in the population and add-

He has restored a sense of nation

al pride and patriotism, but he has

left minorities and women, who be-

lieved they were beginning to share

in the nation's honors and blessings.

feeling once again that the deck is

He has asserted America's power

in the world, but at the cost of

heightened tensions with the Soviet

vicemen's lives in Lebanon, Latin

Mr. Reagan has made an enormous difference in all these fields.

Given his determination and his po-

litical skills, there is no doubt in anyone's mind that a second term

would produce even larger changes

- plus the added opportunity to

put a Reagan stamp on the Supreme

Court, the judiciary, the bureaucra-cy, Congress and the Republican Party. That is why it is right that

he runs again. There will be no mis-

The Washington Post.

the supply and demand for various

currencies. When someone sells a

currency to buy dollars, the dollar

tends to rise. It doesn't matter wheth-

er the dollars are used to buy U.S.

exports or dollar securities. So far the

flow of money into dollar invest-

ments has propped up the dollar; but growing trade deficits (causing ex-

porters to sell dollars for their own

There are dangers and opportuni-ties. To some extent, a dollar slide

would restore the price competitive-ness of U.S. industry. Production

costs of foreign producers (when expressed in dollars) would increase:

foreign firms would have to raise

prices or cut profits. Imports would

become a little less attractive, exports

But at the same time the restraints

that check U.S. prices would lighten. The danger is that, as an election-

year reaction to the trade deficits. Congress or the Reagan administra-

tion will loosen the restraints more by

Workers and firms would have even

textile industries have received addi-

tional protection; the shoe and steel

cits defies conventional wisdom. In

part the recovery is hostage to future

inflation. If inflation rises too much,

the Federal Reserve seems likely to

choke both it and the recovery. Try-

So the nightmare of the trade defi-

industries now want more.

adopting protectionist measures.

a little more attractive.

urrencies) could depress it.

taking the verdict.

Union and the loss of 278 U.S. ser-

America and the Caribbean.

ed to the poverty rolls.

stacked against them.

victory has been terribly high. While President Reagan brags What is true of arms control is true of defense procurement, enviple are out of work than when he: ronmental regulation, tax policy. took office three years ago this month. Business failures have more welfare assistance and large areas of foreign policy. In the major areas of than doubled, and \$502 billion has government policy Mr. Reagan is a been added to the national debt. man still dealing with a 3-by-5 card's worth of substantive analysis.

That makes him terribly dependent on others' judgments. And the quality of those people, the voters have come to understand, varies enormously. The senior White House staff, the cabinet and subcabinet and the agency heads are a strange mixture of excellent appointees and virtual incompetents. All seem equally satisfying by the flexi-ble standard Mr. Reagan has set.

What is true of his government is true of his record. The victory over inflation has been a blessing to the nation, removing both an economic scourge and a psychological burden

#### The Contrarian Bet Seems to Be Lost

one chance in four that he will surprise.

The contrarian bet appears to be lost.

for contrarians to buy John Glenn stock.

About the U.S. Trade Deficit and How Not to Fix It

By Robert J. Samuelson

increases by 1.5 percentage points

over a period of, say, two years. Since

1980, this may have chopped 3 to 5

balance does not exist in isolation.

Because lower inflation helped pro-pel the 1983 recovery, the "high" dol-lar also spurred job growth. The net

impact of this positive effect bal-

anced against the negative effect of

more foreign competition is unclear.

Likewise, recovery rejuvenates U.S. industry, whose major markets remain in America. In 1982, domestic

sales represented roughly 85 percent

of the total for U.S. machine tool-

makers and 70 percent for computer

companies. Although foreign compe-

tition squeezes sales and profits of U.S. firms, it also disciplines them. It

forces them to cut costs and pay more

attention to marketing and servicing, changes that ultimately may make

them more formidable competitors.

signal the collapse of U.S. technology. Even in 1984, U.S. exports are

expected to grow by about 8 percent.

Much of the faster rise of imports

U.S. recovery. Rising incomes mean

that Americans buy more imported

goods. If the overseas recovery accel-crates, so should U.S. exports.

A dropping dollar could spur ex-ports further. Exchange rates reflect

The widening trade deficits do not

in short, the deteriorating trade

percentage points off prices.

It probably isn't large.

## Latin Debt: A New Crisis Is Brewing

By Sally A. Shelton and Richard Nuccio

W ASHINGTON — A new debt crisis is brewing today in Latin America. As 1982 was the year of the Merican debt crisis and 1983 the year of the Brazilian debt crisis, so 1984 is the first year of a more serious Latin American debt and political crisis. This year's crisis will develop be-

cause, not in spite of, the conclusion of IMF agreements by the major debtor countries; because not in spite of, the renegotiation of their debt; and because of, not in spite of, the difficult transition to democracy in several Latin American countrier The dilemma is how to reconcile the stiff austerity programs required by the IMF with rising popular de-

mands for relief from negative eco-nomic growth and widespread dis-tress. The austerity programs have had high social costs, double-digit unemployment, reduced public spending and an absolute decline in per capita income in countries with virtually no social safety net.

The harsh adjustments required by the IMF and foreign bankers have hit all social classes and called into question the ability of even the new democratic regimes to avoid pressures for extremist solutions.

Western-trained economic manage ers in financial ministries throughout the hemisphere are trying to resist calls for less orthodox policies from those who have been int hardest by the financial crunch: urban workers the lower-middle class, government employees, small businesses and even the newly emerging middle classes; which are already slipping backward down the social and economic scale.

From the point of view of these groups, the banks, the IMF and the ultinational corporations bear a good share of responsibility for the crisis. These people also resent the United States - with its high interest rates, protectionist trade patterns and big deficits — for its apparent lack of concern. They have been hit hard by new U.S. legislation to dis-courage banks from lending overseas just when new money — \$60 billion — is desperately needed to service loans and provide new productive investment. There is virtually no new bank lending, and the munmanouses are reluctant to expand investment at a time of recession and uncertainty. bank lending, and the multinationals Some Latin Americans are increasingly bitter about those supposedly

responsible for the debt crunch. They are reluctant to repay their debts on the conficient by are reluctant to repay that the terms, manual to be to we and are loath to make the business to attract new locations. foreign investment. This line of thought is still seen as extreme, but it is becoming more common and may pose a challenge to governments that pose a challenge to governments are trying to work their way out of the crisis in a responsible way.

more latitude to raise prices and being elected today recognize the wages. Coming during a recovery, need for structural adjustments in when price pressures increase any their economies and are beginning to way, these developments risk intensican attract new investment. They cannot however, manage to remain democratic and sustere without help from the industrial countries - particularly the United States.

How can Washington encourage Latin American governments to carry out these tough economic reforms?
First, it should support Paul A.
Volcker, chairman of the Federal Reserve, when he encourages the banks to soften loan conditions and cautiously increase new lending. Washington should relax rather than tight, en controls over the banks.

Second, it should encourage the IMF to relax its stringent loan requirements, taking more account of the human costs of its programs. Third, it should cut the federal deficit and lower interest rates.

Fourth, and most difficult in an election year, it should establish a one-way free trade zone for all Latin America. This would remain in effect for a limited time while Latin American governments began to put their economies in order and norse their fledgling democracies to adulthood. Finally, it should consider a commodity stabilization program.

Economic deterioration can be-come a fertile breeding ground for extremists of many shades, including radical nationalists, demagogic and anti-U.S. militants. To encourage the survival of the new prognatic leader-ship in Latin America should be the primary goal of U.S. policy.

Sally A. Shelton, U.S. ambassador in the Caribbean from 1979 to 1981, is vice president of International Busi-ness-Government Counselors, which analyzes country risks for investors. Richard Nuccio is a program associate at the Woodrow Wilson International Center for Scholars. They contributed nment to The New York Times.

LETTERS TO THE EDITOR

# ing to stem trade deficits by protecting American industry may not create jobs but destroy them. National Journal. McZANE'S

If this works, watch the world beat a path to my door."

Freedom and the Unfree Regarding "America Cannot Abet Thought Control" (IHT, Jan. 26) by Barbara Tuchman:

Dr. Tuchman's thesis is honorable and, indeed, not arguable, but her supporting example most certainly is arguable. If freedom of speech and press were responsible for the cutoff of funds that ended the Vietnam War, they were also responsible for the end of freedom in Vietnam, Laos and Cambodia, for the horrors of the boat people and for the present miseries of the Indochinese peninsula. JOHN COLVIN. Hong Kong.

WHO and a Drug Code Regarding "U.S. Opposes WHO's Efforts On Drug Marketing Code" (IHT, Jan. 23) by Ian Guest:

Although remarks attributed to me in the report are correct, they have

been placed in a curious context. The lead sentence implies that WHO is suggesting a marketing code for pharmaceuticals. The opposite is the case.

A suggestion for such a code, first presented at the Jan. 20 session, was not supported by WHO's executive board, and was later withdrawn by the sponsoring member. I understand that WHO's director general, Dr. Halfdan Mahler, has no intention of undertaking such a code. It is not the United States alone, but WHO and other interested members of its executive board which believe that such a code would be counterproductive to the main effort; getting essential

drugs to the developing countries.

As I pointed out at the WHO executive board meeting and also to Mr. Guest, the success of this very important WHO program on essential drugs depends to a very large extent on successful collaboration with the

manufacturers of pharmaceuticals. Rather than a strained relation-

ship, as the report suggests, we are seeing some very important begin-nings of active collaboration with individual companies that have enbarked on bold and innovative programs to establish models for cooperation with developing countries.

To its credit, WHO is currently

making a major effort to get essential drugs to the poorest of the world's people, and the United States fully supports that initiative NEIL A. BOYER,

U.S. Delegate to WHO. Geneva

Letters intended for publication should be addressed "Letters to the Editor" and must contain the writer's signature, name and full oddress. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts. ARDAY-SUNDAY, JA

**ECONOMI** 

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## **ECONOMIC SCENE**

By AXEL KRAUSE

## ASHINGTON A Decide of the State Despite Interest, Leaders Reluctant To Hold Talks on Trade in Services

PARIS—Some leaders of Western industrialized countries are quietly renewing their interest in liberalizing trade in services, that fast-growing sector of the world economy now accounting for well over \$350 billion, or 20 percent, of world trade.

The move is coming against a backdrop of high unemployment in North America and Western Europe, growing protectionist sentiment almost everywhere and signs of economic recovery, notably in the United States. These and other factors are fueling the renewed interest in easing restrictions among some policy-makers in Western capitals.

But for the time being no new full-fledged trade negotiations on services are planned, although

Disputes over EC steel

U.S. farm products have

clouded talk prospects.

exports, community

farm subsidies and

The dileman is now to too say the suff austern to the suff and they were recently suggested by some U.S. officials. They indicated that a "Reagan round" of talks might prove a handy way to reduce barriers to international trade in not only services but also in investments and flows of high technology, particularly in light of the huge U.S. trade deficit.

That idea may now be premature," commented a senior admin-

istration official, but he quickly added that "this does not mean nothing is

For example, the Reagan administration recently submitted to the General Agreement on Tariffs and Trade in Geneva a comprehensive study of services in the world economy. Reflecting several years of discussion and analysis by the government and private business, the report was prepared at GATT's request by the Office of the U.S. Trade Representative. Its aim is "to stimulate a broad international discussion of important trade issues in the world services economy.

The report is already considered must reading by senior trade officials in industrialized and in underdeveloped countries for its sweeping approach to trade policy and its detailed picture of the services industry. It covers dozens of sectors, including accounting, banking, construction, insurance, motion pictures, shipping, travel, tourism and telecommunications.

Its conclusion is particularly compelling: "The potential gains to the world economy from reduced barriers to trade in services parallel gains already achieved from 35 years of liberalization of world merchandise trade," primarily during seven rounds of negotiations held under GATT auspices since the end of World War II. The Reagan administration's working assumption is, of course, that trade in services, like trade in goods, is an "engine for growth."

The sheer volume of trade outlined and the countries affected also is fineling the renewed interest. For example, the report shows that 25 nations with the highest service exports accounted for 87 percent of world exports in 1980.

#### U.S. Tops Exporter List

. Heading the list of service exporters are the United States (\$34.9 billion), Britain (\$34.2 billion), France (\$33 billion), and West Germany (\$31.9 billion). Somewhat surprisingly, eight developing countries together accounted for roughly 10 percent of the world's services trade, which excludes foreign investment earnings. They are Mexico, Singapore, Korea, Yugoslavia, Greece, Saudi Arabia, Israel and Egypt.

The Reagan administration is waiting for reactions to the study and to reports being completed by other GATT members. The strategy in Washington appears to be to work behind-the-scenes to arrange what the report termed "structuring discussions" within important international encies involved in monitoring the services industry. These include GATT and the Paris-based Organization for Economic Cooperation and

Development.

"We obviously would like to see movement," commented an administration official. He said President Ronald Reagan's closest trade adviser, William E. Brock, the U.S. trade representative, and other aides have suggested that the issue of services, and possibly investment and technology flows in world trade, could be placed on the agenda of the next summit meeting of industrialized nations in June.

Emile van Lennen, the OECD's secretary-general, told the Trade Policy Research Center in London on Wednesday that the time had come for governments to finalize decisions on the first step in a rollback of protectionism and a streni ng system." He specificall urged development of what he termed "internationally competitive industries," which include the services industry and the trade it is generating. But clearly the obstacles are enormous.

Also on Wednesday, the OECD released a summary of two reports it has prepared, the first in a series on the barriers to trade in services. It described the formidable obstacles to trade in insurance and tourism. The report cited the difficulties that insurance companies have in establishing branches abroad. These include attitudes under government procurement practices that favor domestic insurers. It also outlined discriminatory travel practices, such as the growth of "selective" visa requirements, (Continued on Page 9, Col.3)

#### **CURRENCY RATES**

Late interbank rates on Jon. 27, excluding fees.

Official fixings for Amsterdam, Brussels, Milan, Paris. New York rates at 4:00 pm EST.

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## Chicago Board Devises Municipal-Bond Future

#### After Years of Work, Contracts **Expected to Start Trading Soon**

By N.R. Kleinfield New York Times Service

CHICAGO — The idea started to pop up in conversations among members of the Chicago Board of Trade in 1976. Why not start a

Then someone would clear his throat and mention the catch: There were about 1.5 million different municipal bonds floating around and about 80,000 issuers. It was not like corn. And then everyone would go

So began, in firs and starts, what one board of trade official likes to call the "hunt for the Rosetta stone."

Two weeks ago, the hunt ended. The board of trade announced the first municipal-bond futures contract. Currently being studied by the Commodity Futures Trading Commission, the proposed contract is

expected to start trading later this year.

There has recently been an unprecedented flurry of new futures contracts and options on futures introduced on U.S. commodity exchanges, and talk of more to come.

Designing a contract is an intricate and sometimes forbidding game, the end result of which can be a product that fizzles. In December 1982, for example, the board of trade's futures contract on domestic certificates of deposit failed after 18 months.

Still, the board of trade, the biggest U.S. futures exchange, spends

\$1 million a year on product research. A futures contract, which is an agreement to buy a specified amount of a commodity at a particular date in the future, is not designed the way a car or an aftershave lotion is. The variables are totally different.

"Nobody's got a formula for this," said John Gilmore Jr., a vice president at Goldman, Sachs & Co., and the chairman of the board of trade's financial instruments committee, out of which the contract emerged. "Anyone who says they do is a charlatan. You don't punch

some things into a computer and out pops a contract." The municipal-bond contract, like any new futures product, started with economists. If the board of trade were a company, its economists

would constitute a research and development department.

The central criterion that had to be decided, said Roger Rutz, the leader of the committee's economists, was whether the contract was needed. So the committee asked around and the answer from the

municipal bond fraternity was yes. The reason for the positive response had to do with what had been

## Futures Contracts Traded Since 1981 Oct. '8' 10-year Treasury notes . . ' May '82 macho C.D. a 2-year Pressury notes . - Jan. 83 Chicago Mercantile Exchange Judy 83

For years, the markets were fairly sedentary. But after October 1979, when the Federal Reserve Board decided to shift emphasis from regulating interest rates to controlling the growth of the money upply, bond prices were battered as municipal rates soared from 4 or percent to 9 or 10 percent. Municipal volume accelerated and dealers found themselves at much greater risk and sought ways to

It was also necessary for the committee to know whether there was adequate volatility in the prices of the bonds. Without volatility, there would not be risk.

For instance, tobacco is one of the biggest crops in the United States. But there is no futures contract in tobacco, because govern-(Continued on Page 9, Col.1)

## New York Stocks Finish Mixed After Late Rally

New York Stock Exchange were nixed Friday after a late rally. But Wall Street, which had its worst overall week since last July, was nervous about President Ronald Reagan's political plans.

While Mr. Reagan has given every indication of seeking re-elec-tion, the nation will not know for sure until Sunday night and cautious investors bedged their positions just in case.

Coastal Corp.'s \$1.3-billion bid for Houston Natural Gas triggered speculation in other energy stocks. days the market tried to rally at the

NEW YORK — Prices on the ered slightly in the late rally.

The Dow Jones industrial aver-

age, which shed 2.20 Thursday and 41.77 the previous seven sessions. added 0.31 to 1,230. But it lost 29.11 points for the week, the worst setback since it skidded 31.97 in the period ended July 29. Declines exceeded advances by

961 to 608 among the 1,974 issues Volume totaled 103.7 million shares, down from the 111.1 mil-

lion traded Thursday.

"After being down seven straight

George Pirrone of Dreyfus Corp. he does not see those changes even "But I still think the market is in a after the presidential election. major pullback in the middle of the bull market."

Alfred Goldman of A.G. Edwards, St. Louis, said: "I think the market is oversold enough that if Reagan says he's going to run, we could have a short and dynamic rally. There is a lot of nervousness

Henry Kaufman, economist with that interest rates will not decline unless there is a "massive" change rose 3% to 37%.

end and that's only normal," said in fiscal and economic policies and American Telephone & Tele-

graph when-issued stock was the most active NYSE-listed issue, off 1/2 to 17%. AT&T "old" was up 1/4 to 651/2. AT&T Thursday reported 1983 operating earnings off 18 per-

Houston Natural Gas, which surged 11 the previous four sessions, was second, up 3% to 60. Coastal Corp. offered \$68 a share Salomon Brothers, said Thursday or \$1.3 billion for more than 45 percent of the company. Coastal

## **U.S.** Is Offering Debt in East Asia

## \$100 Million of 'Ginny Maes' Scheduled for Sale in Japan

By Steve Lohr New York Times Service

TOKYO — The U.S. govern-ment, in a drive to internationalize the market for mortgage-backed securities, is starting to offer them to investors in East Asia.

Samuel R. Pierce Jr., the secretary of housing and urban develop-ment, said Friday in Tokyo that the time had come for a world market in mortgage-backed securities.

In Japan, he said, investors will benefit from high interest rates. In the United States, the increased pool of investment should put downward pressure on interest rates and enable more Americans to own their own homes.

An initial sale of \$100 million in Government National Mortgage Association securities soon will be started in Japan. Salomon Brothers Inc. will buy them from the association and, acting as a wholesaler, market them to Japanese investors through Daiwa Securities Co.

Such financial institutions as banks and insurance companies are expected to be the main investors.

Two weeks ago, the Ministry of Finance recognized the issues known as "Ginnie Maes" from the initials of Government National Mortgage Association. The recognition opened the way for Ginnie Maes to be held and traded by Japanese investors.

Earlier this week, five series of Ginnie Maes were listed on the Singapore Stock Exchange, bearing coupons from 8 percent to 11.5 percent. Recently, the same five issues were listed in Europe on the Luxembourg exchange.

The listings are primarily a legal consideration. Some fund managers, by fiduciary restriction, can invest only in listed securities. Many fixed-income securities, for example, are listed on the New York Stock Exchange, even though a very small volume of total bond trading takes place on the ex-

Mr. Pierce said the possibility of listing Ginnie Maes on the Tokyo Stock Exchange is being studied. Ginnie Maes are the largest seg-

ment of the market for mortgage backed securities. They are individ ual home mortgages packaged together, which are then sold and traded in the secondary market like other fixed-income securities.

Mortgage-backed securities are the fastest-growing part of the fixed-income market, with \$253 billion in such instruments outstanding last year, up \$85 billion from 1982.

The huge growth in mortgage-backed securities has come about because they have served as a vehicle for savings banks and thrift in-stitutions to sell off their low-yielding, fixed-rate home mortgages.

By marketing abroad the securities guaranteed by the Government National Mortgage Association, which is part of the Department of Housing and Urban Development Mr. Pierce hopes to help the U.S. housing industry.

Each additional \$1 billion invested, he said, means another 20.000 housing starts in the United States. Similarly, each percentage point drop in mortgage interest rates translates into 100,000 new starts. For investors, the Ginnie Mae securities, in all their series, carry

coupons ranging from 6.5 percent to 17 percent. On average, the interest rates on them are one percentage point higher than compa-rable U.S. Treasury issues. Japan should be by far the larg-

est Asian market for mortgagebacked securities, according to George P. Hutchinson, managing director of Salomon Brothers Asia There are two main reasons for

this. First, Japan is the biggest source of capital in the region. Second, although Ginnie Maes are subject to U.S. withholding taxes, the taxes paid by Japanese investors will be deductible from Japa nese taxes, under the terms of U.S.-Japanese tax treaties.

In other parts of Asia, however, taxable securities are often less attractive to investors.

The Japanese market for Ginnie Mac securities will probably develop gradually at first, Japanese institional investors say. They say they want to study the mortgagebacked market before making large commitments. In addition, the Finance Minis-

try does not want to see any sharp capital outflows from Japan.

## **SEC Issues Subpoenas** Over Utility Bond Sale

By Nancy L Ross Washington Post Service

WASHINGTON - The Securities and Exchange Commission has issued subpoenas to several leading U.S. investment banking firms as part of an investigation of possible traud in the sale of bonds of the Washington Public Power Supply
Wall Street brokerage firms and System, the SEC has disclosed.

Shad, said Thursday that the agency has issued 18 subpoenas for documents having to do with the sale of \$8 billion of the utility's bonds, which were issued to finance five nuclear power plants. Mr. Shad was speaking before a House sub-

Washington Public Power Supply System defaulted last summer have been abandoned.

Those subpoenaed include First Boston Corp., Salomon Brothers ficulties emerged.
Inc., Prudential Bache Securities, "As large insti Webber.

ficials of the utility and to several law firms in New York and Seattle

In response to a question from the subcommittee, the SEC general of the issues.

"a lot of investigating to do," and that the inquiry could take up to three years. The SEC did not say which, if any, of the organizations are suspected of wrongdoing and which are merely being asked to

The SEC chairman, John S.R. bond rating agencies were invited to testify at the hearing but declined, Representative James Weaver said. Mr. Weaver, a Democrat of Oregon, is the chairman of the subcommittee on mining, forest mittee on Interior and Insular Af-

Mr. Weaver charged that the on \$2.25 billion in bonds used to finance the last two plants, which make agreements to safeguard make arrangements to safeguard make arrangements to safeguard make arrangements to safeguard "It tells me that the outlook for interest rates is for them to decline licy-making arm, the Federal Open bonds even when the Washington Public Power Supply System's dif-

"As large institutional investors Merrill Lynch Pierce Fenner & began to recognize the economic Smith, Smith Barney Harris and legal flaws of the WPPSS sys-Upham & Co., Goldman Sachs & tem," Mr. Weaver said, "Wall Co. and Blythe Eastman Paine Street did not hesitate to unload the bonds on unsuspecting individ-The other subpoenas went to of- ual investors."

that had acted as counsel on most counsel, Daniel L. Goelzer, said (Continued on Page 9, Col. 2)

### U.K. Will Not Bar Sale of Reuters Washington Post Service LONDON --- Britain's Conser-

vative government said Friday that it will not intervene to seek assurances about the journalistic independence of Reuters, the international news agency that is planning a public offering of its stock. Critics of the sale, which is ex-

pected to raise about \$1.4 billion, contend that Reuters' integrity and independence is in danger.

Its owners, mainly the proprietors of Britain's newspapers, have pledged to maintain Renters' jour-

nalistic standards and prevent special interest political groups from gaining too much influence. In parliamentary debate Friday. management and Bonneville power the minister for information and in checking and similar accounts — Laden said.

selves, as they said they will, to vious week.

make arrangements to safeguard "It tells me dence of the company."

## M-1 Drops \$2.7 Billion In Week, Fed Reports

Reserve Board reported a larger-than-expected \$2.7 billion drop in Mr. Kellner sa the narrowest measure of the U.S. terest rates to fall a "minor but money supply for mid-January, noticeable" I percentage point and economists said the report Frifrom current levels in the next few day reinforced their belief that in- months.

terest rates would decline. Rates in the open market edged the investment firm of T. Rowe from Thursday. Bond prices were cline in interest rates. broadly mixed on the day.

The Fed said its M-I measure will maintain a fairly steady policy

over the next few months," said Market Committee.

NEW YORK — The Federal Manufacturers Hanover Trust Co.

Mr. Kellner said he expected in-Ben Laden, chief economist at

slightly lower after the report was Price Associates Inc. in Baltimore, issued and were down fractionally also said he expected a slight de-"The anticipation is that the Fed

—cash in circulation plus deposits over the next few months," Mr. technology, Kenneth Baker, said: fell to a seasonally adjusted average Friday's money supply report of \$523.6 billion in the week ended drew more than the usual attention and trustees of the company them- Jan. 18 from \$526.3 billion the pre- on Wall Street, mainly because it preceded the opening Monday of a

#### Low-Priced **Performers** Recent 50% Jumps

**New Wave of** 

Could Mean Future Multiple Gains Altos from \$71/4 to \$1.21/2, Inter-

national Corona from \$61/4 to \$10%, Graphic Scanning from

\$4% to \$8, VLSI from \$9 to \$1.51/2—these have been some

early recent jumps in specialized

growth prospects IOG has been recommending since beginning late last year to anticipate a second-leg advance for the new built market. These companies hapens to be in (1) sophisticated microcomputer systems, (2) Ontario's new Hemio gold camp, (3) cellu-lar radio and (4) computer-assisted engineering. There are num-bers of other fields and discovery areas where such vitality has been returning to markets despite malingering analytical pessimism and induced shakeout action in financial instruments, hard currencies, precious metals and high-profile technology factors such as IBM. An informed few, however, have kept soaking up supplies of emotionally-liquidated shares and future-delivery contracts to the point where IOG's upside projections in numbers of temporarily-depressed areas are becoming as dramatic as targets that we developed at the 1982 lows—when, for example, we called gold for an initial climb from \$300 to \$490 and Apple Computer (house) at \$11) for Computer (bought at \$11) for a drive first-phase drive to \$60. Gold and Apple did what we said they would do; and now after deep corrections we're becoming even more positive. Factual and technical research findings are contained in weekly Growth reports and periodic GOLD FUND updates; and we'll be pleased to add your name to our complimen-

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## **BUSINESS BRIEFS**

#### Coastal Corp. Subsidiary Makes Offer Of \$1.3 Billion for Houston Natural

HOUSTON (Combined Dispatches) — Colorado Interstate Gas Co., a subsidiary of Houston-based Coastal Corp., has made a \$1.27 billion tender offer for a controlling interest in Houston Natural Gas Co., according to officials.

according to otherais.

Through its subsidiary, Coastal is offering \$68 a share for as many as 18.75 million shares, or 50.7 percent, of HNG's stock outstanding. Coastal has indicated plans to combine Colorado Interstate and HNG. HNG's chairman, M.D. Matthews, had no immediate comment Thursday. Coastal had 1982 revenue of \$5.8 billion. HNG had revenue of just

day. Coastal that 1902 revenue of 33.8 outlon. Fire and revenue of just under \$3 billion in the fiscal year ended last July 31.

HNG operates the largest U.S. intrastate pipeline in terms of sales and has interests in coal, industrial gases and marine transportation. The company's stock, which trades on the New York Stock Exchange, closed Thursday at \$56, up \$5.125 from Wednesday.

## Japanese Inflation Lowest in 24 Years TOKYO (Combined Dispatches) — Japan's consumer prices rose 1.9 percent in 1983, marking the lowest inflation rate in 24 years, the Prime Minister's office reported Friday.

The inflation rate was the lowest since a 1-percent rise was recorded in 1959, officials said. Wholesale prices fell 2.2 percent in 1983, owing mainly to the yea's appreciation against the dollar and low prices of

imported crude oil, the officials said.

Meanwhile, the International Trade and Industry Ministry said Friday that Japan's preliminary industrial production rose 0.3 percent in December from November. (UPI. Reuters)

### Bonn Pleased With EC Steel Accord

BONN (Reuters) - Economics Minister Otto Lambsdorff said Friday that West Germany is satisfied with a new European Community accord

EC ministers agreed in Brussels Thursday to extend compulsory steel production quotas until the end of 1985 as part of efforts to make the community's troubled steel industry economically viable. Mr. Lambsdorff said the accord assured West Germany of 31 percent of the community's steel output, its traditional market share.

The West Germans, Europe's biggest steel producers, had said that unless they obtained an adequate share, there could be no progress on community finances. Mr. Lambsdorff said; "The government is pleased that the steel issue is out of the way and that it no longer burdens the negotiating process on European financing?

## Wedd Confirms Talks on Ownership

LONDON (Reuters) - Wedd Durlacher Mordaunt & Co., the London stock market's largest jobber, is holding talks over possible commercial links with a number of firms, including merchant banker Morgan Grenfell & Co., John Robertson, a Wedd senior partner, said Friday. He was commenting on a press report that Morgan and Wedd Durlacher, a private firm, have held discussions. A Morgan Grenfell spokesman declined comment. Mr. Robertson said conclusion of an agreement is not imminent, though Wedd did not want undue delay in

Two publicly quoted jobbers, Akroyd & Smithers PLC and Smith Bros. PLC, recently announced agreements giving 29.9-percent stakes, the most allowed, to outside financial interests. Mercury Securities PLC, parent of S.G. Warburg & Co., bought into Akroyd, and N.M. Rothschild & Sons into Smith Bros.

## Brazil Signs Refinancing Package

NEW YORK (UPI) - Brazil signed Friday a \$28-billion refinancing package, the largest in history, that included a \$6.5-billion loan from more than 700 international banks.

The package includes a rescheduling of 1984 maturities totaling about \$5 billion, programs for maintenance of trade and interbank credit lines, and a \$2.5-billion commitment from major Western governments.

The first disbursement of \$3 billion from the \$6.5 billion loan is

expected to be made to Brazil in about three weeks. William R. Rhodes. the senior Citibank official who headed the negotiations for the loan. said. The balance will be dispersed in four equal amounts during 1984. When Brazil receives the money, it will be able to pay in full about \$1.7 billion in interest arrears, a Brazilian official said.

## Chicago Board Devises **Bond-Future Contract**

8 [[OH: 12 ment supports keep the price from index. moving very much. The same thing is true with milk.

Mr. Rutz's staff, among other things, compared municipal bond prices and yields with those of Treasury bonds to see if there were any strong correlations. If there the hedgers or the speculators, is were, then hedgers could use existing Treasury futures contracts to cut their risk in municipals. But no strong correlations were found.

Since bonds sometimes trade at quirky prices — one Altoona bond's price can vary widely from that of another - there was still the problem of what bonds would make a fair contract.

In 1981, the board of trade hit a solution: a contract composed of only insured bonds, which tend to trade more predictably. Then, on Dec. 7, 1981, a new regulatory accord mandated that futures contracts on stocks, corporate bonds and municipal bonds had to be settled in cash, rather than by physical delivery of the commodity.

That killed that idea because all bonds do not trade every day, and to settle in cash someone impartial has to figure out daily what those bonds are worth.

The interest in a contract,

though, continued. A trade publication, the Bond Buyer, approached the board of trade and suggested a contract based on its index. The trouble was, its index was based on what dealers thought the bonds were worth, not necessarily on the price at which the bonds had most recently trad-

So the financial products committee met.

The committee entertained all manner of ideas. Some were sensible, others were preposterous. One New York mutual-fund dealer suggested that the contract consist only of New York bonds, and only those New York bonds that he happened to trade. The committee said it would get back to him.

Bond Case

It eventually hit on the idea of an index of 75 actively traded bonds. Four big bond brokers, who strictly handle sales between dealers and thus have no conflict of interest, would price the bonds. Then the

ANKARA — Turkish Airlines, seeking three new medium-haul planes, has narrowed the choice to

11:1:24 officials said Friday.

The conception, which is expected to appeal primarily to institutional municipal bondholders, seemed to avoid any possible imbalance. A contract that gives an edge, however minuscule, to either doomed to flop.

The proposed contract would trade in units of \$1,000 multiplied by the Bond Buyer index. The contract, which offers tax-exempt status, can vary no more than two points, or \$2,000 a day. Margin

requirements have not been set. "On the day we announced this," Mr. Gilmore said, "Roger Rutz was the most excited human being I've

One of the reasons for his excitement is that the contract beat out a similar product being developed at the Chicago Mercantile Exchange.

Already, traders are cooking up "spreads" for the contract. Spreading is the technique of simultaneously buying one contract while selling another related contract, and hoping that the profit on one "leg" of the spread will more than offset the loss on the other leg.

One of Mr. Gilmore's dreads was that the research people in the big mvestment houses would plug Several million theories into their computers and in a few seconds produce some glaring glitch in the contract. So far, they have been

In fact, the contract has been greeted with lots of cheers. Only once trading begins, though, will its destiny be apparent.

## **SEC Issues** Subpoenas in

(Continued from Page 7) that if the underwriters had failed to share with investors material information on the problems facing

the utility, "that would constitute fraud." He said this could also apply to brokers who withheld information from investors. Mr. Shad told the subcommittee that a court could "conceivably" grant financial relief to holders of

bonds for the abandoned plants if

the SEC takes action against the

underwriters. Likewise, Mr. Shad said, the un-Boeing's 757 and 767 models and derwriters "conceivably" could be the Airbus Industrie A-310, airline obliged to give up their profits.

Officials said Friday.

However, Mr. Goelzer said that would be an unusual action. If Cetin Guvenir, said the airline had bondbolders are to get relief, it is studied both planes but has yet to more likely to come through private damage stats.

## U.S. Industries Seek Shelter of Import-Curb Law

By Clyde H. Farnsworth New York Times Service

WASHINGTON - One industry after another, producing every-thing from steel ingots, refined copand leather footwear to stainless cutlery, has suddenly come to the U.S. government asking it to employ a powerful but relatively little-used instrument of

protection from imports. In their demands for quotas or higher tariffs on imports, the companies, which employ hundreds of thousands of workers, have seized upon a provision of U.S. trade law, dating from the days of Franklin D. Roosevelt, known as the escape

If an industry can prove to the U.S. International Trade Commission that it is in serious economic difficulties and that imports are the main cause, then the case goes to the president, who makes the final decision about what, if any, protection to grant. The copper industry filed a petition Thursday.

Until recently, some of the same industries, and many others, had been relying chiefly on the so-called unfair trade clauses of U.S.

They provide for protection when a domestic industry is hurt because of subsidies by a particular foreign government or because a foreign company is "dumping" its products at prices below their "fair value." In these cases, injury also has to be proved to the trade commission. However, since the competition is allegedly unfair, the injury shown need not be as great as in the escape clause cases.

By contrast, the escape clause filings cover all imports in a given industry, even those traded

In the first three years of the Reagan administration only five escape clause cases were filed. One elections.

#### **NEWS ANALYSIS**

of those, stainless steel flatware, went to the trade commission only

Yet within the past week, three big cases involving steel, copper and shoes have come before the commission and a fourth is expected to be filed by producers of canned tuna fish within days.

"Our plate was full and now it's overflowing," said Hal Sundstrom, assistant secretary for public affairs at the quasi-judicial commission, which in earlier days was known as the Tariff Commission. Analysts advance these main reasons for the apparent shift in

 World overcapacity in most basic industrial sectors and the fact that the United States is still the iggest, relatively open market. This means a disproportionately large quantity of what is produced in the world automatically flows to the United States

in the United States to improve their competitiveness. • The presidential election. According to the statutory schedule of

cases reach his desk. Francis M. Bator, an economics

professor at Harvard who worked tire valves. in the Johnson White House, noted, "Clearly, the timing of the cases has something to do with the com-

If the trade commission finds that there is an injury, it must send its recommendation for a remedy to the president within six months of the date of filing. The president then has two months to make up his mind

Republican and Democratic trade analysts believe President Ronald Reagan will probably opt for some greater protection if the newly filed cases reach his desk.

Frank A. Weil, a Commerce Department official during the Carter administration, said: "This administration is more protectionist than it sounds, but it waits until it's under the gun, or someone makes it

Trade Commissioner Paula Stern, a Democrat, who is in line to become chairman next June, said the spate of escape clause cases showed that "in spite of a generally held view that we have a recovery in the economy, many industries still feel that in 1984 they have import problems. The failure of basic industries

She declined to be more specific since she will be among those making recommendations to the presi-

Of the four cases that were filed

forced to decide on politically sen- before last December, two led to sitive trade issues a few weeks be- determinations by the trade comfore the November elections, if the mission that the industries had not been injured. Those cases involved makers of fishing rods and tubeless

The other two cases related to heavy-duty motorcycles and stain-less steel. Injury was found in both, and the president eventually ordered quotas and higher tariffs for their protection.

Japan, the principal motorcycle competitor, accepted the decision with equanimity. But the protection for stainless steel has brought a round of recriminations with the European Community, which has retaliated by curbing imports of American sports equipment and

The most celebrated escape clause case was a far-reaching filing in 1980 by Ford Motor Co. and the United Automobile Workers union that resulted in a voluntary restraint pact with Japan that is still in effect.

Philip A. Wellons, a professor at the Harvard Graduate School of Business Administration, commented that "we'd be better off" if it were possible to use escape clause proceedings "to open foreign markets rather than close our own." He added: "So I'd tie any relief to trade negotiations.

William E. Brock, the U.S. trade representative, has already taken informal soundings of the receptiveness of other countries to new trade liberalization. At this stage he procedures, the president might be during the Reagan administration has found few that are interested.

drag on earnings in 1984 and

Ronald Weinel, the company's

vice president of investor relations

and taxes, said that about \$70 mil-

lion had been raised or invested by

Storage Technology to design and

market the mainframe, a large computer used for a variety of dis-

Mr. Weinel said he "still doesn't

know" if any of the investors will

CMOS technology, a means of packing a very high density of cir-

cuits on computer chips. The tech-

nique allows companies to run

computers with significantly less

energy than conventional comput-

er circuitry, thus throwing off far

get part of their money back. The computer was based on

tributed processing tasks.

## Storage Technology Abandons Computer Effort

larger than a November estimate. the people did not do anything

By David E. Sanger New York Times Service

NEW YORK - Storage Techology Corp. has said that it has abandoned a 21/2-year effort to build an innovative mainframe computer, and that it would take a substantial write-off for the fourth

The computer, the first for the maker of disk and tape drives compatible with large International Business Machines computers, was year.

WASHINGTON - Seven Agri-

measures the size of U.S.

culture Department employees, in-

cluding the chairman of the body

crops, were reassigned after ques-

tions about the accuracy of recent

soybean estimates, the agency said

ther, chairman of the Crop Report-

ing Board, which measures the size of several crops, ranging from wheat and corn to dates and figs,

and estimates livestock production.

Mr. Walther is to become direc-

tor of the state statistical division,

another unit within the depart-

The reassignments were made af-

ter questions were raised about a

Jan. 13 estimate of the final size of

The group includes Wilbert Wal-

quarter of 1983.

being developed under a partnerand 300 to 400 investors

A company spokesman said Thursday that "significant program delays" and the "need for substantial sums" to complete the project led to the decision.

four months of the year.

The next day the department

"There was some concern about

noted discrepancies in the figures.

what appeared to be inconsisten-

cies in some of the estimates," said

He said the data was no

the soybean industry had expected.

justments in staffing are related to

"I would not deny that the ad-

Before the announcement, analysts had expected the Louisville. Colorado, company to report a loss of \$15 million to \$20 million for the

Company officials said Thursbetween Storage Technology day night that they would not esti- Otherwise, it would have been a mate the size of the write-off. But they said that about 400 employees working on the project in a California development laboratory would

> "They showed a fair deal of ma-turity in cutting their losses," said Lawrence W. Roberts, senior analyst at Hambrecht & Quist in San Jose, California. "If the machine was going to be late, cutting the

U.S. Soybean Estimates Questioned

Then on Jan. 23, the department The reassignments are designed said that sovbeans stocks as of Jan. l were 1.29 billion bushels, down to strengthen leadership and capa-28 percent from a year ago, and bilities, he said. At the same time, that soybean use in the last four Mr. Miller said, there are no plans to reissue or revise the reports. months of 1983 was 688 million "They feel that the data was suf-

ficiently accurate," he said, ac-The soybean use figure was largknowledging a discrepancy beer than expected based on known data about the amount of sovbeans crushed and exported in the last

expressed about the data and the puter came out it might not be report.

"Mr. Weinel said.

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for your ticket after receipt of the invoice. Payment can be made by personal check,travellers check, bank transfer (add remittance bank

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April 6, 1984 to September 28, 1984

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It also permits the computer to be much smaller in size than most mainframes, which can fill a goodsized room.

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—(w) Brit Manop.Currency
—(w) Brit Manop.Currency
—(w) Brit Lersey Gill Fund... rustor int'l Fd. (AEIF)\_ BL FONDS CAPITAL INTERNATIONAL

(w) Capital Int'l Fund

(w) Capital Italia SA 

**ADVERTISEMENT** 

INTERNATIONAL FUNDS

27 January 1984

AL-MAL MANAGEMENT CO. SA. SOFID GROUP GENEVA

AL-MAL MARAN—(m) Al-Moi Trust
—(d ) Boerbond SF 19400
—(d ) Conbor SF 19000
—(d ) Conbor SF 10000
—(d ) Conbor SF 10000

BANK VON ERNST & CIe AG. PB 2622 Bern
-(d ) CSF Fund SF 7236
-(d ) Crassbow Fund SF 73.6
-(d ) TTF Fund M.V. \$ 17.02

-(w) F&C Oriental
-(w) F&C Oriental
-(m) American Values Common
-(m) American Values Common
-(m) American Values Common
-(m) American Values Common
-(d) Fidelity Austratio Fund
-(d) Fidelity Oir, Syas, Ir.
-(d) Fidelity For East Fund
-(d) Fidelity For East Fund
-(d) Fidelity Trains Fund
-(d) Fidelity Syas, Foreth Fund
-(d) Fidelity Fu FORBES PO B857 GRAND CAYMAN London Agent 01-839-3013 

Meteore Mont.Fin.Fd.Ltd..... The Met Fund...... NAAT.....

DM — Deutsche Mark; BF — Belgium Francs; FL — Dutch Florin; LF — Luxembourg Francs; SF — Swiss Francs; a — asked; + — Offer Prices; h — bid change P/V S10 to \$1 per unit; N.A. — Not Avaliable; N.C. — Not Communicated; a — New; S — Suspendad; \$75 — Stack Solit; — Ex-Dividerd; a — Ex-Rts; a — Redemb.Prire. UNION BANK OF SWITZERLAND

(d) Amou U.S. Sh. SF

(d) Bond-Invest SF. SF

(d) Forso Swiss Sh. SF

(d) Globinvest SF.

400.000 tickets - 147.461 prizes Total prize money over 133 million DM

39.603 ADDITIONAL PRIZES

A prize of DM 20,000 up to 2 million DM falls on almost every 1000, licket number.

#### the soybean crop. The estimate of these reports," he said. But he add-1.6 billion bushels was 4 percent ed. "To the best of my knowledge, Officials Reluctant to Set

Talks on Trade in Services

ment's Statistical Reporting Ser- Kent Miller, a department spokes-

(Continued from Page 7) and the practice of running govern-ment-owned airlines as public utili-

Similar reports are being planned by the OECD on banking, professional services and the audiovisual and telecommunications

Will all the studies lead to more than just talk?

At this point in private conversations many senior European officials sound suspicious, grim and even hostile about any U.S. initiatives regarding trade expansion. It isn't that the European Community and key industrialized countries are not interested in expanding trade in services. Indeed, the EC Commission has indicated its keen interest in the subject to Washingtrans-Atlantic issue has become embroiled in disputes over EC steel exports, community farm subsidies and the rights of the United States to export its farm products to the community at low or zero-tariff

Some of the European coolness was reflected by Claude Cheysson, France's minister of external relations, during a speech in Stras-bourg on Jan. 18 when he stated that it would be "illusory" for the EC to become involved in any new round of trade negotiations as some officials in Washington had suggested. Yet Britain's prime minister, Margaret Thatcher, West Germany's chancellor, Helmut 40,000 units.

Kohl, and France's minister of ficurrency restrictions, airport taxes nance, Jacques Delors, are known to feel that the service area could provide possible tradeoffs in trade discussions in the months ahead.

"The interest in liberalizing ser-vices is very much alive," an OECD official commented, "and who knows, in the present difficult context it may well lead to some action. The issue is expected to surface

at a consultative meeting of trade ministers from the United States, Canada, the EC and Japan that is start in Florida next Thursday with Mr. Brock as host. But the interest in liberalizing trade in services is by no means confined to government

"We and other leading banks also are very supportive of what is happening." William D. Mulholhappening." land, chairman and chief executive of Bank of Montreal, said on Friton. But just about every important day in Davos, Switzerland, where he is attending a business sympo-sium. "We and the Canadian government are supporting measures that would help expand banking and cross-border data flows," he

International Herald Tribune

#### Honda Plans India Venture

TOKYO - Honda Motor Co. said Friday that it will produce motorcycles in India with a local interest. The joint venture, Hero Honda Motors Ltd., is to make motorcycles with 100-cubic-centimeter engines at an annual rate of

United Press International

BAXTER/TRAVENOL INTERNATIONAL CAPITAL CORPORATION FIRST SERIE CONVERTIBLE PREFERRED STOCK

Bearer Depositary Receipts issued by

Morgan Guaranty Trust Cy of New York A distribution of \$0.63 per depositary share less any applicable taxes ending on the presentor's country of residence will be payable on and or January 23, 1984 upon presentation of coupon No. 25 at the office of

-MORGAN GUARANTY TRUST CY OF NEW YORK

New York, 30 West Broadway - London, 1 Angel Court - Bruxelles, 35 Avenue des Arts Paris, 14 Place Vendôme

- Frankfort, 46 Mainzer Lande KREDIETBANK S.A., Boulevard Royal, 43, Luxembou

#### Do you want to become a millionaire? You can. Now we offer 2 Million DM this opportunity guaranteed Super Jack Pot

25 times 1 MILLION DM!

This is exceptional. An inheritance or business venture could never offer you such a chance! The NORTH-WEST-GERMAN-STATE-LOTTERY offers you the possibility to belong to an international group of clever participants. All prizes are quoted and paid out in German Marks (DM). This is where your advantage is. The West German Mark has been one of the strongest currencies in the world for years.

Each lottery runs over a period of 6 month, one class per month. There are 400.000 tickets with 47.46 torizes totalling over 1 33Million DM. A total of 242 jackpots ranging from 100.000.— to IMillion DM are raiffed-off plus plenty of medium and smaller prizes. It is also possible that 10 prizes of 100.000.— DM will be combined into a Super-Lackpot of 1 Million. determined in pre-drawings. That means that 24 prizes of 1 Million by the German determined in pre-drawings. That means that 24 prizes of 1 Million plus 25 guaranteed prizes of 1 Million and 2 Million each will be drawn — 26 Million and 100.000.— Description of 1 Million and 2 Million each will be drawn — 26 Million and 2 Million each will be drawn — 26 Million and 2 Million each will be drawn — 26 Million and 2 Million each will be drawn — 28 Million and 3 Million each will be drawn — 28 Million and 3 Million each will be drawn — 28 Million and 3 Million each will be drawn — 28 Million each will be drawn — 28

PRIZE-SCHEDULE 100,000 ticket numbers in the game 147.461 winning numbers 37 out of 100 numbers are winners 1. Class 2. Class May-Drawings '84 MILLION DM or MILLION DM MILLION DM or MILLION DM or MILLION DM or MILLION DM or MILLION DM or

MILLION DM or MILLION DM or MILLION DM or MILLION DM or 25.000 DM

ne/July-Drawings '84 MILLION DM or MilitiON DM or ■ MILLION DM or MILLION DM or

Start of next Lottery: October 1984

July/Aug.-Drawings '84 MILLION DM or ■ MILLION DM or MILLION DM or

MILLION DM SUPER JACK POT

6. Class - Main draw

MILLION DM or

MILLION DM or

Your prize-money will be transferred to you within one week of you request by check or any other way you desire. Of course, if you hit a jackpot you can come in person to collect your prize in cash. If you are already our customer, please do not order, becau receive the ticket automatically for the next lottery.

You can be sure you will receive tast, honest and confidential service. Now it is up to you Lots of Luck

MELY Lotterie-Einn, Hameln Kuhlmannstraße 1 A D-3250 Hamein

Your chance to win: 1:3 if coupon is missing, write for information.

W.-Germany

Please fill in number of tickets you want to order. 741.00 • 276.50 • 190.00 1/1 ticket 381.00 ● 142.20 ● 1/2 ticket 201.00 • 75.00 1/4 ticket

US\$ prices and £ prices are subject to rate of exchange. Prices are for all 6 classes including air mail postage and winning list after each class. No additional charges. Rate of exchange: Dec. 1983

VALID ON Y WHERE I FOAT

Mail coupon to Lotterie-Einnahme Hameln Kuhimannstra6e 1 A D-3250 Hameln W.-Germany Please write in German 🗀 English 🔲 💮 Please print in Mr. Mrs. Miss 72/50 First Name

Flobal paper

In the same

# Friday's

15he) 7,32½ 7,69½ 7,59¼ 7,24¾ 7,16¼ 7,27½ 7,54 4,815 1,965

27.24 27.71 27.86 27.70 27.00 24.25 24.00 25.91 17.90s

1.80% 1.80% 1.78% 1.74%

69,37 67,12 67,05 65,47 63,30 64,35

49.22 48.90 47.42 47.42 44.90 44.55 67.25 +.97 +.85 +.85 +.42 +.35 +.45 +.50

\$2.80 48.77 \$4.77 \$5.75 \$5.25 \$2.27 \$3.40 \$1.30

68.80 66.30 66.25 64.90 62.97 64.05 17.561

Mar Apr Aug Sep Oct Nov Est.

+.00% +.00%

U.S. Futures Prices

177.20 188.50 197.70 202.50 204.80 217.50 222.50 2,110

76.62 76.79 76.33 72.86 71.39 72.50 73.70 73.70 75.95 76.08 75.80 72.60 71.15

104.97 89.42 76.12 75.76 76.91

96.05 97.29 98.35 99.50 100.65 101.80 7.867 95.36 94.50 97.56 93.70 97.80 101.45

102.05 87.20 77.70 75.70 75.60 76.00

SP COARP. INDEX
Points and cents
Mar 164.65 164.25 165.15 164.25
Jun 168.95 168.70 167.45 168.45
See 170.70 167.70 167.70 170.40
Dec 172.15 172.35 172.35 172.40
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Jun 174.15 174.15 174.15 174.15 173.30
Est. Sales 37.114 Prev. Sales 51.027
Prev. Dary Open Int. 39.133 up 50

90.43 90.01 87.45 87.33 87.03 88.77

87.95 7 87.94 7 5 89.26 65 88.67 6.41 88.41 es 4.835 2 up 580

Japanese yer, Swiss Iranc. Kaasas City Board of Trade: Value Line, New York Futures Exch.: NYSE composite index.

+1.30 +1.50 +.10 +.50 -1.50 +.20 +.20

+ 50 + 46 + 46 + 15 + 15 + 25 + 25

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2025

Cash Prices Jan. 27 Fri Age 1-59 1.32 0.85 0.01 213.00 271.00 96-97 62-63 24-28 21-23 60-6-07 78-6 0.551 0.40 1551 20-123 8.25 123-123 Gold Options (prices in 5/02.). Proces Feb. May Aug. Valeurs White Weld S.A.
1. Quai du Munt-Blanc
1211 Geneva 1. Switzerland
Tel. 310251 - Telex 28305

REPUBLIK TUNESIEN

MINISTERIUM FÜR VOLKSWIRTSHAFT **COMPAGNIE DES PHOSPHATES DE GAFSA** INTERNATIONALE AUSSCHREIBUNG FÜR AUFTRAGSANGEBOT N.P. 3546 VORWAHLBEKANNTGABE

Die Compagnie des Phosphates de Gafsa lässt an maschinenbau-und

Die Compagnie des Phosphates de Galsa lässt an maschinenbau-und entwurfstechnische Beratungsfirmen eine Vorwahbekanntgabe für die Ourchführung einer Studie ergehen, die Nachstehndes zum Inhalt hat:

— Die Benutzung von nossem Phosphat mit dem Schwerpunkt auf der Erzielung wessentlicher Energieeinsparungen durch Ausschaltung des Trocknungsvorganges in den Waschwerken.

— Die Studie betrifft die Waschanfagen fl und IV in Metaloui, Waschanlage III in M Dhilla, das fahrende Material der Sociéte Nationale de Chemin de Fer Tunisien (SNCFT) das Zum Bahntransport des Phosphates von Metloui und M Dhilla nach Gabes eingesetzt wird, sowie die Kunstdüngerproduktionsanfagen, Industries Chimiques Maghrebines (ICM) und 'Société Arabe d'Engrais Phosphates et Azotés (SAEPA)' die sich innerhalb der chemischen Installationen in Gabes befinden. Maschinenhautechnische und andere spezialisierte Firmen können gegen Zahlung der Summe von 20 Dinar Spezifikationen von unserer Hauptableilung, 9 Rue du Royaume d'Arabie Soudite, Tunesien, beziehen, Zur Berücksichtigung unterbreitete Angebote müssen in Iranzösischer Sprache abgelasst an den Direktor Einkauf, 2130 Metlaoui, Tunesien addressiert werden und dort spätestens am 15. Februar 1984 vorliegen.

Die Anbieter müssen nachstehende Information einschliessen:

— Aktienkapital und Umsatz während der letzen drei Jahre.

-- Aktienkapital und Umsatz während der letzten drei Jahre,
-- Zeugnisse über Arbeiten auf diesem oder ähnlichen Gebieten,
-- Zahl der lest Beschältigten mit Lebenslauf der leitenden Angestellten und des Aufsichtspersonals.
-- eine Aufstellung des im Rahmen dieser Studie einzusetzenden Personals

- cine Außstellung der in den letzten drei Jahren abgeschlossenen oder noch laufenden Studien, jeweils unter Angabe von Namen und Anschrift des Besitzers und des Zwecks der Studie.

NYSE Highs-Lows Jan. 27 NEW HIGHS Alexandra
Amnotres
Beltation wi
Constituto
Consellin
Fedico
Gen Growth
GuirCorp
KLM Airri
Prints Mar
Fillos LIPw
SIOOD pila
TuesonE P
NEW LOWS The Daily Source for International Investors, Bergibige Erlbaur

FOOG

COFFEE C
27.500 Rs. Centrs per Ib.

May 12.20 14.25 14.25 14.25

And 12.20 14.25 14.25 14.25

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And 12.20 14.25 14.25 14.25

See 132.91 132.93 132.35 132.25 132.25

See 132.91 132.93 132.35 132.25 132.25

May 12.93 122.90 127.80 127.80 127.80

Est. Soles 1.272 Prev. Soles 1.270

Prev. Dov Open Int. 7.76 up 179

SUGARWORLD 11

112.00 lbs.- centrs per Ib.

May 7.52 7.75 7.55 7.71

SUGARWORLD 11

112.00 lbs.- centrs per Ib.

And 7.52 7.75 7.55 7.71

SUGARWORLD 11

112.00 lbs.- centrs per Ib.

May 7.52 7.75 7.55 7.71

May 7.52 7.75 7.55 7.71

Sug 12.20 12.20

CCC 8.47 8.70 8.25

May 9.70 9.70 9.70 9.70

Prev. Dov Open Int. 80.221 up 870

CCC 9.70

Id metric loss- 5 ser ton

Max 261 277 262 257 259

May 261 2679 2620 2531

Jul 2636 26-0 2579 263

Jul 2636 26-0 2579 263

May 261 2679 2620 2531

Jul 2636 26-0 2579 2620

Dec 2579 2570 2572

May 261 2679 2620 2571

CCC 15.00 Rs.- centrs per Ib.

May 15.75 155.75 153.50 153.55

Sep 260 15.00 157.00 157.00

Nov 155.75 155.75 154.80 157.60

Nov 155.75 155.75 154.80 157.30

LS.00 153.00 Prev. Soles 379

Prev. Dov Open Int. 8.252 up 7.355

per Ib. \$ 62.85 \$ 62.85 \$ 64.10 \$ 65.40 \$ 66.70 \$ 66.70 \$ 69.95 \$ 70.20 \$ 72.40 \$ 73.45 \$ 74.70 \$ 76.00 \$ Prev. So n.106.540

44.55 44.50 45.50 46.70 47.70 77.75 75.75

825.0 872.0 841.0 854.0 854.0 885.0 978.0 942.4 959.1 975.9

**Paris Commodities** Jan. 27 Sugar arices in francs per metric for Other prices in francs per 100 kg 1,397 1,770 1,865 1,840 1,960 1,945 N.T. N.T. N.T. N.T. 2,241 2,220 1,700 lets of lets. Open in 1,770 1,840 1,940 N.T. N.T. 2,220 lets of 1.780 1.782 1.850 1.854 1.947 1.954 2.810 2.030 2.875 2.115 2.215 2.220 50 ions, Prev. ferest: 12.745 10 212 15 217-: : f. — T. — T. — T. 213 : f. 213 : f. 55 tons. F terest : 272

+130 +140 +140 +140 +140 +340 +340 +140 +140 +140 +140

213 218% 213 213 217: 218 Prev. London Metals Jan. 27 Figures in sterling per metric ton. Silver in pence per tray ounce. 1,079.50 1,080.50 1,072.50 1,074.50 1,104.50 1,107.00 1,101.00 1,101.50 1,315.00 3,220.00 3,304.00 3,312.00 3,395.00 1,398.00 3,394.00 3,241.00 AMEX Highs-Lows Jan. 27

NEW HIGHS CrzFs/Bcs s Sandaule NEW LOWS AlianTre s 8red Noti Fitching GE ThreeD An PORTINAX DEVELOPMENT LIMITED

Bid: U.S. \$31/4, Asked: U.S. \$31/4. As of date: Jan. 27, 1984, F. P. S. HNANCIAL PLANNING SERVICES BY Kolverstruct 112, 3rd Floor 1012 PK AMSTERDAM, Holland. Phone: (0) 20-250-577/27673. The 18536.

Figures in sterling per metric ton. Gasoil in U.S. dollars per metric ton. High Low Close Previous

SUGAR

Mar 138.75 135.50 139.35 128.35 137.05 137.05

Mary 144.00 141.50 142.25 142.50 142.25 142.50

1.835 164 of 57 1071.

COCCOA

Mary 2432 1.997 2.002 2.003 1.981 1.982

Mary 2432 1.997 2.002 1.997 1.977 1.977

July 1.998 1.790 1.997 1.995 1.971 1.972

July 1.998 1.790 1.997 1.995 1.997 1.972

July 1.998 1.790 1.997 1.995 1.997 1.997

July 1.998 1.998 1.999 1.995 1.998 1.998

Mary 1.992 1.885 1.891 1.893 1.860 1.865

Mary 1.990 1.873 1.878 1.878 1.873 1.865 1.865

Mary 1.990 1.873 1.878 1.878 1.873 1.865 1.865

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July 1.990 1.873 1.878 1.878 1.873 1.865 1.865

Mary 1.990 1.873 1.878 1.878 1.878 1.878

July 1.993 1.974 1.975 1.980 1.981 1.984

Mary 2.045 2.082 2.085 2.082 2.097 2.100

Mary 1.972 1.974 1.975 1.980 1.981 1.984

Jiv 1.926 1.914 1.916 1.920 1.922 1.922 1.922

Sep 1.884 1.831 1.831 1.832 1.835 1.857

July 1.926 1.914 1.916 1.920 1.922 1.922

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Commodity Indexes

Clase Previous

Moody's 1,049.80 f 1,044.50 f
Reulers 1,995.70 1,999.50
D.J. Futures 139.10 137.80

Moody's: base 100: Dec. 31, 1931.
p - preliminary; f - final
Reuters: base 100: Sep. 18, 1931.
Dow Janes: base 100: Dec. 31, 1974.

London Commodities

Jan. 27

Dividends Jan. 27 INCREASED Allentic Barcare
Comment T Eni.
Higher Co
Jack Eckerd Carp
John Harfund Co
McDonnel Douglas
Maoil Carp
So Caralina El & G
Tyler Carp
United Alrarati Prod
US Tryst Carp STOCK Vhaller Corp \_ 5 PC 3-16 Acme-Clevaland Arner Filtrand Barry Wright Beverir Enterp Carter-Wallace Inc Callins & Alkman Delta Air Lines Dr Pepper

**AMERICAN TOPICS** TOPIC A IN THE IHT MONDAYS AND SATURDAYS **COMPANY EARNINGS** 

Revenue and profits, in millions, are in local currencies valess officerwise indicated

Canada ## Quer. 1983 1982 |
Revenue ## 682.0 583.0 |
Revenue ## 682.0 583.0 |
Revinue ## 582.0 583.0 |
Per Store ## 1983 1982 |
Revenue ## 2206 230.0 |
Revinue ## 1882 1982.0 |
Revenue ## 1882 1982.0 |
R Gulf States Util.

4th Quer. 1993 1993
Revenue — 1445 3369
Net Inc. — 5040 48.39
Per Shore — 046 0.53
Year — 1993 1992
Revenue — 1440 1.570
Net Inc. — 227,80 1450
Per Shore — 231 193 **United States** Konsas Pwr & Light

eth Quer. 1983 1982
Revenue 401.6 1982
Revenue 21.5 13.65
Per Shore 1.27 0.73 4th Quer. 1963 1982
Revenue — 431.6 119.7
Net inc. — 23.4 12.6
Per Shore — 1.27 0.73
Year 1963 1982
Revenue — 899.6 481.6
Net lic. — 83.46 48.14
Per Shore — 4.66 3.80
1983 results include Gos Service Co. accruired in Oct. eth Goor. Revenue \_\_\_\_ Net inc. \_\_\_\_ Per Shore.\_\_\_ LTV E-Systems ## Quer. 1943
Pavelue 10.500.
Hel inc. 25.0
Per Shore 1985
Revenue 41,000.
Nel inc. 1,250.
Per Shore 4.00 Fin. 1 Sta Barbara

th quar. 1981 1982
Revenue \_ \$2.5 62.7
Oper Net \_ (old.7) 14.52
Oper Shore \_ 12.9
Pegr 1982 1982
Revenue \_ 118.0 26.59
Oper Loss \_ 21.89 1.35
a: less. 1987 nets include income of \$2.44 million from
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activacy florage of \$2.72.80 in garrier
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Niagara Mohawk

4th Gear. 1993 1982
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Net Inc. 4406 5442
Year 1983 1982
Revenus 2620, 1,660.
Net Inc. 31141 2650.
Per Shore 277 244
Fell none of company is Niopen Melanuk Power.

## Texaco Says Profit Fell 16.3% in 4th Quarter

126 43 12 42 34 45 8 1071 30 9 11 1216 ... 49 1332 ... 36 1.4 22 5 1.22 45 13 90

NEW YORK — Texaco Inc., the third-largest U.S. oil company, reported Friday that its fourth-quarter profit declined 16.3 percent because of an \$87-million charge for costs incurred in the Mukhuk dry hole in offshore Alaska.

Texaco's chairman, John K. Mo-Kinley, said the company's earnings would have increased 12 percent in the fourth quarter without the Mukhuk charge.

Pennzoil Co., which is attempting to block Texaco's \$10.1-billion.

aco earned \$256 million, or \$1 a share, down from \$306 million, or \$1.18 a share, in the final 1982 quarter. Revenue fell 10.2 percent to \$10.5 billion from \$11.7 billion.

Terror was over of 11 11.8 and 1982 Texaco was one of 11 U.S. oil companies that invested \$1.5 billion in leases in the Mukluk area in

the Mukluk charge,
Pennzoil Co., which is attempting to block Texaco's \$10.1-billion bid for Getty Oil Co., said that its fourth-quarter profits rose 14.1

percent.

Superior Oil Co., the largest U.S. independent oil and gas producer, reported that its fourth-quarter earnings surged 165 percent to \$56.56 million, or 45 cents a share, from \$24.03 million, or 19 cents a share, a year earlier.

In the 1983 fourth quarter Texaco earned \$256 million, or \$1 a share down to \$1.10 million and \$1.20 million.

Houston-based Superior is viewed as a prime takeover target because of its large oil and gas reserves. Results for the latest quarter include an extraordinary credit of \$7.17 million that boosted Superior's profit by 51 cents a share.

Revenue fell 11 percent to \$447.4 million from \$504.12 million.

## Oil Quota Broken

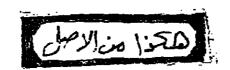
United Press Internation

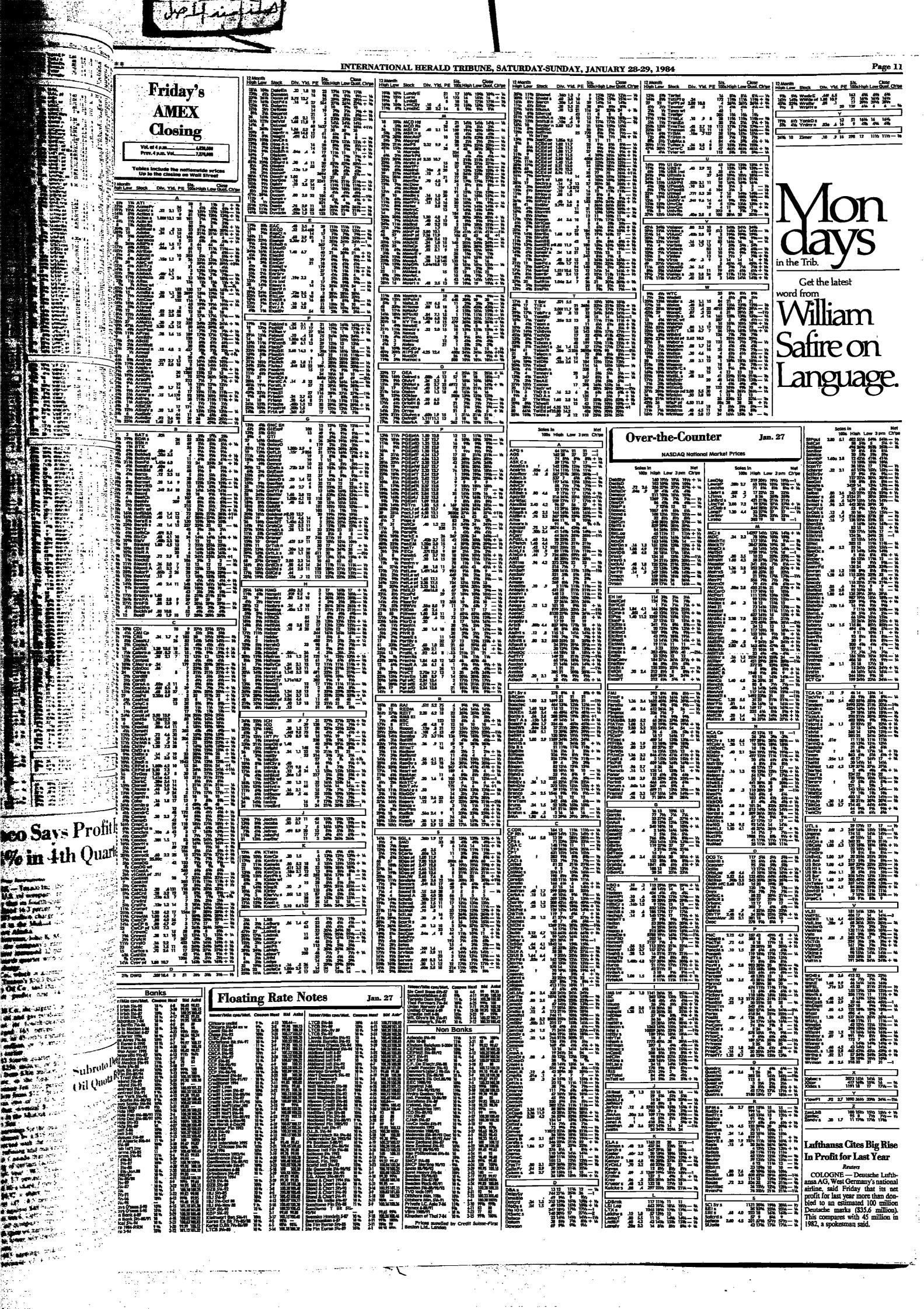
companies that invested \$1.5 billion in leases in the Mukluk area in the Beaufort Sea.

Texaco's earnings for the quarter also were reduced by a \$15 million charge connected with the restructuring of its refining and marketing operations in Canada that resulted in the closing of certain facilities.

For the full year 1983, Texaco's profit slipped 3.7 percent to \$1.23 billion, or \$4.80 a share, from \$1.23 billion, or \$4.92 a share, from \$1.23 billion, or \$4.92 a share, from \$1.25 billion, or \$4.92 a share, from \$1.26 billion, or \$4.92 a share, from \$1.28 billion, or \$4.90 a share, from \$1.28 billion, or \$4.90 a share, from \$1.28 bill ploration costs.

Getty's 1983 earnings declined, was producing however, because of a special barrels a day. was producing about 1.6 million





By John M. Samson

PEANUTS

C

BLONDIE

HERB HASN'T PAID

HE BORROWED

WE THE MONEY

BEETLE BAILEY

THE CHAPLAIN SAID HE MISSED

YOU AT CHURCH

THIS MORNING,

KILLER

THEY SAY IT MAY

SNOW AGAIN TONIGHT

ACROSS 1 Hold 5 Part of T.A.E. 9 Final part of a pas de deux ---- pudding

18 Daredeviltry name 19 Manicurist's charge

21 Prognostic 22 Brutus's burdens

23 Actressnovelist match 26 Stair post 27 Actress Stritch 28 Kind of jaw

29 Bunyan's Babe, e.g. – de guerre 31 Cooking

banana 33 For shame! 34 Progenitor 35 Fine point 37 Comedian-

actress match 40 Parallel 25586 42 "it'syou think!"
43 Migrate 45 Loren's

birthplace

musician

5 Echidna or

pangolin

7 Stringed

wrestled Thor

match

4 She out-

DOWN'

DOWN !

ACROSS

47 Candied items

Braddock: 1935

60 36th U.S. Pres.

composition

67 Actress-tennis

star match

71 Prutrock's air

74 Aristotle's

Aurora

**76** Director

77 Terra —

Buñuel

79 It's made

81 Novae, e.g.

86 500 sheets

88 Highlands

language

89 More frigid

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भेड्ड की इस्तर संदर्भ के **प्रेश** 

## THE JOURNEYER

By Gary Jennings. 782 pp. \$17.95. Atheneum, 597 Fifth Avenue, New York, N.Y. 10017.

Reviewed by

Christopher Lehmann-Haupt

N the prologue to "The Journeyer," Gary Jen-I nings quotes one Fra Jacopo D'Acqui, a contemporary of Marco Polo and his first biographer: When Marco Polo lay on his deathbed, his friends and relations clustered around him to plead that he at last renounce the countless lies he had related as his true adventures, so his soul would go cleansed to Heaven. The old man raised up, roundly damned them all and declared, 'I have not told the half of what I saw and did!" "

What could the other half have been - the half that Jennings unfolds in his new historical novel, "The Journeyer," a fabulous pie whose crust is formed from the author's meticulous research, and whose filling is stuffed with spices from his bursting imagination? Readers of his marvelously evocative first novel, "Aztec," will not be too surprised to learn that his rendering of that untold half involves mainly sex, violence and the exotic.

Indeed the only question that remains once we have started reading "The Journeyer" is, how is Jennings going to sustain his narrative, considering

DENNIS THE MENACE

#### BOOKS

that within the first few dozen pages of this nearly 800-page extravaganza, we have already had four copulations, a flogging and a murder. Moreover, enfolded into a disquisition on the prevalence of virginity among 13th-century Venetian women, there is Marco Polo's speculation that "the fisher-men's annual catch of discarded infants would seem to indicate a scarcity of 'good' Venetian girls."

How does Jennings sustain our interest? He does it very effectively, thank you. One can't really call his sexual passages pornographic, since they always serve to advance his story, and storytelling, in Jennings's hands at least, is distinctly a form of art. Yet his sex scenes are categorically obscene insofar as they are quite willfully intended to arouse the reader. Jennings is good at this because he has learned and included all manner of exotic 13th-century words for the sexual parts and actions. This serves to remove his prose from vulgarity and lift it to a low level of poetry. He also knows when enough is enough.

Nor can one really call him a sadist. He is too full of humor, affection and humanity. Yet he has managed to surpass even the cruelty of his earlier book, 'Aztec." If that story had its human sacrifices and its Gentle Flaying (in which priests remove the skin from the hero's beloved daughter and dress one of

their number in it to perform a ritual dance), then "The Journeyer" has its Fondler.

And be warned that it is only three quarters of the way through the story that the Fondler, with his Death of a Thousand, consummates his art of torturing thrice 332 parts of the human body, or 996, leaving aside the heart, two places in the brain and one in the spinal column which would lead to painless death in less than the hundred days or so it. takes the skilled Fondler to do his best work. When "Kubilai" Khan's Fondler gets through with a few of Marco Polo's friends and enemies, there are, so to speak, certain mopping-up operations still to be performed.

Still, for all the wonders of "The Journeyer" -its sweep, its humor, its vivid scenery, its sustained narrative drive - I found it ever so faintly disappointing after the brilliance of "Aztec." Part of the problem may be the predictability of Marco Polo's adventures in comparison with those of Mixtli, the hero of the earlier novel. After all, it was only half his adventures that Marco claimed he hadn't told the first time around. And then there's the vast distance he has to travel, which lends a certain linearity to "The Journeyer" and prevents it from ing the ironic unity that "Aztec" possesses.

But there's a deeper sense in which "The Journeyer" is comparatively unsurprising. In the promotional literature that accompanies the new book, Jennings claims that it is because he tries never to do anything twice that he has switched his imaginative venue from 16th-century Mexico to 13th-century Eurasia. But his claim isn't true; he does repeat himself. Many of the deeper patterns of "Aztec" repeated in "The Journeyer" — from the hero's winning the patronage of an all-powerful warlord, to the device of having him looked after by protective elders who show up unpredictably to advise him and help him out of scrapes. And these patterns, perhaps only because we have seen them before, do not seem quite as fresh and colorful in the new book

as they did the first time we encountered them. This has forced me to lower my estimation of Jennings as a historical novelist by about five notches out of a hundred. I can no longer regard him as a genius of inventiveness. He now sinks to the level of the best among our practicing historical novelists. Instead of a great painter, I now see him as a dazzlingly clever and colorful illustrator.

Christopher Lehmann-Haupt is on the staff of The New York Times.



22.50 9.35 11.10 45 4.10 72.90 3.475 8.50 16.70 14.80 9.55 1.50 1.50 1.50





Other Markets

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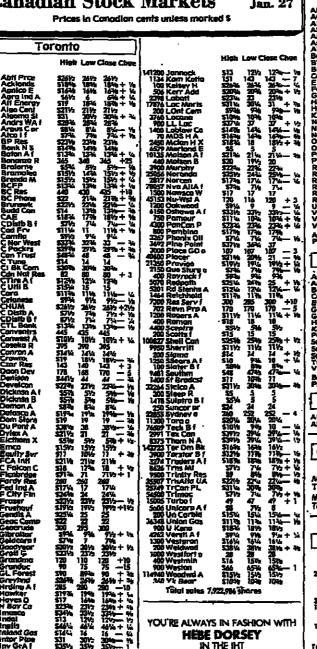
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## "It's a cross between a pointer and a setter."

## **WEATHER**

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Montreal 

Japan's Robot Output Expected to Grow 25%

TOKYO — Japanese companies will increase their production of industrial robots by 25 percent this year, to about 30,000, the Japan Industrial Robot Association said There are about 130,000 robots

in Japanese factories, more than in any other industrialized country. Most are in the automobile indus-

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## **SPORTS**

## U.S.-Canada Hockey Dispute Heats Up

Amateur Status of U.S. Gold Medalists Is Challenged By Canadian Official

TORONTO - The dispute between Canadian and U.S. Olympic officials over Canada's plan to take three players who have signed Na-

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tional Hockey League contracts to the 1984 Winter Olympic Games is becoming increasingly bitter. der questionable amateur status. "More bits and pieces are com-ing out about the 1980 team," said The International Ice Hockey Federation last year gave Canada clearance to use players who had

signed pro contracts as long as they had not played more than 10 NHL games. The 10-game limit coincides with the NFLL's stipulation that a player is not a true professional unless he has competed in 11 con-

they are planning to protest Canada's use of such players.

Canada and the United States are scheduled to play Feb.7, the Islanders for Morrow with the opening day of the Games in Sarajevo, Yugoslavia.

Canada's chief international hockey negotiator, Alan Eagleson, had promised repercussions if the U.S. Olympic officials continued its complaint over Canadian plans to take three players who have signed NHL contracts to the

captain of the U.S. team, both en-tered the 1980 Olympic Games un-

"More bits and pieces are com-ing out about the 1980 team," said Eagleson, who is also executive director of the NHL Players Association, a prominent player agent and chairman of the Canada Cup. "The last thing we want to do is have players give back medals which they richly deserve to win."

Eagleson said the details of Morrow's amateur status are in a book entitled Goal One, written by Mor-But U.S. officials have said that row's agent Arthur Kaminsky and only recently released.

"In that book, he [Kaminsky] tells how he did a contract [with the agreement that it would not surface until after the 1980 Games," Eagleson said. Morrow joined the Islanders organization after the Games.

"In addition we have found that Mike Eruzione, the captain of the U.S. team, played for the Toledo Goaldiggers of the International Hockey League in 1978 and 79 for On Thursday, he fired his open- a contract in excess of \$10,000."

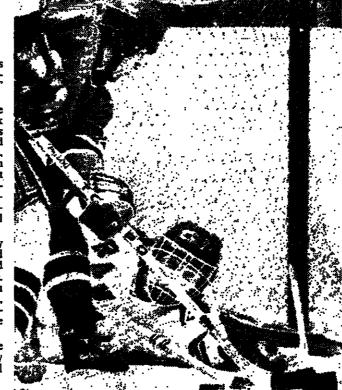
ing volley by disclosing that New York Islanders defenseman Ken Morrow and Mike Eruzione, then captain of the U.S. team, both encaptain of the U.S. team of the U.S. te eligibility rules were at the time. ! Canadian officials want to use haven't spoken to Art Kaminsky. I'm confused about the rules. I'm

the marginal NHL players — Mark Morrison, who played nine games for the Rangers in 1981-82, and Dan Wood and Mario Gosselin, not going to make any comments."
Islanders coach Al Arbour was more blunt, stating: "He didn't who have signed contracts with NHL teams but have not yet played in the big time - to chal-Eruzione was not available for lenge the practice by which Euro-Eagleson said the Canadian Ampean countries routinely use playateur Hockey Association has iners who make large salaries but still compete under the amateur label. formed the U.S. Olympic commit-

tee that it questions Morrow's status, but has not yet indicated Members of the Soviet team play hockey virtually year-round and yet collect salaries from the Red what it had learned about Eru-zione's eligibilty.
"They [U.S. officials] were not happy about it," Eagleson said. "I think they would like to back off Army or some industrial collective. And athletes play for pay in Czechoslovakia, Finland, Śweden, Switzerland and throughout Eutheir position on the issue, but now they are afraid of being publicly embarrassed if they do." rope without being subject to the strict amateur code.

Only in North America, where Eagleson said Canada has no interest in challenging the eligibility of either player, but will, if that is payments are direct and widely publicized, does the International Olympic Committee draw a line. what it takes to demonstrate that its Olympic hockey team is as qual-"We want to advise the Ameri-

cans that they should be with us in fighting this," Eagleson said. "It is not the U.S. or Canada who are ness sakes, you are doing it, the abusing the system."



Glenn Hanlon, the New York Rangers' goalie, blocked Montreal Canadiens' Mats Naslund this time, but Nashund scored twice as Montreal won, 4-2, Thursday in New York.

## **SPORTS BRIEFS**

#### Women's Downhill Delayed by Fog

MEGEVE, France (UPI) - The women's alpine World ski Cup downhill was cancelled Friday because of poor visibility and rescheduled for Saturday, race officials announced. The women's giant slatom scheduled for Saturday at St. Gervais was postponed until Sunday.

Officials halted the downhill after 19 of the 64 entrants had completed the course in thick fog and snow, which had reduced visibility to near

West Germany's Irene Epple had posted the best time of one minute, 32.40 seconds for the 2,110 meter course. Switzerland's Ariane Ehrat was second fastest, 0.21 seconds behind, with Canada's Laurie Graham third. Michela Figini of Switzerland said, "At one point it was so bad you could hardly tell where the ground was. It must have been the same for

#### Rohrl Captures Monte Carlo Kally

MONTE CARLO (AP) — Walter Rohrl of West Germany, with navigator Christian Geistdorfer, won the 52nd Monte Carlo rally Friday in a four-wheel drive Audi Quattro for his third straight and fourth overall victory in the classic.

Showing their surperiority in heavy snow, the Audis swept the top three laces. Only one of the 30 special stages was not won by Rohrl or wedish teammate Stig Blomqvist, with Bjorn Cederborg navigating.

Blomqvist 1 minute, 13 seconds behind Rohrl in time taken over the 30 stages, with Hannu Mikkola of Finland, with Arne Hertz, third, 12:40 ehind Rohrl Jean Luc Therier of France in a Renault 5 turbo was

#### Leonard Sets First Fight After Injury

WORCESTER, Massachusetts (UPI) — Sugar Ray Leonard said Thursday he has ended a 15-month retirement forced by an eye injury and will fight Kevin Howard (19-4-1) in a 10-round bout at the Worcester Centrum on Feb. 25. The fight reportedly would pay Leonard more than \$3 million.

Leonard, 27, said his eye problem caused by a detached retina has been corrected, but he intends to use Knicks and the Rangers as visitors. The rest of the thumbless gloves for the rest of his

program involves creating a major tennis competition, a gymnastics grand pix to be held every March, a Paris The former undisputed welterbockey cup, a Paris indoor soccer cup and the first weight and WBA junior middleweight champion said he hopes to arrange one fight every three months for the next two years before meeting Already on the program are a European boxing Marvelous Marvin Hagler, the middleweight champion. an competition in April, international gymnastics and



Sugar Ray Leonard ... back in the ring.

#### Canadian Swimmers Set Standards

WINNIPEG, Manitoba (AP) — Alex Baumann and Victor Davis, two 19-year-old Canadians, set world best marks Thursday at the Canadian Winter Nationals short-course swimming championships.

Baumann beat his own world best in the 400-meter individual medley with a clocking of four minutes, 10.67 seconds, knocking two seconds off his previous standard he set in 1981. Davis also set a world best mark in the men's 100-meter breaststroke with a time of 1:00.61, surpassing the former standard of 1:01.0 set by Gerald Morken of West Germany in

Floyd Leads San Diego Golf by 1 Shot

SAN DIEGO (UPI) — Ray Floyd, winless since his wire-to-wire triumph in the 1982 PGA Championship, fired an 8-under-par 64 Thursday to grab the opening-round lead in the San Diego Open. Brad Bryant and Gary McCord were tied for second place at 65.

## Paris's New Sports Arena Is Almost Ready, But Are the Fans?

By John Vinocur

New York Times Service

PARIS -In truth, this isn't much of a sports town. London roars for Arsenal or Tottenham; Paris usually yawns about Paris-St. Germain. A little racing at samps or Antenil, tennis for a couple of weeks at Roland Garros Stadium in the spring, maybe a boxing match now and then - the city's sporting passions are discreet, circumscribed.

Now, Paris is going to have a remarkable new sports arena: the Paris-Bercy Omnisports Palace - called Bercy for short. It is more than an imaginative building that can seat 14,000 for a basketball game. It's a bit of a sociological riddle, with the question being whether ar, interest for indoor spectator sports can be grafted onto a community whose basic reflex about hockey or track or gymnastics is often a shrug.

"We have a core group of fans," said Jacques Goddet, who heads a management commission, hired by the city of Paris, Bercy's owner, to run the arena. They're faithful and as intense and involved as those you'd encounter anywhere. But this country isn't like Spain or Italy where sports is part of national life. If you go to Fiat, Gianni Agnelli, the boss, talks soccer to you. It doesn't happen here,"

Goddet said that the city expects Bercy to have "an

"At first, people will go to it a little like they go to

the Eiffel Tower," he said. "If the events are of a high enough quality, if the competition is good, we'll change mentalities a bit. Bercy is an enormously attractive place. People will come.

ified as any other to use the term

"What we are saying is for good-

have a contract."

The arena, which will open Feb. 3 with a six-day bike race, is actually part of a recreation complex, bordering the Seine, at the Quai de Bercy that is costing the city something between \$70 and \$90 million. The decision to build it goes back to 1978, when Mayor Jacques Chirac, shortly after his election, decided that Paris needed a major arena. Since the razing of the Velodrome d'Hiver in 1958, the city lacked a modern indoor facility for any kind of sport or show.

A site at an abandoned warehouse area was chosen and work began in 1980. Eventually, the area around the sports palace will be landscaped for recreational activities, but the main attraction is the arena, which seats 17,000 for boxing, 14,000 for ice hockey. Pro cyclists racing around Bercy's sharply banked bicycle track described it as first class. The track is the most unusual aspect of the building

in terms of sports because it is permanent, which permits excellent performances, but limits, to a degree, Bercy's flexibility and seating capacity. The decision in favor of the track, according to Goddet, who is also publisher of L'Equipe, the daily sports newspaper, is one of Bercy's big gambles, because indoor cycle races, once very popular in Europe, have fallen away almost totally as a sport.

"We're sure we'll do fine with the six-day race because that's a spectacle and great fun," he said, "but we're really going to try to revive track racing our-selves. We're betting on rebuilding a sport."

To do it, Goddet said he hopes to create world indoor cycling championships, and a tourament involving team competition among Europe's strongest cycling countries.

In the same way, the city is now underwriting Stade Français and Le Racing Club, two of the city's basketball teams, and Les Français Volants, a hockey team. in order to turn them into winners and permanent, strong attractions at Bercy. Basketball is popular in France, and Stade Français is a competitive club in the national league, but the interest in hockey must be created from next to nothing. Les Français Volants are now a second division team, and support for the sport in France is largely confined to the Alpine region.

Turning the sports into a success, and Bercy with them, probably depends to a large degree on their treatment by television. Goddet believes his greatest allies are the coming of cable television to France, and the government's decision to create a fourth state network, whose focus is likely to be movies and sports

The events Bercy's organizers hope television would popularize are now being set up. Goddet said Bercy wants a strong relationship with Madison Square Paris," Moser said.

handball tournaments, indoor motorcycle racing, and in May, the European qualifying round for the Olympic basketball tournament. ■ Moser Gives Up on New Record Attempt

Garden in New York and would expect to have the

world indoor soccer championship, and a world in-

championship in February, an international equestri-

door track and field championship.

Italian cyclist Francesco Moser said on his arrival in Milan from Mexico on Friday that he decided to give up a scheduled attempt to set the world one hour indoor record because he is being troubled by a buttock injury, The Associated Press reported.

Moser, who set the world one hour outdoor record in Mexico City on Monday, had been planning to try the indoor mark at the new Bercy arena in Paris early in February. "I was injured during the successful record attempt in Mexico and I can not do another engaging performance in this condition. I need a few days of complete rest before starting in the six-day of

## N.Y. Yacht Club Names Challenger

The Associated Press

NEW YORK — America II will represent the New York Yacht Club in its bid to regain the America's Cup in Australia in 1987, the club announced Friday.

The America II challenge will be directed by Chuck Kirsh, a leading sailing syndicated manager. John Kolius will be skipper and helms-

The New York Yacht Club also invited other U.S. clubs to join forces in the quest for the Ameri-ca's Cup, which was won last year by Australia after having been in the New York club's possession for



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Quebec S, N.Y. Islanders 1 (Souvé (4), Paiement (26), Merols (4), McKegney (12), Goulet

Marcha (14), McKegney (12), Goulet

Stanford 78, Washington 74

#### Careers of Kriek, Noah Taking Opposite Swings He has been admired for his speed tude in New York is his hairstyle; In an entertaining match, Noah .matches but I don't mind if they're PHILADELPHIA — While and athletic ability but criticized he recently cut off his dreadlocks. and the 16th-seeded Lecome bar- short. I was happy with the way I Against Australia Yannick Noah seems to have found for giving some matches less than a "It was a big change for me to teled to a first-set telebraker in served. Obviously with a win like-leave home and come to another which Noah ran off six straight this, I must be playing well." Served. Obviously with a win like-leave home and come to another which Noah ran off six straight this, I must be playing well." McEnroe worked 63 minutes but peace on the tennis tour, Johan total effort.

world's 15th-ranked sin- "It's a total waste of time and a

day during a rambling news confer- walking out there but my brain is cause I'm by myself."

ing fall below 100 and find a way to ous but it's not." get incentive again," he said at a news conference filled with exple-

tives, name-calling and criticism.
"This is rubbish. I'm a much better player. I don't know why I'm games. playing this way. I played like ...

ing too long. You just go from one city to another and I'm tired of it."

Kriek, 25, who was born in South Africa but recently became a U.S. citizen, won more than \$232,000 last year and was seeded ninth here. national hero in France to find soli-

gles player, is planning an extended waste of the public's money seeing received a break point in the seventh game was no less effective in eliminating and extended waste of the public's money seeing received a break point in the seventh game was no less effective in eliminating of the second set and broke the 20-the 15th-seeded Davis, who only "I'm basically sick and tired of lives in Naples, Florida. "I'm just a play well, everything will be okay. I playing tennis," Kriek said Thurs-shell out there. It's Johan Kriek feel comfortable on the court be-

months and let my computer rank- life. Everybody thinks it's glamor-Kriek lost the first set tiebreaker

> second set but dropped the last five lifestyle. "I felt bad when I got up and I

oday. didn't feel like playing today,"
"I think I've cracked, I've got too Kriek said. "I wasn't in it from day much on my mind. I've been play- one. He played a lot steadier but I gave it to him.

"I have no guis at all. No guis, no glory — that's the bottom line."
For Noah, the only obvious change since he gave up the life of a

**NBA Standings** 

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"I like it here," said Noah, who still gets nervous around crowds and still hates answering questions from the media. "I feel people look

a break point in the seventh game was no less effective in eliminating year-old lefthander in the next turned pro last June. McEnroe had game, the only break of the match, his serve broken for the first time

It's never easy to play against a friend," Noah said of Leconte, his doubles partner here. "He had some pressure on him. He wanted to beat me. But I think Process."

In other matches, fourth-seeded Jimmy Arias blew three match points in the third-set tiebreaker against No. 14 Heinz Guntharde of the said o

on the big points and he knows it. It was shown in the tiebreaker.' both scored 6-1, 6-2 victories, over

seeded Brian Gottfried

the game, 7-5, and the match, 5-7, 6-2, 7-6. Eighth-seeded Eliot Meanwhile. top-seeded Ivan Teltscher won a first-set tiebreaker Lendl and No. 2 John McEnroe 7-5 and dominated Eric Korita then on in a 7-6, 6-1 victory.

Tomas Smid of Czechoslovakia, respectively. seeded 11th, defeated Butch Walts, Lendi needed just 43 minutes to 4-6, 6-3, 6-2. Wojtek Fibak of Pobeat Gullikson, who was coming land ousted Ben Testerman, 7-6, 3-off an impressive win over 12th- 6, 6-4.

In Friday's quarterfinals, Lendl

132 year. On Tuesday, Dennis Conner, the losing skipper last year, announced that he will try to regain the Cup with the support of a national organization under the banner of the San Diego Yacht Club. Conner is commodore of the club.

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# Yannick Noah, against Henri Leconte

... It's never easy to play against a friend.'

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#### Moorcroft, After a Year's Absence, Runs Long Road Back From Illness ships in Helsinki. He returned this

WELLINGTON, New Zealand time hoping the warm climate would aid his recovery. But in his 5,000-meters world record holder, first 5,000-meter race of the tour, is determined to battle for a place he finished 12th in Melbourne last in this year's Summer Olympics in week. Los Angeles despite his latest training setback.

Moorcroft, kept out of action

last season with hepatitis, has suffered a recurrence of liver trouble, which threatens to keep him out of the Games.

He sought specialist advice on the complaint in Anckland Thursday and afterwards admitted: "In my present condition I could not even think about competing in the Olympics. But if I can gradually recover and build up into good condition I still hope to get to LA." But he added: "I certainly have not thrown in the towel yet." Moorcroft fell ill with hepatitis

in New Zealand last year while training for the World Champion-

Central Division
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7: Greenward 23, Woolridge 24).

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New York 104, Weshinston 97 (Kins 27, Cortwright 21; Rulend 26, Johnson 22).
Son Diese 119, Phoenix 101 (Cummings 24, Nbon 26; Mory 27, Edwards 17).
Uloh 125, New Jersey 115 (Donlley 39, Green 18; Dowkins, Birdsong 22, Williams 17).
Les Angeles 131, Houston 102 (Abdul-Jobbar 26, Worlfly 23; Lloyd 26, Reid 17).

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## **ASEBALL** BALTIMORE—Signed Mike Boddicker, pitcher, to a new-year contract and Lenn So-toto, infielder, to a two-year contract. CALIFORNIA—Signed Doug Corbett, and CALIFORNIA—Signed Doug Corbett, and Mike Wift, plichers, to one-year contracts, hum Benlauez, outfielder, to a two-year con-tract and Geoff Zohn, plicher. CLEVELAND—Signed Ron Hossey, catch-

Edmonton Calgary Winnipeg

NHL Standings

CLEVELAND—Signed Ron Hassey, catcher, to a three-wor contract and Rick Behenna, pitcher, to a one-wor contract.

MINNESOTA—Signed John Butcher and Mike Waiters, pitchers, Dave Engle, cotcher, and Tack Wilson and Mike Hart, outfleiders, NEW YORK—Named Jeff Mangold strength and conditioning coach.

SEATTLE—Announced that Steve Henderson, outfleiders, has agreed to terms on a one-wear contract.

Transition TORONTO—Signed Ray Lee Jackson, pitcher, to a one-year contract.

National Legace
CINCINNAT!—Announced gornaments with Frank Pessiere, pitcher, on a four-year contract, and Bruce Berenvil and Charille Purchished Tares Barre first beneause, and

ied, pitchers, Tony Perez, first baseman, and Nick Esosky, third baseman, to one-year con-NEW YORK—Signed Darmy Heep, first basemon-outlielder, to a one-year contract,
PITTSBURGH—Reached corrections with
John Tudor, pitcher, an a two-year contract
and Ray Krawczyk, pitcher, and Bobby Bonlib, widelster in

FOOTBALL United States Football League ALCHIGAN—States Jim Statley, cooch, to a multi-year contract; Mike Cobb, fight and,

to a series of one-year contracts through the 1986 Season. PITTSBURGH---Signed Tim Ages, satisty. HOCKEY

NHL-Suspended Mark Messier of the Ednonton Oliers for six games. LOS ANGELES—Recolled Bill O'Dwyer. center, from New Hoven of the American Hockey League. PITTSBURGH—Acquired Kevin McCorthy, defeasement from Vancouver in ex-

COLLEGE
METRO ATLANTIC ATHLETIC CONFERENCE-Named Don Dejuik commis-

ence following his 7-6, 6-2, loss to unheralded Brad Gilbert in the third-round match at the U.S. Pro Indoor Tennis Championships.

"Maybe I'll stay home for six six of traveling. It's a hum-drum supersion imposed for missing the life. I picked this profession but I'm of the french Open last summer, he later served a 42-day six of traveling. It's a hum-drum supersion imposed for missing the

World Team Cup competition. As pressures at home grew, an emotionally distraught Noah an-7-4 to Gilbert, the world's No. 62 nounced he was moving to New singles player. He led 2-1 in the York in search of a more normal

at me as a player and that's it. I'm No. 5 [in the world rankings] and if I lose, it's okay. At home, that was

Tim Gullikson and Scott Davis,

"If I play well, I'll win some meets Gilbert, McEnroe goes quick matches," said Lendl, who against Smid, Noah faces Teltscher served 10 aces. "I don't time the and Arias takes on Fibak.

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## **Headaches on Camera**

deal with the media. In the past, businesses (big business in particular) handed out press releases through their public affairs vice presidents and that was that. But as the press keeps badgering the nation's businessmen, they are finding themselves in front of cameras. blinking into bright lights and run-ning the risk of losing control of

their story.

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"All right, gentlemen. I'm going to give you your first hypothetical case for this war game. Word gets out your company has produced a headache powder that causes convulsions, and also fillings to fall out. Mr. Chairman, what Buchwald



is the first thing you do?" "I telephone my insurance company and find out if the product is adequately covered by my liability policy. If it is, then I call a press conference and announce we will continue manufacturing the powder."

"Why?" "Because if we stop, we'll be admitting the charges are true, and we'll be opening ourselves up to a lot of frivolous lawsuits."

"Fair enough, Now I'll make it harder on you. Mike Wallace shows up with a crew from '60 Minutes' to find out what is going on. Do you let him in or not?" "I let him in, but I don't talk to

him. I turn him over to my research director, Dr. Rich. "Right, Okay, Dr. Rich. You are now on camera. Mike Wallace is holding a dead white hamster in his

#### Sale of Monroe Letter Foiled The Associated Press

NEW YORK — Anna Strasberg has obtained a court order preventing the autograph dealer Charles Hamilton from auctioning a letter from Marilyn Monroe to her late husband, Lee, saying it may have been stolen.

WASHINGTON — More and hand and says, 'Would it surprise you. Doctor, that this rat used your headache powder?' What's your

"I tell Mike we have no evidence to substantiate that the product. when used with caution, would damage anyone's health."

"Weak, Doctor, very weak, Mike Wallace pulls a report out of his briefcase which he reads from: This FDA study, which I know you received eight years ago, indicates that almost everyone exposed to your powder was subject to catatonic convulsions. Why didn't you make this report available to your superiors?' How do you deal with Mike on that one, Doc?"

"I reply that I did turn the report over to management." "No you don't, Dr. Rich."

"What do I do?" "You get the hell off camera. Once Wallace confronts you with the FDA report, you can't fake it anymore, and you refer him to the company lawyers. Where are the lawyers? All right, Wallace is knocking down the door. He smells blood. Who's the head legal bea-

I am, sir. Timothy Wadlipp

"Okay, Wadlipp, Wallace shows you the report and wants to know why your company is still making the stuff. How do you respond?" "I say we will have no comment until we have a chance to study the

data.' Not good enough. Wallace claims you've had the report for eight years. You have to give him

some red meat."
"I appear shocked, and say we're firing Dr. Rich for keeping the re-port from management, and we'll cooperate with the Justice Depart-

ment if criminality is established."

 $\Box$ "Hey, wait a minute. I'm not going to take the rap because management made me stuff the FDA report in a back drawer."

"Dr. Rich, we're just playing a media game. This is a hypothetical case which has nothing to do with our company."
"Oh yeah? If it's so hypothetical

why am I going to prison?" Because people always feel so much better toward a company when someone on '60 Minutes'

## Feisty Mia Farrow

Woody Allen Draws Out Film Portrait

Of a Brassy Broadway Character

By Michiko Kakutani New York Times Service

TEW YORK - No doubt you've seen a woman who looks like Woody Allen's latest heroine somewhere before — certainly not in one of Allen's earlier films, but maybe sipping daiquiris at the bar in Caesar's Palace or chain-smoking in some chintzy nightclub in New York.

She wears ruffled shirts, tight slacks and a gold name chain around her neck, keeps her blonde hair teased in a 1950s "do" and never goes anywhere — even at night — without a pair of sunglasses clamped firmly on her nose. When we first meet Tina Vitale in "Broadway Danny Rose, she is screaming, in a nasal Brooklyn accent, at her fickle boyfriend on the phone.

"I don't buy it," she says, chomping fiercely on a stick of gum. "You're lucky I don't stick an ice pick in your goddamned

Tina, an interior decorator with a penchant for jungle-motif rooms, is the mistress of Lou Canova, a small-time nightclub singer who is managed by the movie's title character, the hapless Danny Rose Danny Rose is played by Allen; and Tina, by Mia Farrow.

Mia Farrow? For an actress who is still remembered by many as the naive Allison MacKenzie in television's "Peyton Place." as the vulnerable mother-to-be in "Rosemary's Baby." or as the prettily brittle Daisy in "The Great Gatsby." the role of Tina marks a radical departure.

Shy, self-conscious and frail in demeanor herself. Farrow bears little resemblance to the feisty, volatile woman she portrays with such panache on screen: indeed. many in the audience have difficulty recognizing her at all.

A kind of old-fashioned Broad-

way fable about a two-bit singer, his girl and his personal manager. "Broadway Danny Rose," which opened in New York Friday, coniures with humor and compassion

the vanished show-business world that Allen inhabited in the late 1950s as a struggling comedy writer—a world of scrappy press agents, struggling nightclub crooners and purveyors of novelty acts (xylophone players, ven-triloquists and talking parrots). The character of Tina was not

only written especially for Farrow, but was inspired by an offhand remark she made at dinner several years ago.

Allen and Farrow were sitting in an Italian restaurant in Manhattan, and across the room, they glimpsed one of those late-night, show-biz habitues — a blonde woman, wearing dark glasses and chain-smoking cigarettes.

"Mia mentioned it would be fun to play that kind of woman just to try - and I took her seriously," Allen recalled.

The collaborative relationship Farrow has established with him - she also appeared in his two previous films, "A Midsummer Night's Sex Comedy" and "Zelig" — is. she says, "the most ideal thing that could happen to an

"Mia is capable of very, very varied and interesting things," Allen said, "but like many actresses, she never had a chance to do many of these things."

Farrow won critical acclaim in Britain for stage appearances in works by Shakespeare, Chekhov and Gorki, and as her perfor-mances in such films as "Rose-mary's Baby" and "Great Gatsby" demonstrated, she has an instinct for getting to a charac-ter's emotional center.

She based Tina on a composite of several women she had observed through the years, developing a Brooklyn accent that obliterated the soft rhythms of her own girlish voice. She gained 12 to 15 pounds — augmented, in the movie, by padding and cultivated Tina's exaggerated theatrical gestures.

Allen helped fine-tune Farrow's performance. As her

pity, olso exp

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Allen and Farrow in "Broadway Danny Rose."

co-star, he could also control the pacing of the film by modulating his own performance.

"The biggest help was that Woody trusted me," said Farrow, "and so I was a little more able to trust myself and sort of go with it. He knows what I can and can't do maybe better than I do myself. Sitting alone in a room, I tend to feel I can't do anything."

Ill at ease with people she doesn't know, Farrow had always found it traumatic to start work on a new film, getting to know a new director, a new set of actors, and a new crew. With each movie she made, she had that "awful feeling of being the new girl."

Her fears, combined with her 'mild ambition," resulted in long periods in which she didn't work. During her marriage to the conductor André Previn, she led a fairly quiet life in the countryside of England; she has raised seven children.

That changed in 1981, when Farrow began working with Allen on "A Midsummer Night's Sex Comedy." While most commercial filmmakers hire actors and technicians picture by picture, Al-

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len adheres to another tradition: 

Canby Praises Film he has developed a kind of reper-Keaton and Tony Roberts, and works consistently with Gordon Willis as cinematographer and one camera and production crew. The sense of family reminded Farrow of the supportive atmosphere she enjoyed as a member of the Royal Shakespeare Company in England.

"With 'Midsummer,' I felt like a rank amateur," she said, "with 'Zelig.' I felt I was getting friendlier with everyone. And now, after 'Danny Rose,' it's the best it's ever been for me. Though it can disappear in a minute, I have a little more confidence than I've ever had before."

Many fine performers, Allen said, are typecast in picture after picture on the basis of their earliest performances. They have a great deal to offer, he said, "but the public never gets a chance to see it because there's no one around to bring it out in them, to talk with them and find out what their strengths and particular gifts are and to create opportunities for them to explore these things."

Vincent Canby, writing in the

tory company for his films. He New York Times, calls Allen's often uses friends, such as Diane "Broadway Danny Rose" as "Broadway Danny Rose" "as sweet and funny and generous-spirited as anything he's ever done" and compares it to "a Conradian voyage up an exotic river in an unknown land. It's a tale told not by one Marlow but by seven, about a mysterious character of flawed nobility and about how this man deals with Fate's droppings. Broadway Danny Rose, you see, is Lord Jim with his pants falling down, the sort of Kurtz who might be the topic for discussion during a long afternoon of storytelling at the Carne-gie Deli. The seas he sails are the shark-infested waters of show

Canby says Mia Farrow "responds to Allen's direction with verve and terrific wil. . . . Tina Vitale is one of the funniest, brassiest, least sentimental 'dumb blondes' to come down the pike in

Janet Maslin, also writing in the New York Times, calls the film "one of Allen's more modest, but also one of his very best," and describes Farrow's comic talents as "a revelation."

#### PEOPLE

Hold the Cheese, Add \$3 to Sandwich Bill

A \$9.95 sandwich ordered on room service at the Beverly Hills Hotel in Los Angeles, which cost \$3 more because the customer wanted the cheese removed, won the writer. Cleveland Amory's award as the "best buy" of the year for a sand-wich under \$10. The "worst buy." also listed among dubious awards in this Simday's issue of Parade magazine went to the U.S. Semy for spending \$20,000 on 3000 pamphlets intended to teach Gis how to play "King of the Hall" 

Printing of the U.S. paperinck edition of the 1984 Guinness Block of World Records, which have released in March, was lasted to include statistics on the angest of chael Jackson's best setting statistics. bum "Timiller." Guisness Grid Jackson for having sold 2 million copies of "Intiller" wonty of and credited him for the most U.S. 10 singles from one albitus in from "Intiller."

The Rev. Jerry Faivel for Semtor Edward Kennedy, and its sociher Rose, 93, in a prayer for their good health during a wist to the Kennedys Palm Beach estile last week. Faiwell said Thursday for and Kennedy are old political foes who have become personal friends since the Catholic senator dined with the Baptist preacher on a speaking trip to Liberty Baptist College in Octo-ber. Falwell, who supports President Ronald Reagan for re-election. said he was preaching in Florida last Wednesday when Kennedy called and asked him to stop by. Kennedy recently was hospitalized for hepatitis and his mother for pruemonia. "At the senator's request we did have prayer with Mrs. Kennedy, like any prayer for a per-son who has been ill, Falwell said. \_\_\_\_<u>□</u>\_\_\_\_\_

Prince Michael of Kent, first cousin of Queen Elizabeth II, has had priests bless his manor house at Stroud, England, which is said to be haunted by a blacksmith's ghost, but one of the priests Friday denied performing an exorcism. "It was an ordinary house blessing, which is customary to give when a Catholic family moves into a house," said the Rev. Tom Curtis-Hayward after two British tabloid newspapers portrayed the ceremony as an effort by two members of the royal family to banish a ghost.

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STONY ARPEAR ON PAGE 16 ..

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